Ajinkya Vijayrao Kulkarni
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Summary

- Over 2 years SFDC and 3 years of professional experience in Supply Chain Network Operations and Involved in Application Setup/Development activities and customized the apps to match the functional needs of the organization.
- Functioned as a part of cross-functional team that addresses strategic business issues involving **CRM.**

Technical Skills:

- **Workflows**, **Flow Builder, Process Builder**, **Sharing Rules**, **Profiles**
- **Apex Data Loader**, **Data Import Wizard, Triggers.**
- **Salesforce Lightning App Builder, Apex Class, Apex Basics coding.**
- **Microsoft Office tools, VBA for MACROS, VLOOKUP**
- **SFDC Sales and Service Cloud**
- Operating Systems: XP/Windows 7/8/10/11 and iOS

Tool knowledge:

- Deployment tool- I deployed code with **workbench, ChangeSet.**
- Version controlling tool- I have good knowledge of **bit bucket**.
- Agile methodology - I worked in **Jira** and **confluence.**
- Data migration tool- I worked on **data loader**, **workbench** and **import wizard.**

Work Experience:

Flextronics India Pvt. Ltd. (From 28 May 2016 to present)   **Project: Teradyne Inc. Suzhou, China**

Job Title: Process Specialist

- Made valuable contributions for designing functional documents for the development team.
- Designed and deployed Custom tabs, Custom Objects, Components, validation rules, Approval Processes, and Auto-Response Rules for automating business logic.
- Experience working with standard Salesforce objects like Accounts, Contacts, Leads, Cases, and Opportunities.
- Expertise working on workflow rules and defined related tasks, email alerts, and field updates.
- Customized Salesforce.com Fields, Page Layouts, Record Types, Queues, and Profiles and make the same changes in test and production environments.
- Managing Salesforce License, Salesforce Improve systems by studying current practices and designing modifications
- Assist clients with system related issues, Assist clients with any functionality issues.
- As in depth of technical experience, working with security like users, profiles, roles, sharing rules, OWD settings, automation using workflows and approval process, Process Builder, validation rules, writing formulas and building relationships.
- Knowledge on Migrating data from one Sandbox to another Sandbox using ChangeSets.

Environment:

- Salesforce.com Platform, Lightning Experience, Data Loader, Custom objects, Custom fields, BAAN ERP. Workflow & Approvals, Validation rules, Sharing Rules, Security Controls, Roles, Groups, Record Types, Reports and Dashboards.

Achievements:

- Performed IKW as Lead for increasing Purchase Order Pull-in percentage in Flextronics India.
- Performed IKW as Lead for characterizing preferred and Non-Preferred suppliers for MRP recommendations

Education:

- B.E. (E&TC Engineering) – University of Pune 72.06% **2015**
- Diploma (E&TC Engineering) – MSBTE 74.91% **2011**
- SSC – Maharashtra board 70.61% **2008**

Interests – Salesforce Development | Salesforce Administration | Salesforce Customization | CRM

Extra-Curricular Activities:

- Swimming | Table tennis | Farming

Personal Details:

- Date of Birth: 19th November 1992
- Personal E-mail: kulkarniajinkya92@gmail.com
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