

# Sunil Kumar Goswami

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## Career Objective:

I am an experienced and ambitious Salesforce developer looking for a challenging new role in the IT industry with the opportunity to work with the latest technologies on challenging and diverse projects.

## Professional Summary:

- Overall 4+ years of IT experience In which 1.8 + years of working experience on Salesforce Platform and 2+ Apttus CPQ as a Developer.
- Experience of working on out of box Salesforce features, Apex classes, Apex Triggers, Visualforce, SOQL, SOSL.
- Good Knowledge of Apttus CPQ End to End Flow.
- Good knowledge of Apttus Standard functionalities involving Product Creation, Configuration, Pricing Management, Pricing Dimensions, Matrix, Rulesets, Attribute Rules, Constraint rules, and Quote Lifecycle.
- Apttus CPQ Certified, Apttus CLM Certified, PD1 Salesforce Certified ,Salesforce Admin,Platform App builder,Sales Cloud ,Associate

## Technologies:

**Technical Skills:** Java, SQL, Data Loader deployment, Change Set migration.

**Salesforce Skills:** SF Admin, Apex Class, Apex Triggers, Test Classes, SOQL, SOSL, Workflow and Process Builder.

**Apttus Skills:** Pricing Management (Dimensions, Matrix, Rulesets), Constraint Rules. Product Attribute Rules, Product Attribute Matrix, Numeric Expression.

**Defect Management:** MS Azure Devops,ServiceNow

## Educational Qualification:

Degree	University	Year	Marks (%)
B.Tech (CSE)	Meerut Institute of Technology	2019	74
H.S.C.	St Mary's Academy (ICSE)	2015	86
S.S.C.	St Mary's Academy (ICSE)	2013	89

## Awards and Achievements

Wipro Technologies	Wipro's TopCoder Challenge Winner
Accenture Solutions	Delivery Champs

## Employment Details

### Wipro (24 June 2019 – 15 November 2021)

**Client:** Charles River Labs

**Role:** Salesforce & Apttus CPQ Developer

Description: CRL is a company which provides research tools & support services for drug discovery & development. This project was starting from scratch and they wanted to use Salesforce and Apttus CPQ to build a process for selling their test methods based on different attributes their customer wish to add.

**Responsibilities:**

- Requirement Understanding here was a key role as we need to interact directly with the client to get a clear idea of their visions.
- Product creation using Apttus CPQ Admin (Bundles, Sub bundle configurations)
- Attribute Creation and creating Attribute Rules as they were having multiple attributes of their test processes and then driving the prices based out of them.
- Responsible For Creating Price Matrices and Price Dimensions.

### Accenture (15 November 2021 – till date)

**Role:** Application Development Analyst

**Client:** VMware

Description: VMware is an American cloud computing and virtualization technology company, use Salesforce and Apttus CPQ.

**Responsibilities:**

- Worked on the user story for the client deliverables.
- Optimizing the code coverage of test classes.
- Responsible For Creating Price Matrices and Price Dimensions.

**Client:** Cincinnati Bell (Alta fiber)

Description: Cincinnati Bell is a company which It provides landline telephone, fiber-optic Internet, and IPTV services through its subsidiaries Altafiber Home Phone and Hawaiian Telcom, use Salesforce and Apttus CPQ.

**Responsibilities:**

- Worked on the Production Support regarding Salesforce and Apttus CPQ.
- Responsible for the creation of deck representing the deliverables.
- Worked on analyzing the impact of salesforce release in production.

## Personal Information:

<b>Name</b>	Sunil Kumar Goswami
<b>Date of Birth</b>	27 October 1997
<b>Gender</b>	Male
<b>Marital Status</b>	Unmarried
<b>Nationality</b>	Indian
<b>Hobbies</b>	Watching Movies, Listening Music, Playing & Watching Cricket.

<b>Languages Known</b>	English, Hindi
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I hereby declare that the above information is correct to the best of my knowledge. The reference will be provided on request.

**Place:**

**Sunil Kumar Goswami**

**Noida**

**Date:**