Venkata Sandeep Dhulipalla

Project Manager

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PROFILE • ABOUT ME

- Innovative Marketing leader with 10+ years of experience delivering exceptional marketing campaigns, content, and collateral based on established and innovative strategies. Results-oriented and collaborative professional bringing expertise in brand management and social media engagement. Detail-oriented, attentive, and decisive leader.
- A goal-oriented marketing expert with natural talents in developing and implementing successful strategies, driving profits, increasing market shares, and strengthening customer dominance. Hardworking, performance-oriented leader offering proven expertise in project development, team supervision, and campaign enhancement. Prepared to bring 5+ years of progressive experience and take on challenging positions with the opportunity to make a lasting impact on company and customer success.
- A successful marketing leader with proven accomplishments in driving market growth and firm profits. An articulate and driven leader with high energy and engaging personality. A hardworking team builder motivates personnel to maximize performance.
- Innovative and proactive offering wide experience converting sales leads and effectively managing multiple territories. Highly skilled in forecasting, project management, and strategic planning with exceptional Mobile expertise and top-notch communication abilities. Proficient in monitoring trends and capitalizing on emerging opportunities.
- Multi-talented Project Manager consistently rewarded for success in planning and operational improvements. Experience in policy development and staff management procedures positively impacting overall morale and productivity.
- Managing mobile solution delivery through all its phases, including Solution Design, Planning, Build and Test, Deployment and transition to Maintenance
- Leading high functioning technical teams including mobile solution architects, designers, and developers to deliver mobile solutions for our clients
- Working directly with our clients to manage client satisfaction, internal/external dependencies and track and report project status, manage changes, issues, and risks
- Planning and scheduling project activities, tasks, milestones, and deliverables
- Leading technical project teams including both local and global resources
- Project financial measurement including establishing financial measurement baseline tracking actuals vs. plan, cost and revenue forecasts
- Status reporting to both IBM and Client executives on the progress of mobile projects, key issues, and risks
- 5 years of Project Management experience leading mobile custom application development projects
- 5 years of experience with several different solution development methodologies (Waterfall, Agile, Extreme Programming) and experience with leading all phases of the Software Development Lifecycle (SDLC)
- Client facing communication skills, stakeholder engagement, and management skills Microsoft Project, documentation, communications.
- Lead project teams using both agile and traditional project management methodologies
- Manage multiple projects of medium to large scale through all sprints/iterations and phases of the project
- Track and communicate team velocity and sprint/release progress with, and to all affected teams and management
- Determine and remove obstacles that may interfere with the ability of the teams' to deliver assigned goals
- Promote a collaborative team environment that fosters creativity and innovation
- Facilitate discussion and conflict resolution
- Lead and direct the project team to remain on schedule and on budget
- Coordinate and communicate cross-team dependencies and risks
- Management of change requests and the impact on project schedules
- Assist in defining and deploying new processes and in facilitating the continuous improvement of existing processes.

EDUCATION

CIVIL, BACHELOR OF ENGINEERING / BACHELOR OF TECHNOLOGY
Velagapudi Ramakrishna Siddhartha Engineering College
Nagarjuna University – Vijayawada, Andhra Pradesh

Completed, April 2009
Marks 65%

WORK EXPERIENCE

PROJECT MANAGER
DevRabbit IT Solutions, Hyderabad

Jan 2018 - Current
Hyderabad, Telangana

- Provides research and assistance to leadership in the development and design of new projects
- Develops, maintains, and manages detailed project plans, action item registers, and major milestone timelines for all assigned projects
- Support the performance of individual employees and the entire department to meet organizational goals
- Manages project status and information in the form of formal briefings, project update meetings, and written, electronic, and graphic reports
- Uses formal processes and tools to manage resources, budgets, risks, and changes
- Provide regular, timely, and unprompted updates to leadership/key parties on all escalations and deployment progress
- Serve as primary point-of-contact for time-sensitive and critical matters such as executive/management/supervisor escalations
- Implemented marketing strategies which resulted in a 30% growth of the customer base.
- Consulted with the delivery team and QA departments to manage marketing initiatives promoting the business.
- Fills the role of Scrum Master within the team and follows Agile development methodology
- Meets regularly with Technical Director, Product Managers and Development/QA Team to surface project status/team velocity/constraints/risks
- Excellent organizational, diplomatic, and problem-solving skills within a rapidly changing environment
- Demonstrable knowledge of working effectively with cross-functional teams in high pace projects is a must.

