Kiran Kumar

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SUMMARY:

- Having 5 years experience in the **Salesforce.com** CRM platform.

- To Create new enhancements for lightning Aura Components, Apex Classes, Triggers

- Created the Validation Rules, Approval Process, and workflows for automated lead routing, lead escalation, and Email Alerts.

- Designed various Webpages in Visual Force for functional needs within the Sales Force.

- Develop reports and dashboards.

- Created custom objects and fields.

- Automating complex business processes using declarative features such as workflows, outbound messaging, visual flows, approval processes, and lightning process builder.

- In-depth knowledge of the Salesforce.com security model (Roles, Profiles, Permission Sets, Sharing Rules, OWD)

- Building interactive Dashboards and Lenses for analytics snapshots of the data in the Wave Analytics platform.
  Creating Datasets and Augmented datasets for combining data from a variety of data sources.

- Changing Data flows using JSON and creating several recipes for augmented datasets.

- Data migration using various tools like DataLoader, Jitterbit Dataloader, and dataloader.io.

- Proficient in working with Eclipse IDE and developer console for writing business logic in Apex programming language and SoapUI for endpoint tests in integrations.

- Deployments using Eclipse IDE, Change Sets, and Force.com Migration (ANT) tool.

- Created visual force pages and controllers.

- Good knowledge of Developing Apex classes, Visual Force Pages, Controllers, and Triggers.

- Designed and developed apex classes, controllers, Extensions and apex triggers for various Functional leads in the application.

- Worked on various salesforce standard objects like Campaigns, leads, accounts, contacts, contracts, products, reports, and dashboards.

- Worked with page layouts, components, and custom applications.

- Experience working with Force.com IDE, Data Loader, Import Wizard, and salesforce.com Sandbox environments.

- Excellent team player, self-motivated, and quick learner with good communication skills and troubleshooting capabilities.

- Interacting with the business team on day-to-day business activities on the project.

- Excellent work ethic, self-motivated, quick learner, and team-oriented. Continuously provided value-added services to clients through thoughtful experience and excellent communication skills.

TECHNICAL SKILLS

Technologies **Salesforce CRM**	Sales Cloud, Reports, and Dashboards Security controllers using Profiles, Roles, Permission Sets and OWD, Validation Rules, Process Builder, Workflow & Approval Processes, Formula fields, Page Layouts, Record Types, Custom Objects and Relationships etc.	Expert
Language	Html, CSS, Apex, Javascript,	Advanced
Data Management Tools:	Dataloader, Workbench	Advanced

QUALIFICATIONS

Level	Subject	College / University
B.tech	Mechanical Engineering	Yogananda Instuite Of Technolgy And Science

PROJECT EXPERIENCE:

Client: Persistent Systems Ltd
Project Name: GE Health Care
Duration   : May 2021- Present
Role   : Salesforce Developer.

Description:
 GE Healthcare is a subsidiary of General Electric (GE), headquartered in Little Chalfont, Buckinghamshire, United Kingdom. GE Healthcare provides transformational medical technologies and services helping to deliver patient

care to people around the world. The company provides medical imaging and information technologies, medical diagnostics, patient monitoring systems, drug discovery, biopharmaceutical manufacturing technologies and performance solutions services. GE Healthcare is the first GE business segment to be headquartered outside the United States. Formerly named GE Medical Systems, in 2004, just before the acquisition of U.K. based Amersham plc, the company was renamed to GE Healthcare.

Environment: Saleforce.com platform, validation Rule, Workflow&Approvals, Reports & Dashboard, Aura and LWC

Responsibilities :

- Worked on designing & developing the various Salesforce customized standard objects & custom objects.

- Created Object Relationships and Field Dependencies according to the requirement.

- Designed OWD Settings, Sharing Rules, and Validation Rules.

- Created different Record Types and Page Layouts for different profiles.

- Good experience in Salesforce.com Configuration of roles, profiles, user accounts & Permission Sets.

- Designed and developed Workflow Rules, Tasks, and Email Alerts based on the application requirements.

- Created an Approval Process for complex business processes and Customized applications through approvals.

- Developed Apex Triggers, Batch Process, and Scheduler for various functional needs in the application.

- Creating Custom Labels, Custom Components, and Custom Settings.

- Created Apex Classes, visual force pages, and Test Classes to implement custom functionality.

- Created Controllers, Standard, Custom, and Extensions Controllers.

- Involved in generating Reports and Dashboards.

- Migrate the data using Import and Export Wizard and Data Loader for all data Insert, update, and delete.

- Worked on Eclipse for Developing and testing Apex classes and triggers.

- Analyze and review business Logic, functional, and technical requirements.

- Preparing Documents and developing code according to specifications and standard ways of writing code.

- Experience in working with the Development team for solving Complex Business requirements and Issues.

- Experience designing, coding, and implementing Apex code, Triggers, Classes, Web Services, Visual force components, and SOQL statements.

- Created workflow rules and defined related tasks, time-triggered tasks, email alerts filed updates to implement business logic Designing and developing custom business logic.

- Interacted with various business team members to gather the requirements and documented the requirements.

- Generated Reports on Communities with the dashboards and Insights Package, creating Customer Journey Map.

- Designed Action Framework to create, and update records and objects from within Wave Analytics.

- Responsible for developing Scripts using Groovy.

- Developed various Custom Reports and deployed them for different business user levels.

- Used the Change Sets to deploy code between the Sandbox and Production environments for final implementations and prepared Deployment documents. Good experience with Change Management.

