BHANU PRASADU

Salesforce Developer

Udvitha Software Services Private Limited

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Experience Summary

- ➢ Presently associated with Udvitha Software Services Private Limited having 2.4 years of IT experience as a Salesforce Admin&developer.
- ➢ Hands on experience in **Salesforce CRM**, **Salesforce lightning**, **Integration with 3rd party applications**, **Data Migration**, **Apex**, **Triggers**, **Asynchronous Apex**, Visualforce with JavaScript
- ➢ Having Basic Knowledge on **LWC**
- ➢ Expertise in User Management, Security Management and **Territory Management**.
- ➢ Experience in implementing Security and sharing rules for object and field level access for different users in organization and SSO.
- ➢ Expertise in creating Standard and custom objects, formulas, relationships, validations, picklists, flow, process builder, duplication rules, flexi pages, email templates.
- ➢ Good knowledge on reports & dashboards.
- ➢ Have good knowledge of **GIT version control system** with commit, merge, revert and rebasing.
- ➢ Experience in deployments using **Changesets** and **AutoRABIT** tool.
- ➢ Experienced and skilled Agile Developer.
- ➢ Have a good experience in working with team size 2 to20.
- ➢ Effective defect tracking and reporting to improve communications and reduce delay.
- ➢ Demonstrated ability to succeed and learn quickly in challenging environment.
- ➢ Strong Analytical, interpersonal skills, ability to interact at various levels and good Communication and presentation skills.

Professional Experience

Dates	Organization	Role
16/08/2019 to current date	Udvitha software services Private Limited	System Engineer

Technology

Below is the list of important software products, tools and methods that I have worked with.

Software Product	• Salesforce Sales Cloud and Service Cloud (Configuration and Development in Apex and Aura and LWC components)
Third Party tools/App Exchange products	Workbench, Data loader, Salesforce Inspector
Deployment Tools	AutoRABIT, Change Sets
Methods	Agile (Scrum Methodology)
Versioning Tools	Git

Educational Qualification

Degree and Date	University	Major and Specialization	Percentage or CGPA
B Tech (2019)	Visakha institute of Engineering and Technology	Electrical and Electronics Engineering	56%
Diploma	Gokul institute of Tech & Sciences	EEE	71%
SSC (2012)	Sri Chaitanya Vidyaniketan	SSC	47%

Awards and Achievements

- '**Applause for Team Award**' in 2021.
- '**Learning Achievement Award**' in 2020.
- Had a good feedback from the Customer for the Commitment shown in every Project Release mainly like 'Technical Debt', 'Sales 360' and others.

COMPANY — TCS, PROJECT — ALIGNTECH

Description: Align Technology is a global medical device company with industry-leading innovative products such as Invisalign clear aligners, iTero Intraoral scanners, and Ortho CAD digital services that help dental professionals achieve the clinical results they expect and deliver effective, cutting-edge dental options to their patients. It manufactures, Markets and Sells products to Doctor either directly or through Distributor. Price of the products vary on the parameters like Sales Channel and Country Region.

Responsibilities: To understand Business requirements and develop implement efficient application. Coordinate with Salesforce/Apttus development teams to identify priorities and update scope and delivery schedule.

Project Deliverables:

The details of some assignments that I have handled are listed here.

Project#1	**Technical Debt Project**
Customer	**Align Tech**
Period	Aug 2019 – April 2020
Description	Technical debt was org cleanup project which include review of legacy security matrix, sharing settings, hierarchy and updated them in concrete way.
Role	Salesforce Developer and Administrator
Tools	JIRA, AUTO RABIT Tool, Change Set, Work Bench
Responsibilities	- Explored existing org security matrix. - Updated all legacy Profile & Permissions sets for object & field level access as per the usage. - Updated the role hierarchy with apt naming conventions. - Removed unnecessary sharing rules and Implemented new Security and Sharing rules for object field level access for users in organization as per the org structure. - Implemented automation for managed package assignment and to free up the license from inactive users - Updated Validation rules as per new structure. - Worked Supported functional testing and performance testing. - Implemented Sales territories for Europe region.

Project#2	**Sales 360 Project**
Customer	**Align Tech**
Period	April 2020 – Current Date
Description	This Project is to stream line the CLM process for sales team and provide service management for Sales users through Salesforce case management.
Role	Salesforce Developer and Administrator
Tools	JIRA, AUTO RABIT Tool, Change Set, Workbench
Responsibilities	- Implemented CLM functionality using Apttus X- Author and DocuSign solution. - Helped in Implementing Custom Components to create a sales path for sales teams for easy access of Major features. - Implemented Custom Business Logic solutions for sales functionalities using Apex. - Worked on Salesforce service cloud features of case management, Live chat and Omni channel setup. - Implemented Security and Sharing rules for object field level - access for different user in organization - Did configuration and customization changes on Case object like creating new sale process, record type, apex changes as required by business. - Created test classes to cover all possible scenarios. - Worked on deployment using AUTO RABIT tool. - Supported functional testing and performance testing.