

# **PRACHI BHIMRAO KAMBLE**

Nagari Bank Colony, Near Ramabai High School, Sindi (Meghe), Wardha Maharashtra 442001

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## **OBJECTIVE:**

To join an organisation to enhance my knowledge and serve the firm to the best of my efforts.

## **WORK EXPERIENCE:**

### **Software Professional- Extentia Information Technology --From July 2022 to March 2023**

- Working Knowledge of Flow Builder like Screen flow, Auto-launch flow and Record triggered flow Along with the experience in Workflow and process builder.
- Used data migration tools such as Data Loader, Data Import-Export Wizard and also deal with Salesforce Inspector and hands on performing DML operations.
- Experienced with FSC, NPSP and form Assembly form Integration along with the features like Macros, Login flows and Utility bar.
- Cultivated a knowledge on assigning validation Rule, Approval Process and Email Alert, Email Templates, SOQL, Schema Builder, Macros, Login flows, Utility bar, and building custom Reports and Dashboard.
- Experienced with client interaction and requirement analysis along with JIRA ticketing tool, agile methodology, Gitlab.
- Designed Relationships like Look-up Relationship, Master-detail Relationship and junction objects.

### **Salesforce Administrator--Advent Informatics Pvt Ltd: -- From July 2019 to June 2022**

- Hands on salesforce CPQ, Product configuration, lead to cash flow, Pricing rule, Discounting like range, slab, Product hierarchy, Bundle products.
- Experience in Quotes, Product rules like validation, Filters, Account creation, opportunity creation.
- Experience with Security like Sharing Rule, Profiles, Permission Set, Record Level-OWD and Assignment rule.
- Working knowledge of Apex class, Test class, Triggers and VF page, List and Map Collection and various database classes
- Experience with Security like Sharing Rule, Profiles, Permission Set, Record Level-OWD and Assignment rule.
- Experience in sandbox creation and deployment using change set.
- Extensive experience in creating Custom objects, Custom fields, Page Layouts, Tabs, and custom application development along with the Standard Objects like Accounts, Contacts, Leads, Opportunity, Campaign, Case, etc.
- Cultivated a knowledge on assigning validation Rule, Approval Process and Email Alert, Email Templates, SOQL, Schema Builder, and building custom Reports and Dashboard.

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**SKILLS:**

- Good at Communication
- Problem Solving Ability
- Time Management
- Creative Thinking
- Multitasking ability
- Decision making
- Salesforce CRM-- Flows, Reports and Dashboard, Data Management, Security model, Automation Tools, Relationships, Sandbox, Deployment, Users, Profiles, SOQL Query.
- Salesforce CPQ- Quotes, Product rules, Pricing rules, Discounting, Product hierarchy.
- Apex, VF Page, Test Class, Vs code editor, Triggers, sales cloud, service cloud, NPSP, FSC.

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**CERTIFICATIONS:**

- Certified Salesforce Administrator
- Trailhead -Link to Profile- <https://trailblazer.me/id/pkamble06>  
Points Earned— 77425  
Badges— 164  
Ranger Rank

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**EDUCATIONAL QUALIFICATION:**

**Degree:** BE in Electronic Engineering

**University:** RTMNU Nagpur

**Institute:** Datta Meghe Institute of Engineering Technology and Research, Wardha.

**Percentage:** 59.42%

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**DECLARATION:**

I hereby declare that above furnished particulars are true to the best of my knowledge and belief.

Date:

Place: Wardha

Prachi Bhimrao Kamble