◦ Implemented pick lists, dependent pick lists, lookups, master-detail relationships, validation

Rules, and formula fields to the custom objects.

PROJECT EXPERIENCE:

Client : Grepthor software solutions
Project Name : **Texas medical center**
Duration : Mar 2020– May 2021
Role : Salesforce Developer

Description: The Purpose of this application is for managing the information about Patients, Clinics and Insurance Organization. This application is to implement salesforce.com for managing Healthcare Services like Accounts, Contacts, Opportunities, Leads, Lab Activities, Visits, Products, Clinics, PMS, Payments, Scheduler, Billing and Cases.

Environment: Saleforce.com platform, validation Rule, Workflow&Approvals, Reports & Dashboard, Aura and LWC

Responsibilities :

 ◦ Developed various custom objects like field scheduling events, procedures, and recurrence. Experience in developing Salesforce1 mobile application.
  • Have been used Customer data integration
 ◦ Worked with business analyst to develop project implementation and develop plans including user interfaces.
 ◦ Developed Custom Objects, Custom Reports Tabs, and Components and configured the Analytic Snapshots to dump the data regularly for the sales performance and lead generation statistics.
 ◦ Experience in code check-ins daily using SVN and GIT version control.
 ◦ Worked with relational databases like PL/SQL and Teradata according to the need.
 ◦ Providing L1/L2 Support on production issues.
 ◦ Wrote various Apex classes, controllers & triggers considering governor limits and various other components as per the client and application requirements.
 ◦ Deploying applications from Sandbox to Production using Change Sets.
 ◦ Salesforce.com Configuration and Design of Service Cloud, Sales Cloud, and Force.com solutions, with an emphasis on Service Cloud solutions.
 ◦ Created Custom Visual force components and attributes to override the look and feel of standard Visual force components.

- Involved in developing the UI view pages using HTML5 semantic tags. Used HTML5 layouts with Angular directives as Views
- Used SQL queries for retrieving data.
- Maintained user roles, security, profiles, and workflow rules wherever necessary.
- Created complex workflow rules and criteria for field updates and email alerts.
- Deployed Apex using Force.com IDE, Force.com Migration Tool, and Web Services API.
- Worked with Dynamic Apex to access S-Objects and field describe information, and execute dynamic SOL, SOSL, and DML queries.
- Extensive experience in Integration of Data from Traditional Applications to Salesforce using REST/SOAP API.
- Expertise in managing Agile, and CI models.
- Achieved import and export operations to load customer data and other master data adopting data loader.
- Experience using App Exchange Applications like Dupe Eliminator.
- Created Visual force pages per the client's requirements and customized the Partner portal using various components.
- Implemented and maintained Salesforce Service Cloud and Sales Cloud. Built custom solutions with Apex and Visual Force, which support the most critical processes and workflows.
- Implemented SFDC web-to-lead functionality into the corporate site to make lead management simple and efficient.

PROJECT EXPERIENCE:

Client : INFOSYS
Project Name : KMV Spaces
Duration : NOV 2018 to Mar 2020.
Role : Salesforce consultent

Description: KMV spaces is one of the leading real estate company. In this project we have built whole tracking process of

their properties. We have built app for lead tracking process for SME's and LME's users from lead generation to

till milestone payments. Customer service app for real estate.

Environment: Saleforce.com platform, validation Rule, Workflow&Approvals, Reports & Dashboard, Aura and LWC

Responsibilities :

As a team member, I was responsible for

∘ Worked with business analyst to develop project implementation and develop plans including user
interfaces.
∘ Developed Custom Objects, Custom Reports Tabs and Components and configured the Analytic
Snapshots to dump the data on regular basis for the sales performance and lead generation statistics.
∘ Experience in code check-ins on daily basis using SVN and GIT version control.
∘ Worked with relational database like PL/SQL database and Teradata according to the need.
∘ Providing L1/L2 Support on production issues.
∘ Wrote various Apex classes, controllers & triggers considering governor limits and various other
components as per the client and application requirements.
∘ Deploying applications from Sandbox to Production using Change Sets.
∘ Salesforce.com Configuration and Design of Service Cloud, Sales Cloud and Force.com solutions,
with an emphasis on Service Cloud solutions.
∘ Created Custom Visual force components and attributes to override the look and feel of standard
Visual force components.
∘ Involved in developing the UI view pages using HTML5 semantic tags. Used HTML5 layouts
with Angular directives as Views
∘ Used SQL queries for retrieving data.
∘ Deployed Apex using Force.com IDE, Force.com Migration Tool and Web Services API.
∘ Worked with Dynamic Apex to access S-Objects and field describe information, execute dynamic
SOL, SOSL and DML queries.
∘ Extensive experience in Integration of Data from Traditional Applications to Salesforce using
REST/SOAPAPI.
∘ Expertise in managing Agile, CI model.
∘ Achieved import and export operations to load customer data and other master data adopting data
loader.
∘ Experience using App Exchange Applications like Dupe Eliminator.
∘ Created Visual force pages as per the client requirements and customizing Partner portal using
various components.
∘ Implemented and maintained Salesforce Service Cloud and Sales Cloud. Built custom solutions
with Apex and Visual Force, which support most critical processes and workflows.
∘ Implemented SFDC web-to-lead functionality into the corporate site to make lead management
simple and efficient.

Declaration :

- I here by declare that the above-mentioned particulars are true to the best of my knowledge and belief.

Place: N Kiran Kumar