Anjali Zalani

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D.O.B.: 14th December, 1994

PROFESSIONAL EXPERIENCE

With having a total of 3.9 years of experience in IT, currently working as a **Analyst** at **Deloitte USI** who is looking forward to expand the career along with company goals in CPQ cloud field. Working experience in Oracle CPQ as well as Salesforce CPQ. Having understanding of the complete Lead-to-Cash business process.

- Worked in Agile environment and have knowledge in Agile process.
- Design solutions for different industries like finance, manufacturing, wholesale, etc in the market to adopt CPQ cloud in order to increase their sales process.
- Adept in end-to-end development of CPQ Cloud products from requirement analysis to system study, designing, coding, documentation and implementation.

CERTIFICATION:

- Oracle CPQ Cloud Service 2019 Certified Implementation Specialist.
- Oracle CPQ Cloud Service 2017 Certified Implementation Specialist.

Project 1	Oracle CPQ Implementation	
Technical Environment	Oracle CPQ Cloud	
Description	This project aims at complete implementation of Config and commerce CPQ Cloud for Quoting process for manufacturing process for a wide range of products such as Pumps, seals, Valves, etc.	
Client	US Client (Manufacturing)	**Nov 2019- April 2020**
Role and Responsibility	- Product Configuration - Commerce - Approvals & Workflows - End to end implementation - Document Designer (Multilanguage, XSL) - Email Designer - BOM Implementation - Documentation of the Project	

PROJECT DETAILS :

Created and worked in a concept where the client can easily configure the delivery process for its products such as Pumps, seals, Valves, etc. The accelerator was used to demo the client its requirement in requirement ganthering phase to get better understanding.

Project 2	Oracle CPQ Implementation
Technical Environment	Oracle CPQ Cloud
Description	This project aims at complete implementation of Config and commerce CPQ Cloud for Quoting process for manufacturing process for a wide range of products including rotary screw, reciprocating and sliding vane compressors.
Client	US Client (Manufacturing) **June 2019- Nov-2019**
Role and Responsibility	- Product Configuration - Commerce - Approvals & Workflows - End to end implementation - Email Designer - Document Designer - Documentation of the Project

PROJECT DETAILS :

Worked on CPQ application which is used to generate quotation with all information of selected products. This application is integrated with Salesforce on cloud environment. This is manufacturing based application used to provide flexibility to generate pricing quotes to business user of their client. This project was implemented on "Agile Process" which helps in continuous development of the product by iterating the process.

Project 3	Oracle CPQ Implementation
Technical Environment	Oracle CPQ Cloud
Description	This Project aims at complete implementation of Config and commerce CPQ Cloud for Quoting process for several financing plans and services.
Client	US Client (Finance) **July 2017- June 2019**
Role and Responsibility	- Product Configuration implementation in Oracle CPQ Cloud. - Commerce implementation in Oracle CPQ Cloud. - Approvals - Workflows - Document Designer - Documentation of the Project

PROJECT DETAILS :

Working on CPQ application which is used to generate quotation with all information of selected products. This application is integrated with Siebel CRM on cloud environment. This is finance and fund based application used to provide flexibility to generate pricing quotes to business user of their client. This Project has 3 models named plan, services and billing summary. This project was implemented on "Agile Process" which helps in continuous development of the product by iterating the process.

TECHNICAL SKILLS

CRM Products   **:**   Oracle CPQ Cloud, Salesforce CPQ Cloud
Database Utilities   **:**   SQL
Scripting Languages **:**   BML, BMQL, APEX
Language Used   **:**   Html, Css, Java Script

HONOURS & AWARDS

- Awarded ''On the Spot" Award for successfully delivering the client requirements on time with tough deadlines.
- Awarded the Best Team Award in the year 2017 for successful delivery of the project.
- Awarded "On the Spot" award by TCS for developing the complex scenarios in CPQ implementation in given timeline.

ACADEMIC PROFILE

Qualification	College/ School	University/ Board	Year of Passing	Score
B.E. (IT)	Shri Vaishnav Institute of Technology and Science, Indore, (M.P.)	RGPV	2016	8.0
12th	Gyan Sagar Academy, Ujjain, (M.P.)	CBSE	2012	79.20%
10th	Fatima Convent School, Achalpur, (M.H.)	State Board of Maharashtra	2010	87.00%

DECLARATION

I, hereby declare that the above mentioned details are true to the best of my knowledge.

Place: Bangalore   **Anjali Zalani**