

Business Analyst

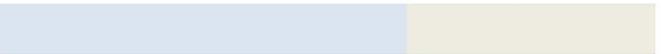
Key Skills

- An accomplished professional with consistent success of over 4 plus years in achieving sustained revenue and profitability growth in dynamic & changing markets.
- Currently working as Project Manager – Business Analysis, Talent Acquisition, Sales and Project Management with Microleaf Software Technologies Pvt Ltd.
- Leading teams for businesses, driving sales, marketing and growth strategies understand customer insights and executed customer centric market/sell plans and programs, which increased the sales and margin growth by 60%.
- Skillful knowledge in Jira, MS Visio, MS Office, SQL and Queries, etc.
- Proficiency in handling Android Studio, Appery.io, Kony, etc.
- Formulated plans with translated product & business strategies into executable channel plans and drove implementation with a team of 18-20 members.
- An effective leader with excellent communication, negotiation and relationship building skills.

Key Account Management



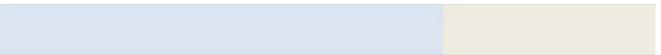
Business Strategy and Execution



New Business Development



Strategic alliances and partnerships



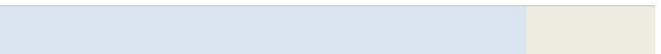
Profit center operations



Sales and marketing



Team Building and Leadership



Career Timeline

Assistant Professor @ Sasurie Academy of Engineering Coimbatore, India.

Process Architect @ True Tech Solutions Private Limited. Chennai, India



Certification

- Business Analysis Fundamentals and Business Intelligence Analyst Course from Udemy
- Agile Project Management & Delivery and Agile Scrum & Scrum Master Course from Udemy

Academic Credentials

Professional Diploma in Logistics and Shipping	Indian Institute of Logistics and Shipping	2015
Master of Engineering (Software Engineering)	Anna University	2014
Software Testing	Test Leaf Software Solutions	2014
Java and J2EE – Intermediate	NIIT	2010
Bachelor of Engineering (Information Technology)	Anna University	2011