



Suneetha Pammina
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Professional Summary:

An accomplished professional over all 8+ years of experience in the IT industry and around 5+ years of experience as a Salesforce Developer/Administrator. Having extensive knowledge in implementing, customizing and maintaining Salesforce solutions Using force.com platform. I am with extensive experience and passionate Salesforce consultant of Software Development Life Cycle (SDLC).

- Responsible for requirement gathering, requirement analysis, functional design, implementation, and enhancement of project in SalesForce.com.
- Having good experience in Apex, Triggers, Batch Apex, Integration, Lightning Aura Framework and Salesforce Configuration
- With an earnest desire to advance my career in the Salesforce ecosystem, I am very active in Salesforce Trailhead.
- Aware of using flows, Process Builder, Work Flow, Assignment Rules and Approval Process.
- Worked with Data Loader, Dataloder.io, work bench, import wizard & Export Wizard.
- Created Reports and designed Dashboards to organize and share the data.
- Worked with Dynamic Apex to access sObjects and Field describe information, executing
- Hands-on Wrapper Classes used for collection of various data types.
- Hands-on Job Scheduling a batch class.
- Dynamic SOQL and DML queries.
- Hands-on experience with REST API & WSDL services.
- Hands-on Custom Settings for reducing dependency on code modifications.
- Aware of Sandbox Refreshments, Package Validations, Synchronous Callouts and Asynchronous Callouts
- Creating User Logins, setting Rights to user.
- As part of our Learn & Share program, I mentor and train Salesforce trainees. I have made presentations on Advanced Salesforce Administration and Technology Insight into Complementary Health Industry.
- Ability to analyze all user requirement and developing according to Customer Relationship Management (CRM).
- Worked in AGILE Methodology.

Professional Experience:

- Currently working as **Salesforce Developer** for **Mark Cyberhanto PVT LTD** from July-2019 to till Date.
- Worked on as **Associate Admin/Developer** for **Conpro Consultants PVT LTD** from Aug-2017 to Jun-2019.
- Worked on as **Software Engineer** for **IIC Technologies PVT LTD** from Sep-2014 to July-2017.

Cloud Worked On:

- Sales Cloud, Service Cloud & Custom Cloud

Academic Qualifications:

- **M.sc (Electronics)** from **Andhra University**.

Technical Skills: certified PD1

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|--------------------------------|--|
| Salesforce Technologies | Salesforce.com CRM, Apex Language, Apex Classes, Apex Triggers, SOQL, Visual Force Pages, Workflow & Approvals, Reports, Dashboards, Standard and Custom Objects, Flows, process Builder, Lightning Components, Lightning Data Services (LDS), Lightning App Builder |
| Salesforce Tools | Data Loader.io, Work bench, Import wizard, export wizard, VS Code. |
| Database | Query Languages, SOQL, SOSL |
| Operating Systems | Windows Family. |
| Documentation Tools | MS Office |
| Web Technologies | HTML, Java Script, CSS. |

Project Details:

Piramal Group

Role: Sr. Salesforce Developer

Responsibilities:

- Involved in identifying, planning and implementing new Salesforce.com features and functions new screens, workflow, force.com objects, reports, apex code) to meet business requirements.
- Handled different Integrations with other platforms.
- Developed various Custom Objects, Tabs, Components and Visual Force Pages and Controllers
- Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule, upgrade installation.

- Created and deployed Several Reports using salesforce.com platform.
- Developed APEX Classes, Controller Classes and APEX Triggers for various functional needs and implemented the business logic as per the requirements.
- Developed and deployed workflows and approval processes for opportunities and products/ assets management.
- Worked on Salesforce Lightning Components for building customized components replacing the existing ones.
- Developed various Apex Classes, Triggers, Controller classes and methods for functional needs in the application compatible with Lightning.
- Triggered interface events by user interactions, which included Lightning Component framework and involved in building Lightning Components using the aura framework.
- Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow, Triggers.
- Migrated components from Classic UI to **Lightning UI** pertaining to administrator duties and dealt with **AURA Framework** app building. Worked with native **reports** and **dashboards**.
- Used SOQL&SOSL for data manipulation needs of the application using platform database objects.
- Involved in building of the Customer Portal in the organization.
- Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com subjects. Used it to read, extract and load data from comma separated values (CSV) files.
- Integrated Salesforce with Informatica on Demand for the proper mappings and extraction and transformation of data.
- Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
- Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
- Created and used Email templates in HTML and Visualforce.
- Developed Apex Classes & Triggers to implement the business logic as per the requirements.
- Developed Unit test class for Apex class and worked for improving code coverage.
- Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.

Xcelerate Solutions

Role: Salesforce Developer

Responsibilities:

- Develop Visual Force pages, Visual Force Custom Controller Components, Advanced Search functionality, Custom Objects, Tabs, Tags and Components.
- Written numerous SOQL and SOSL queries using with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
- Experience with working on AppExchange platform.
- Developed Apex Triggers, Apex Classes and Test Methods using Sync/Async methods.

- Customized dashboards to provide daily forecasts and track opportunities, deal registrations and customer engagement.
- Developed several **Custom Reports & Dashboards** to better assist managers and report folder to provide report accessibility to appropriate personnel.
- Provided the **training** to Business users about the system and giving demo to users before a new **feature is deployed to Production**
- Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas.
- Involved in various activities of the project, like information gathering, analysing the information, documenting the functional and non-functional requirements.
- Written numerous SOQL and SOSL queries using Force.com explorer.
- Involved in the entire SDLC using agile methodologies.
- High End Process and Application Customization using Apex & Visualforce.
- Involved in authorizing Test strategy and Test plan.
- Created pick lists, dependent pick lists, lookups fields, junction objects, master detail relationships, validation and formula fields.
- Migrated data from Legacy Systems to Salesforce CRM using data loader.
- Designed solution and configured Salesforce.com Case, Solution, PRM & Customer portal Modules.
- Mainly worked with CASE Management in SFDC.
- Experienced in sales cloud by adding object, Fields, Tabs, Reports, and Dashboards and migrate data into Salesforce.
- Developed Visualforce page using the extension controller according to the clients' requirement.
- Developed the web front end layer using JSP, JavaScript for the registration application where different users, employees, contractors, and clients can login to their maintenance pages and manage their accounts.

AusNet Services

Role: Associate Admin/Developer

Responsibilities:

- Understanding the business logic and preparation of technical design document.
- Participated in Customer discussions and provided necessary clarifications to customer.
- Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application.
- Involved in designing, development and testing of the given requirement using Visual Force Pages, Apex Classes, Apex Triggers as per the requirement.
- Involved in Writing Test Classes for Code Coverage and Unit Testing activity.
- Configuration, Customization and Data load scripts.
- Developed and configured various **Reports** and **Report Folders** for different user profiles based on the need in the organization
- Implementation of Customer Portal functionality.
- Account and Contact Management.
- Campaigns and Marketing Management.
- Client interaction regarding status updates.

Personal Profile

Name : SUNEETHA PAMMINA
Date of Birth : June 30
Marital Status : Married
Languages Known : English, Hindi and Telugu
Permanent Address : H. No: 9-17, Flat No. 101, Sree Venkateswara Residency,
FCI Layout, Bakkanna Palem, Visakhapatnam-530041.

Declaration

I do hereby declare that the information furnished above is true to the best of my knowledge.

Date:
Place: Visakhapatnam

(Suneetha Pammina)