Saumitra Tripathi

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Professional Summary

- Have an overall experience of **2.9 years** as a Salesforce Professional in Configuration **and Implementation** of Salesforce CRM/force.com applications.

- Hands On experience in CPQ Configuration knowledge of different aspects of Salesforce CPQ. Price Book, Price book Entry, Renewals Amendment, Twin Fields, knowledge of complete flow from Account to Contract, Assets, Virtual Asset, Product Feature, Product Options, Product Rule (validation/alert), Price Rule, Quote Template.

- Worked on configuration of Pricing and Discounts, Price book, Price Book Entry, Price Rule, Product Rule.

- Have knowledge of complete linkage of Quote> Order>Contract >Subscription>Asset . Knowledge on Product Feature, Product option configurations .

- Involved in **Unit Testing** and **Test Classes** design for **Test Coverage of** Apex classes and Triggers

- Worked with configuring organization wide defaults at the object level for customized access. Also implemented **security** and **sharing rules** at object, field, and record level for different users at different levels of organization.

- Created **Validation Rules, Process Builder, Workflows and Approval Process**. Experience working with **Force.com IDE, Data Loader, Import Wizard** and **salesforce.com Sandbox** environments.

- Deployed the applications into production using Changeset, Force.com IDE, GIT process.

- Hands-on on building all types of Reports & Dashboards based on the reporting requirements of the stakeholders.

- Experience in data migration via **Apex Data Loader** tool.

Experience :   Currently working with Accenture Solutions Private Limited, Pune from MARCH 2018 t-Till Date.

<u>Certifications</u> ->   1. Salesforce Certified Administrator
     2. Salesforce Certified CPQ Specialist
     3. Salesforce Certified Sales Cloud Consultant
     4. Salesforce Certified Service Cloud Consultant
     5. Salesforce Certified Advance Administrator
     6. Salesforce Certified Platform Developer 1
     7. Salesforce Certified App Builder.

<u>ACADEMIC QUALIFICATIONS</u>

Bachelor of Technology in Computer Engineering from ZHCET (Pass out year: 2017) Aggregate percentage: 64.58%

<u>TECHNICAL EXPERIENCE</u>

Salesforce Technologies	Salesforce CRM, Apex Language (Apex Classes and Triggers), Batch Apex, SOQL, Salesforce Lightnings, Workflow & Approvals, Custom Settings, Force.com Sites, Reports and Dashboards, Standard and Custom Objects, Field sets, Roles and Profile Management, Security and Sharing Settings, Change Sets, Salesforce CPQ product configuration.
Salesforce Tools	Apex Data Loader, Force.com Platform (Sandbox and Production)

<u>Projects Accomplished</u>

Project/Client	SPLUNK SFDC
Domain	Configuration and Administration
Technologies	Salesforce, Workbench, Apex ,Dataloader, Salesforce CPQ
Role	Application Development Analyst