PROJECT LEAD
DevRabbit IT Solutions, Hyderabad

Mar 2016 - Dec 2017
Hyderabad, Telangana

- Assist in defining and deploying new processes and in facilitating the continuous improvement of existing processes
- Seeks ways to increase the efficiency and effectiveness of work performed and resources utilized
- Make recommendations for resolving project conflicts to management
- Meets regularly with Technical Director, Product Managers and Development/QA Team to surface project status/team velocity/constraints/risks
- Maintains project milestones (both sprint and release level) and manages backlog and roadmap planning with Product Managers
- Works with team to ensure that development is on track and impediments are removed
- Create metrics and tracking for Mobile Controls initiatives
- Developed team communications and information for internal meetings.
- Managed quality assurance program, including on-site evaluations, internal audits, and customer surveys.
- Strong background in, and familiarity with the Financial Services Industry
- Outstanding ability to analyze problems and keen attention to detail

APPLICATION DEVELOPER
EXIMTRACK SOFT SOLUTIONS PRIVATE LIMITED

Jan 2010 - Feb 2016
Hyderabad, Telangana

- Calibrated, aligned and modified circuitry and components to enhance device performance for all needs.
- Performed general overhaul work in radio equipment on-site and in-shop for over 100 customers each.
- Maintained wireless communication networks and information technology systems, wireless, and electronic communication systems with proactive repair and upkeep strategies.
- Drafted detailed technical documentation, reference guides, and equipment integration work instructions for Applications.
- Kept working areas clean, safe, and stocked with appropriate equipment and supplies to meet expected shop and customer demands.
- Optimized operations by performing system upgrades, troubleshooting component failures, and installing approved system modifications.
- Resolved conflicts and negotiated mutually beneficial agreements between parties.

TRAINING & CERTIFICATIONS

- Automation Anywhere Certified Advanced RPA Professional (V11.0), Automation Anywhere, 2020
- Oracle Cloud Infrastructure 2019 Certified Architect Professional, Oracle, 2020
- Oracle Cloud Infrastructure 2019 Architect Associate, Oracle, 2020
- Oracle Autonomous Database Cloud 2019 Certified Specialist, Oracle, 2020
- SuiteAmerica Apple TV has won the CHPA Tower of Excellence Award for Innovation of the Year. Texas, USA., CHPA, 2020
- NSE 1 Network Security Associate, Fortinet, 2020
- NSE 2 Network Security Associate, Fortinet, 2020
- Cybrary Mobile App Security, Cybrary, 2020

SKILLS

- **Operating Systems:** Windows XP/Vista/7, Mac OS X
- **Project Management Tools:** MS Office 2010/2007, MS Project, SharePoint
- **Databases:** Oracle, Firebase, Node/Angular
- **Methodologies:** Waterfall, Agile, Scrum
- **Modeling Languages & Tools:** Java,, HTML, XML, CSS.
- **Microsoft Visio Requirements Management Tools:** JIRA, Jenkins
- **Testing / Dev Tools:** Selenium, Jmeter, RPA.
- **Toad:** XCode, Objective-C, Swift, Java, Kotlin, Xamarin, ReactNative, Flutter, IoT, OCR, ML, AI, Cloud, Security, Google Adwords, Android SDK
- **Cloud Computing Knowledge:** Oracle, AWS.
- **Robotic Process Automation:** Automation Anywhere.
- **DevOps Tools:** Jenkins, Docker, Jira, Maven

LANGUAGES

- English ● ● ● ●
- Telugu ● ● ● ●
- Hindi ● ● ● ●

PERSONAL INFORMATION

Father's Name:	Mr. D Sudhakara Rao	Marital Status:	Married
Birthday:	February 26, 1987	Nationality:	India
Gender:	Male		