Ankit Thakur
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Summary:

- Currently working as **Professional 2 System Administrator** at **DXC Technology India Private Limited**, India.
- 7.10 years' experience in the Software License Compliance, Software Asset Management, Risk Consulting and ISP services industries.

Objective:

- I am a known hunter with consultative selling style seeking to utilize deep persuasion knowledge, ability to connect with customers, manage a sales cycle and integrate myself in an environment where I provide significant return on investment for my employer.
- I am someone who perceives rejection to be a challenge and works harder upon encountering obstacles. Setbacks energize rather than demoralize me.
- I am someone who can solve problems without excessive handholding. If I do not know the answer to something, I brainstorm ways to find the information I am looking for.
- I am someone who is highly organized. I consistently set firm, specific goals for myself and take
  the necessary steps to make sure I achieve those results regardless of hurdles.
- I am self-motivated. I embrace competition and have a passion for figuring out intelligent ways to outsell other companies vying for the same business.
- I am someone who can take the resources that I am given and work within those parameters to accomplish what needs to be done.

Work Experience:

Professional 2 System Administrator
DXC Technology India Private Limited 2019- till date

Being a Software Asset Management (SAM) Services Provider mainly into Software Licensing Compliance (SLC) Oriented Services and handling Global Clients/Accounts offering expertise through "SAM tool: Flexera", As a Professional delivered through compliance process, licensing and quality management service techniques for Multiple Publishers.

Consultant at KPMG, India – 2012-2019

Forensic – Contract Compliance Services, Risk Consulting
- The CCS team is a part of the Advisory function of KPMG. The practice provides consultation to organizations on unanticipated financial loss due to a software license infringement.

KPMG License Compliance Advisory & Business Development

- Working with clients as an advisor in identifying potential risks and mitigating compliance pertaining to multiple software publishers.
- Working on large data sets to conduct data analysis and reporting unethical usage of company assets.
- Identifying an organization's current and future software licensing requirements.
- Assisting the client in reducing software maintenance costs and eventually lower technology risks, outages and associated costs.
- Safeguarding the client, establish a robust corporate governance framework by ensuring adoption of legally licensed software.

Microsoft Software License Review

- Analyzing and Understanding different IT Infrastructures.
- Handling the team who Performing onsite activity for data collection using different approaches such as network and standalone so to check the effective licensing positioning of an organization
- Establishing communication with the clients to collect information relevant for the license review;
- Providing support for technical or business practices inquiries to members of the team.
- Providing support to Clients to any questions related to the Software License Review/Software Audit.
- Helping Clients to better manage their software entitlements. (LCA)

Dassault Systemes & PTC Software License Review

- Handling lead responsibilities for PAN India onsite Software License Reviews, Non-Regular Legalization Behaviour & Audits.
- Reviewing audit reports by other team members spread throughout India, to ensure adherence to quality parameters.
- Collaborating with the Dassault & PTC License & Compliance Cell and driving end to end compliance engagements independently.
- Analyzing raw data, conducting end-to-end audits as a third-party reviewer in a time bound manner and formulating detailed reports and other deliverables for client.
- Contributed majorly in the over-all revenue generated for client, exceeding the client's revenue target expectation each quarter.

MS & BSA Enforcements

- Handling lead responsibilities for PAN India onsite BSA and MS enforcements.
- To coordinate with the legal counsel and internal teams to carry out enforcements at different region.
- Collecting raw data and analyzing and share a detailed report with the client and legal counsel.

Honeywell Smart Building Audit

- Audited and co-ordinated approx. 75 Premium Buildings (Pan India) across varied verticals such as Hospitals, Malls, Airport, Colleges, Hotels, Apartments, Office Buildings etc. within one month's time.

Autodesk Software License Review

- Handling lead responsibilities for PAN India onsite Software License Reviews, Non-Regular Legalization Behaviour & Audits.
- Reviewing audit reports by other team members spread throughout India, to ensure adherence to quality parameters.
- Collaborating with the Autodesk License & Compliance Cell and driving end-to-end compliance engagements independently.
- Analyzing raw data, conducting end-to-end audits as a third-party reviewer in a time bound manner and formulating detailed reports and other deliverables for client.
- Contributed majorly in the over-all revenue generated for client, exceeding the client's revenue target expectation each quarter.

Technical Executive Connect, India

January 2011-July 2011

- Thereto, six month's work experience with CONNECT as a Technical Executive in Internet Service Provider Department.

Education and Technical expertise:

B.E. (Electronics and Communication) Punjab Technical University, May 2011 Grade: 66.67%

Project: Home Automation
Technology used – VLSI Technology
Role - Team Member

Home automation is the residential extension of building automation. It is automation of the home, housework or household activity. Home automation may include centralized control of lighting, HVAC (heating, ventilation and air conditioning), appliances, security locks of gates and doors and other systems, to provide improved convenience, comfort, energy efficiency and security.

Technical &Computer Skills:

Completed six months training in RELIANCE COMMUNICATION, Chandigarh on networking and switching.
Completed six weeks training in CCNA from NETMAX, Chandigarh.
Well versed with Microsoft Office, Excel & PowerPoint.