Akshay Patil
Salesforce Consultant

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Salesforce Consultant with 3.10 years of experience in Salesforce customization and configuration.
Looking for better opportunities in Salesforce Eco-system to learn and to contribute in providing best services to the industry.

PROFESSIONAL EXPERIENCE

Salesforce Consultant
Company Name: Centelon Solutions   May '21 - Present
Project - Care Australia   Pune, India

CARE Australia is an Australian, not-for-profit, secular humanitarian aid agency assisting in disaster relief efforts and addressing the causes of global poverty in developing countries.

Non Profit Success Pack (NPSP Salesforce) :
- Role on this project is to provide the best possible solution of NPSP cloud and to build the components accordingly. Worked
- on Apex Triggers and Classes to meet the business requirements.
- Made best use of NPSP out of box functionality to meet the business acceptance criteria.
- Used NPSP customizable roll ups to reduce efforts in coding and provided solution in short spam of time. Used
- Standard Salesforce automation tools to meet the business needs.

Key Achievements
- **Successfully implemented Donor Management for Care Australia.**
- **Implemented NPSP Customizable roll ups which have provided various insights of Donor to the company.**
- **Automated the manual process of tracking payments and opportunities in system using Apex Triggers.**

Salesforce Developer
Company Name: Apex Group Ltd.   Nov '19 - Jan '21
Apex Group Ltd.   Pune, India

Apex Group Ltd. is one of the leading hedge fund administrator across globe.

- Worked on the Sales Cloud for getting funds onboarded into the Salesforce ecosystem and tracked the progress on the funds. Build
- Lightning Web Components on various levels to provide better interface and reduces the manual efforts of CRM users. Worked on Apex
- Triggers and Apex classes to meet the business requirements.
- Worked on reports and dashboards to provide the data insights to the managers and upper level officers. Automated the
- manual steps in Funds onboarding and helped Data Quality team in reducing their manual efforts.

Salesforce Developer
Company Name: Manras Technologies   Dec '18 - Nov '19
Project - VSERV   Pune, India

Noida-Vserv

As a Salesforce Developer, was responsible for:
- Hands-on Development with Lightning and Apex, VF, Triggers.
- Developed Lightning Component to hit the API and to show Response on Component using Http Callout.
- Worked with leads to identify the requirements.
- Implemented Email-to-lead on this Project.
- Worked on Automation Section of the Project.
- Documentation- Created a Flow Diagram for this Project.
- Configuration - Objects, Fields, Validations, Page layouts, Sharing setting. Role
- and Profile configuration.

EDUCATION

Pune University   May '14 - May '18
B.E   Pune, India

The Pune University is a leading university in India.

- CGPA: 3/4

ADDITIONAL INFORMATION

- **Languages**: English, Hindi, Marathi

KEY SKILLS

Non Profit Success Pack   **Sales Cloud**   Salesforce Lightning   Salesforce CRM   Salesforce Data Analysis

TECHNICAL SKILLS

- *Lightning Web Component*
- *Java script*
- *Apex*
- *Aura Components*

CERTIFICATIONS

- Platform Developer I
- Flossum Professional

AWARDS & RECOGNITION

- Awarded as employee of the month for outstanding work on Lightning web components in Apex Group Ltd. Participated in
- various Salesforce events across India.