Santosh Rahane (Salesforce Developer)

Location: Pune, India

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SALESFORCE CERTIFIED — Einstein Analytics and Discovery Consultant

SALESFORCE CERTIFIED — Platform Developer II

SALESFORCE CERTIFIED — Platform App Builder

SALESFORCE CERTIFIED — Service Cloud Consultant

SALESFORCE CERTIFIED — Administrator

SALESFORCE CERTIFIED — Platform Developer I

OBJECTIVE

I am seeking a competitive and challenging environment where I can serve organization and establish an enjoyable career for myself.

PROFILE

I am a dynamic Information Technology professional with passion for the Salesforce suite of solutions and the wider CRM-digital technology domain. I have 6+ years of entire experience dedicated to Salesforce projects, performing analyst, designer and developer roles. I have a wide range of experience in requirement gathering, analysis, design, development, deployment, integration, management, documentation and support activities. I have successfully executed projects for well-known global organizations and have been a versatile player to gain valuable knowledge of manufacturing, energy, oil and gas, education, financial services industries and many more. I have worked majorly with USA based clients that underlines exposure to diverse cultural environments. Below are some details about my Salesforce experience:

- Extensive experience of 6.5+ years in Salesforce domain development and solution providing
- Worked on Salesforce Einstein analytics
- Worked on version control tools like SVN, deployment tools like ANT and Autorabit
- Worked on Salesforce DX with Heroku CI-CD
- Worked on Force.com IDE and Mavensmate IDE
- Developed solutions for more than 7-8 different Salesforce customers
- Authored many triggers, apex classes and visual force pages
- Roles performed include client interaction, analyzing requirements, estimates, solution design, reviews, development and implementation
- Good management skills to work closely with client and team
- Good problem-solving skills
- Successfully handled a team of 5 resources. Willing to learn new technologies.

SKILLS:

Salesforce

- Salesforce CRM
- Service cloud
- Community cloud
- Sales cloud
- Force.com
- Financial Services Cloud
- Einstein Analytics

Languages and frameworks

- Apex
- Visualforce
- Lightning components
- SOQL
- SOSL
- SAQL

Other

- SOAP, REST API
- SOAP UI, Postman
- Data loader
- Workbench
- Eclipse IDE, Aside.io, Atom, Sublime and MavensMate

● CPQ	● JavaScript, Jquery and AngularJS	● SFDX and Github

CERTIFICATIONS:

Salesforce Certified Einstein Analytics and Discovery Consultant

Salesforce Certified Platform Developer II

Salesforce Certified Administrator

Salesforce Certified Platform App Builder

Salesforce Certified Platform Developer I

Salesforce Certified Service Cloud Consultant

Apart from above certifications I have received multiple awards in my work experience.

EMPLOYMENT HISTORY:

Company	Designation	Year
MasterCard	Senior Software Development Engineer	29th June 2020 - Present
Extentia Pvt Ltd.	Senior Salesforce developer	1st April 2020 - 26th June 2020
Mindtree Ltd	Associate Technical Lead	Mar 2019 – Present
Emtec INC.	Senior Salesforce Developer	Aug 2017 – Mar 2019
Eternus Solutions	Senior System Executive	Mar 2017 – Aug 2017
	System Executive	Jun 2015 – Mar 2017
	Trainee	Jan 2015 – Jun 2015

KEY PROJECTS:

Domain/Project Name	Finance

Technology Used	Apex, Visualforce, Lightning components, github, SFDX, Web Services, Service cloud,Sales Cloud, Lightning web components, Einstein Analytics
Duration	12 Months
Description	This is the ongoing implementation for Mastercard where multiple clouds are being utilized with heavy customizations, Integrations, lightning development. This is continuously being delivered to business users to make their day to day activities easier yet efficient. The services are related to the payment system and there are multiple systems being utilized using integrations.
Role	1. Business interaction 2. Requirement gathering and analysis 3. Handle a team of 4-5 developers along with managing the development effort by vendors 4. Development 5. Solution designing 6. Deployment 7. Data model design 8. Existing system analysis and optimization of it. 9. Planning the tech debt items.

Domain/Project Name	Non Profit
Technology Used	Apex, Visualforce, Lightning components, github, SFDX, Web Services, Service cloud
Duration	7 Months
Description	This implementation was for a big museum in the US, which also has online offline stores, many types of memberships, multiple integrations to process all type of online offline payments
Role	1. Client interaction 2. Requirement gathering and analysis 3. Handle a team of 4-5 developers 4. Development 5. Solution designing 6. Deployment 7. Data model design.

Domain	Finance
Technology Used	Salesforce einstein analytics, SAQL
Duration	4 Months
Description	The project was related to build reports and dashboards using salesforce einstein analytics to manage sales, marketing data as well as the resource utilization data to track different business flows and also based on various metrics sales representatives can perform the actions on Salesforce records. Also, there were few requirements on the Salesforce side to simply the data model.
Role	1. Client interaction 2. Requirement gathering and analysis 3. Solution designing 4. Report and dashboard implementation.

