CURRICULUM VITAE

PRASENJIT SIDDHARTH NAGRALE

Current Address:	Contact Information :
At. Utkarsh Colony Karla Road, Post Manas Mandir, Near Mother Care School Wardha. Dist.:-Wardha, MAHARASHTRA 442001	E-mail:-imsailor2206@gmail.com Mobile No:-+919404050058 Date Of Birth:- 22 may,1991

CAREER OBJECTIVE

- To be a part of progressive organization that gives a scope to enhance my knowledge and utilize my skills towards the growth.

WORK EXPERIENCE

- Currently working as Salesforce Administrator at Infosol Consultancy Services, Pune since 06 September 2018.

PROFILE SUMMARY

- Experience in to create the Custom objects, Custom Field, Reports and Dashboard, email templets.
- Identify relationship and converting to salesforce custom object, lookup relationship, master-details relationship and junctions objects.
- Extensive experience of using declarative features like Validation Rules, Workflow, Process builder, flow builder, approval process automation for satisfying complex business process automation.
- Used data migration tools such as Data Loader, Salesforce Import and Export Wizard, and Mass delete and also deal with Salesforce Inspector.
- Managing Salesforce roles, profiles, permission set, sharing rules, workflows, and groups.
- Worked extensively on various Salesforce.com Standard object like accounts, contacts, lead, opportunities, campaigns.
- Experience on managing a Quote-to-Cash application, including CPQ in Salesforce CPQ with proficiency in Salesforce CPQ.
- Solution Architect with CPQ and Billing implementations.
- Configure Salesforce CPQ and Sales Cloud solutions.
- Maintaining the Sales cloud and service cloud, as well as building custom reports and dashboards.
- Experience in a Sales reporting/Business intelligence/sales operations role

TECHNICAL SKILLS

- Salesforce Administration: Data Loader, Data Import Wizard, Validation Rule, Formula field, Page layout, Relationship, Roll-up Summary field, Salesforce Inspector, SOQL, Workflow and Process Builder, Solution Architect with CPQ and Billing.

PROJECT: SCCFSC- South Central Community Family Service Centre

- Specification / Description: - Giving the Admin support to client So, we are working on the Sprints
- Responsibilities:
- Schema Design in Salesforce and Its Relationship.
- Security Implementation and Sharing Rules at Object Level, Field Level, and Record Level for different Users at different levels of Organization.
- User Management - Profiles and Permission Sets; Maintaining security and data access Role hierarchy.
- Designing Workflow and Automation Process.

- **Creating custom objects, Custom Fields, Custom Formula Fields, Field Dependencies, Page Layouts, Validation Rules, Roles, Profiles, Email Services, Page Layouts, Workflow Alerts and Actions.**

PROJECT: SURVEY

- **Specification / Description: - Giving the Admin support to client So, we are working on the Sprints**
- **Responsibilities:**
- **Created Custom Object for Employee and Manager and Volunteer so that employee can apply for**
- **volunteering sessions**
- **Created Rollup –summary field for updating of Total Volunteered hours.**
- **Use Dependent Picklist for State and city of Volunteered.**
- **Creating logs while Inspecting Errors**
- **Created Classic Email Template for Sending Emails via Flow.**

CERTIFICATION

- **Salesforce Certified Administrator.**
- **Trailhead**
  - **Link to Profile - https://trailblazer.me/id/imsailor**
  - **Point Earned – 102,600 Points**
  - **Badges – 229**
  - **Active Ranger.**

ACADEMICS

Degree Qualification
Course: Bachelor of Engineering in Computer Engineering
University: RTMNU, Nagpur.
Institute: Bapurao Deshumukh's Foundation, Suresh Deshmukh College of Engineering Selukate, Wardha, Maharashtra.

        *Degree is 62.07% and Aggregate is 60.12%

Pre-degree Qualification

Exam	Year	Board	Percentage	Institute
H.S.C	Feb 09	Nagpur	51.35%	New English Junior college ,Wardha
S.S.C	Mar 07	Nagpur	62.50%	New English High School, Wardha

DECLARATION

    I hereby declare that above furnished particulars are true to the best of my knowledge and belief.

Place: Wardha   **Prasenjit Siddharth Nagrale**
Date: