# Anurag Chumble

**Email:chumbleanurag8@gmail.com**
**Ph. no: 91-9763231207, 9225108049**
**Linked Url: https://www.linkedin.com/in/anurag-chumble-78994a170/**

**Carrier Objective:** To be honest and give everything in all situations.

**Educational Qualification**
- MBA (International Business Management).Pune university,2020
- Preparation for Civil Services (2014 – 2016).
- Bachelor of engineering in Mechanical from Pune University, 2014

**Certification**
- RHCSA Certified (ID: 180-060-535).
- RHCSE course completed.
- cPanel & WHM Administrator Certified (ID: b097-bc69-8020-55f7)
- AWS Solutions Architect Associate Certified (ID: 94ZZ99BKHJVQQL9T)

**Linux Technical Competencies**
- Managing files from the command line.
- Creating, viewing, editing, text file.
- Managing local Linux users and groups.
- Controlling access to files with Linux file system permissions.
- Managing Red Hat Enterprise Linux Networking.
- Managing Linux processes.
- Archiving and copying file between systems.
- Installing and updating software packages.
- Mounting and unmount file systems.
- Making links between files.
- Using virtualized systems.
- Installing a new virtual machine.
- Scheduling future Linux task.
- Controlling access through ACL.
- Managing LVM.
- Configuring NTP server.
- Configuring DHCP server .
- Managing DNS using bind.
- Configure E-mail server using postfix.
- Configure apache web server.
- Configuring HTTPS.
- Configuring FTP,FTPS server
- Configuring Maria-DB.
- OSI & DOD Network model.
- Funadamentals of Networking.
- Managing VirtualBox hypervisor.
- NAT.
- Managing firewall on rhel7.
- NIC teaming.
- Basics of Python programming & working with Linux file system by writing scripts.
- Hands on experience with Curl commands.
- Hands on experience with API's.

**Professional Experience**

**Redislabs (third party by being an employee of Vigan technologies)**        **15th of April 2019 – 7th of June 2020.**

**Designation: L1 Linux technical Support Engineer.**

**Responsibilities:**
- Providing technical support to world's fastest key-value Nosql database organization - Redis Labs Inc.
- Experienced in working with an open source, in-memory data structure store, used as a database, & cache memory storage.
- Monitoring the DB health on basis of various parameters was the core of my job.
- We were the first point of contact, every ticket was to be assess by us first and then on the basis of our inputs on the ticket L2 and other teams use to work forward.
- We were responsible to give the first response to the client base on the Support Level Agreement (SLA).
- Helping customers to understand the backup process on cloud, S3 bucket, or to any remote location.
- Escalating the issues to relevant teams such as R&D, DevOps, L2 level support, sales, marketing, billing etc.
- Independent problem solving and a good team player with strong interpersonal and communication skills.
- Participating in team meetings for better support strategies and knowledge sharing sessions.
- Hands on experience with powerful metrics measuring tool such as Prometheus.
- Checking graphs in best visualization tool such as Grafana.
- Use to assess nodal level graphs using Zabbix.
- To prioritize the issue base on the description in the ticket/support request, to 1) Urgent 2) High 3) Normal

**Ezacus technologies Pvt. Ltd.**                                    **1$^{st}$ of March 2018-31$^{st}$ of March 2019**

**Designation: Business Development Executive.**

**Responsibilities:**
- Identifying, qualifying, and securing business opportunities; coordinating business generation activities; developing customized targeted sales strategies.
- Building business relationships with current and potential clients.
- Understanding client needs and offering solutions and support; answering potential client questions and follow-up call questions; responding to client requests for proposals (RFPs)
- Collaborating with sales and leadership to secure, retain, and grow accounts.
- Creating informative presentations; presenting and delivering information to potential clients at client meetings, industry exhibits, trade shows, and conferences.
- Creating and maintaining a list/database of prospect clients; maintaining a database (Excel) of prospective client information.
- Cold calling; making multiple outbound calls to potential clients; closing sales and working with the client through the closing process.
- Meeting all quotas for cold, active, inactive calls, appointments, and interviews; meeting or exceeding annual sales goals.
- Collaborating with management on sales goals, planning, and forecasting; maintaining short- and long-term business development plans.

**Sandip Foundation**                                              **1$_{st}$ of March 2017-28$_{th}$ of Feb 2018**

**Designation: Business Development Executive.**

**Responsibilities:**

**Call center Role:**
- Educate the students about various courses running in Sandip University through Tele calling & Counseling over the phone or in person.
- Tackle question raised from students /parents /teachers during The Calling or live counseling.
- Maintain organize database of the calls made on daily basis.
- Convert leads into admission for Sandip University & Sandip Foundation through tele calling & personal counseling.

- Address & understand concern of students / parents concern and report to the concerned authority and get them resolved.
- Explain the admission procedure and course detail to the student / parents.
- Maintain & Generate reports when asked for.

**Field Role:**
- Visit Schools, Jr. & Sr. Colleges, and educational institution and collect consents for conducting seminars to educate students about the Sandip University & Sandip Foundation & its courses.
- This visits were carried on PAN India basis.
- Conducted Seminars at different platforms to educate students and teachers about Sandip University & Sandip Foundation & its courses.
- Conducted promotional activities for Sandip Foundation.
- Have managed events in Sandip University right from planning expenditure to the end of the event & after event analysis.

**Academic Projects**
- In Degree- "PENDULUM BASED WATER PUMP".
- In Diploma- "STEP-UP GEAR BOX".

**Extra Curricular Activities & Achievements**
- Worked as a core team volunteer in "Nasik Run 2010 & 2017".
- Guitar player at St.Annes church choir group.
- Won a Sportsman of the year award of the year 2013 in Sapkal Knowledge Hub College.

**Hobbies**
- Playing Music
- Basketball
- Football
- Bike Riding, Cycling, etc

**Languages Known**
- English
- Hindi
- Marathi

**Declaration:** I hereby declare that all the information mentioned above is best to my knowledge and authenticated.