Domain	Sales (food products - online order management)
Technology Used	Apex REST web services
Duration	6 Months
Description	Client has several food products and restaurants all across the US and for the online order management and party bookings it needed the website. For this project the server side was on Salesforce so whatever data is coming from an external website it was supposed to get saved on the Salesforce side. We have developed various web services to handle following business flows: 1. New User Registration 2. New user update 3. Online Order create / Edit 4. Party booking create/ Edit 5. Cancel Bookings 6. Voucher management for discounts.
Role	1. Communicating with clients, requirement gathering and analysis. 2. Worked as a senior developer and managed the project. 3. Designed and implemented the data model 4. Designed and implemented the web services 5. Test class implementation 6. Deployment.

Domain	Manufacturing – Chemical products
Technology Used	Lightning components, Apex, Visualforce pages
Duration	6 Months
Description	Client is now a world-leading biopolymers supplier and innovator with its Ingeo portfolio of naturally advanced materials made from renewable, abundant feedstocks with performance and economics that compete with oil-based intermediates, plastics, and fibers. These materials also provide brand owners new cradle-to-cradle options after the use of their products. This project was related to handling the sales and forecasting data. Client had some customizations around standard forecast scheduling (Opportunity schedules), we have implemented it by introducing a new custom object 'Platform Schedule'. Along with this there were requirements on PDF generation for the quotes. Lightning components and SLDS were implemented to enter the rolling year requirements. Also to modify the new custom object records from several processes we have implemented the lightning components.
Role	1. Communicating with clients, requirement gathering and analysis. 2. Worked as a senior developer and managed the project. 3. Implemented the custom object and the implementation of standard functionality along with the add ons. 4. Implemented a few visualforce pages for generating quotes. 5. Implemented lightning component to create PDF's and the newly created objects records. 6. Test classes implementation 7. Deployment

Domain	Manufacturing, transportation, irrigation and electricity generation
Technology Used	Salesforce community cloud, sales cloud and lightning components.
Duration	3 Months
Description	The client is a big name in the domains mentioned and the project was specific to dealership management all over the world. The main requirement was to build a multilingual partner community to track the dealer needs and fulfill it effectively. They also use territory management and demand forecasting. For demand forecast we had implemented custom lightning application
Role	1. Communicating with clients, requirement gathering and analysis. 2. Worked as a senior developer and managed the project. 3. Implementation of a lightning application for custom forecasting and rolling year 4. SLDS for UI. 5. Implementation of a multilingual community from scratch which client is using now. 6. Developed Test classes so as to ensure that the developed code is appropriately tested for all possible use cases.

Domain	Manufacturing
Technology Used	Salesforce CPQ and web services
Duration	3 Months
Description	Client uses Salesforce CPQ and SAP to run business and the project was related to build customizations according to the needs. I was involved in modification of SAP integration, building apex classes, visual force pages and test classes.
Role	1. Communicating with client, requirement gathering and analysis. 2. Worked as a senior developer and managed the project for a significant amount of time. 3. Client uses SAP so, implemented the SAP callout to keep data in sync with SAP. 4. Implemented custom visualforce pages and lightning components according to the clients need 5. Developed Test classes so as to ensure that the developed code is appropriately tested for all possible use cases.

Domain	Finance
Technology Used	Salesforce financial service cloud, Apex, Lightning components.
Duration	2 Months
Description	This project was related to apex managed sharing and few lightning components to share financial information of accounts.
Role	1. Communicating with client, requirement gathering and analysis 2. Worked as a senior developer and managed the project for a significant amount of time 3. Implemented the few lightning components to show data dynamically as per user's requirements 4. Implemented the processes for calling apex to perform apex managed sharing to share desired data with the team 5. Developed Test classes so as to ensure that the developed code is appropriately tested for all possible use cases.

Domain	RED CARPET (COCA-COLA-GLOBAL HOSPITALITY PROGRAM)

Technology Used	Apex, Lightning components, VF pages, Angular Js, jQuery, JS, Bootstrap
Duration	22 Months
Description	The project was to develop a product for Coca-Cola to manage their global hospitality program. Product was mainly focused on managing ticketing, transport packaging and housing for big events like the Olympics, FIFA world cup. Coca-Cola is planning to use this product for events scheduled next 20-30 years.
Role	1. Communicating with clients, requirement gathering and analysis. 2. Worked as a senior developer and managed the project for a significant amount of time. 3. Implemented the consoles for different modules like ticketing, packaging, registration management and housing. 4. Implemented the pages using various technologies like AngularJs, Salesforce lightning components, visualforce, bootstrap JS etc. 5. Implemented a custom tool to run Conga reports the way clients needed. 6. Implemented the integration for flight validation with light stats. 7. Worked on process builder, workflows and triggers to automate the process. 8. Developed Test classes so as to ensure that the developed code is appropriately tested for all possible use cases.

Apart from the above mentioned projects I have worked on following projects in non - profit domain:

1. Surrider foundation: Salesforce developer
2. Round corner: Salesforce developer

EDUCATION
- BE (Computer Science), PUNE UNIVERSITY, Pune, 2010 2014
- HSC, DR. D.G. Ohara Jr. College, Sangamner, Ahemdnagar, 2008 2010
- SSC, M.R.D. Malpani vidyalaya, Sangamner, Ahemdnagar, 2008

PERSONAL INFORMATION
BIRTH DATE –13-11-1992   **GENDER** –Male   **MARITAL STATUS** – Unmarried
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