

## Contact

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## Top Skills

Management  
Leadership  
HR Consulting

# Sharan Kumar Bulusu

Leadership & Technical Hiring - TAG at Blue Ocean Ventures  
Bengaluru, Karnataka, India

## Summary

- Highly motivated & energetic HR professional with limited experience in devising & effectuating Human Resource Management
  - Strategy architect credited with implementation of innovative path-breaking HR initiatives
  - Outstandingly successful in heading end-to-end HR processes and Recruitment Process
  - Proficient in managing modern HR Systems with skills in maintaining harmonious employee relations among various management levels through efficient administration and resolution of employees' grievances
  - Organized, self-motivated with the demonstrated ability to handle complex responsibilities in a demanding work environment.
  - Experienced in full life cycle recruitment, which includes passive, active market and Social Media recruitment processes across multiple sectors.
  - Developed strong expertise with Social Media Recruiting best practices and passive candidate resourcing utilizing social media networks and popular online niche communities.
  - Expertise in Recruiting, Full-Time / Contract / Contract to hire
  - Solid understanding of Consulting and Corporate environments. Strong Customer, Client, Vendor management skills.
  - Experience in handling candidate like scheduling the interview up to candidate placement.
- Experience in recruiting US Citizens and Green Card holders.
- Familiar with different US Tax terms.
  - Experience recruiting from various domains.
  - Proactive, just-in-time recruitment in a fast paced environment.
  - Effectively manage multiple job requisitions and deliver on a high volume basis.

- Traditional and Out of Box Recruiting Strategies to close positions as per Client needs.
- Good understanding of both domain based and technology based recruiting.
- Ability to use Boolean search strings to identify qualified candidates utilizing multiple recruiting sources.

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## Experience

### Blue Ocean Ventures

Talent Acquisition Specialist & Account Manager - Technical/Leadership Hiring

May 2019 - Present (1 year 3 months)

Bangalore

- Responsible for Account Management & full cycle recruiting efforts for executive level candidates for positions in Engineering, Business Development, Program Management. Specific focus on Technical, management, Leadership/Executive level roles. Ability to recruit all levels of IT and Non-IT professionals including but not limited to: SVP/VP/AVP, Global Practice head, Solutions Leaders, Advisory Services, Client Partners, Director, Program Director/Manager, Product Owner, Products Business Head, Technical/Solutions Architects, Product Engineering etc.
- Responsible for hiring technical roles like Android/iOS developers, DevOps, Database Architect, Analyst, Mean Stack/ Full Stack developers, Java /oracle developer, Production support, Cloud (AWS/Azure) architects.
- Develop relationships with hiring managers to partner in hiring executive level candidates.
- Utilise Internal database, LinkedIn(Recruiter), Referrals, Dice, Monster, Indeed, and other recruiting tools to provide high impact and quality sourcing using Boolean search strings. Source active and passive candidates for all positions through cold calling.
- Hands-on experience in using Job Diva - ATS (Applicant Tracking System).
- Develop networks, both internal and external, to support passive recruiting efforts.
- Core competencies include: Technical Hiring, Executive recruitment for Practice & Thought leaders in IT realm.

- Hiring specialized in Technology/IT, Practice, Delivery, Sales, Accounting/ Financial Services, Program Management, Business Development, Digital Marketing & transformation focusing on various industries as BFSI, Manufacturing, Retail/CPG, Hi-tech, Travel/Transport & Hospitality, Healthcare, Life-sciences etc.

## Tata Consultancy Services

Human Resources Recruiter

February 2018 - May 2018 (4 months)

Bengaluru Area, India

I was part of Talent Acquisition group where in I have undergone through campus hiring and Lateral hiring process. This involves Technical and Non Technical Hiring, talking to business units & gathering the requirement, sourcing, planning for Recruitment drives to select candidates for the requirement fulfillment, ensuring that offered candidates join, salary negotiations, document verification, presenting during induction session, interacting with students, conducting interviews for students, panel mobilization for interviews.

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## Education

IBS BANGALORE

PGPM, HUMAN RESOURCES MANAGEMENT AND  
MARKETING · (2017 - 2019)

Sri Chandrasekharendra Saraswathi Viswa Mahavidyalaya

BE - Bachelor of Engineering, Mechanical Engineering · (2011 - 2015)