



# Omkar Satpute

## Associate Technical Consultant

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### Professional Experience

#### **Associate Technical Consultant, Blue Flame Lab**

02/2021 – present

Associate Technical Consultant with 1+ years of experience in design and delivery of end-to-end enterprise projects with a focus on Force.com platform.

Pune, India

- Understanding business requirements and translating these into technical solutions
- Able to research and understand an undocumented setup and application.
- Knowledge in Standard Salesforce sharing model, Salesforce Security setup using Profiles, Permission Sets, OWD, Role Hierarchy, and Sharing Rules.
- Providing appropriate development solutions, specifications, and support to Technical Consultants in delivering solutions
- Accountable for analyzing defects/problems, identifying their root causes, implementing corrective and preventive measures for the identified root causes
- Highly organized with the ability to meet deadlines and a smart worker
- Maintain a positive attitude in the face of changes in work assignments or conditions.

#### **Process Executive, Infosys BPM Ltd.**

12/2019 – 02/2021

- Complaint and Appeal Analyst - Analysis of provider claims, which contains member details and medical services.
- Processed medical claims by using ASD and Rumba tools then sent them to the client via CAT tool.
- Worked on Automation tool which is used to launch claims automatically by giving some required information.
- Awarded with Individual Extra Miler Award for quick in work and top productivity.

Pune, India

## Projects

**Karlsson Global Services**, *Role: Salesforce Technical Consultant*

**Description:** The client helps large and small organizations to successfully scale their business at a higher level by sharing suitable ideas and solutions. Built with a strong background in Salesforce CRM, the company now delivers a range of strategies to support the growth of organizations worldwide.

**Responsibilities:**

- Requirement gathering and Analysis.
- Customization on Various Salesforce.com standard objects as per the requirements.
- Working on Flow, Process Builder, Workflow, Workflow Actions, Email Templates, Page Layouts, and working Approval Process.
- Set up the Users, Roles, and Profiles, and manage the access for specific users by their roles accordingly.

**CBH**, *Salesforce Technical Consultant*

**Description:**

Colchester Borough Homes (CBH) is an arms-length management organization that looks after around 7000 properties for Colchester Borough Council. It was set up in 2003 and now operates from six locations in and around Colchester.

**Responsibilities:**

- Requirement gathering and Analysis.
- Investigation of standard and custom objects as per the requirement.
- Working of flow, Process Builder, Email Templates, Page Layouts
- Set up the Users, Roles, and Profiles, and manage the access for specific users by their roles accordingly.

**Kavaliro**, *Role: Salesforce Tester*

**Description:** The client's team of lead-to-revenue specialists provides powerful payment and collection solutions across multiple industries. Sell, bill customers, and manage the entire purchasing process through a single platform. Kavaliro excels in Salesforce Revenue Cloud (CPQ & Billing) transformations across multiple ecosystems, with a specific concentration in billing advisory, implementations, and payment and collection solutions.

**Responsibilities:**

- Requirement gathering and Analysis.
- Debugging and testing provided functionalities.
- Verify the functionalities with the actual requirements.
- Customization on various Product Rule, Price Rule
- Set up the templates with DocuSign App.

**Kinaxis**, *Role: Salesforce Technical Consultant*

**Description:** Kinaxis is a supply chain management and sales and operation planning software company based in the Kanata district of Ottawa, Ontario, Canada.

**Responsibilities:**

- Requirement gathering and Analysis.
- Working on Salesforce CPQ, Product Rule, Price Rule
- Verifying the various functionalities.
- Providing the appropriate solution.
- Developing functionalities as per the requirement

**Andela, Role: Salesforce Technical Consultant**

**Description:**

Andela is a global job placement network for software developers. Andela focuses on sustainable careers, connecting technologists with long-term engagements, access to international roles, competitive compensation, and career coaching through the Andela Learning Community.

**Responsibilities:**

- Requirement gathering and Analysis.
- Investigate and build functionalities as per the requirement
- Working on flow, Salesforce CPQ, Product Rule, Price Rule

## Technical Skills

Configuration: Custom Objects, Custom Report types, Roles, Security.

Automation: Lightning Flows, Approval Process, Process Builder, Workflow rule, Assignment rule, Validation rule and Auto response rule.

Force.com Tools: Data loader, data import wizard.

Analytics: Creating and troubleshooting Reports, dashboard, creating custom report types.

Data Management: Prepare .csv file, Import Data, Export data, Mass update/insert data, Upsert and Delete data using Data Loader.

Deployment through gearset. | Salesforce CPQ : Price Rule, Product Rule, DocuSign

## Education

**Bachelor of Engineering in Computer Science and Engineering,**

*D. Y. Patil College of Engineering and Technology, Kolhapur*

06/2014 – 05/2017

Kolhapur, India

**Diploma in Information Technology, Government Polytechnic, Kolhapur**

06/2010 – 10/2013

Kolhapur, India

**S.S.C., New Highschool, Kolhapur**

06/2009 – 05/2010

Kolhapur, India

## Certificates

**Japanese N5 Level | Microsoft Technology Associate (MTA) | Oracle 11g** (*Naresh Institute, Hyderabad*)

**Core Java** (*Naresh Institute, Hyderabad*)

## Interests

Gym | Trekking | Watching movies in theater | Swimming

## Languages

English | Marathi | Hindi