

Mustafa liyaqut

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EDUCATION

Bachelor of Management Studies, Finance
Mumbai University

Aug 2018 - May 2021
Grade: 8.14

CERTIFICATION

- Introduction into Python Programming : Nov 2020
- Certified Data Scientist : Nov 2020

EXPERIENCE

Sales and Marketing Intern , MY CAPTAIN

May 2020 - Jun 2020

- **Developed referral-based** sales opportunities by keeping in contact with an existing customer base of more than **250+ customers**.
- Tracked, measured and reported on trends for sales team **analysis** and decision making.
- Completed as many as **10 outbound calls** each day to warm and cold leads.
- Tracked leads in **Ms excel**, maintaining a robust database of **100+** contacts and sales activities.

Audit and Tax Analyst, Mayra And Khatri Chartered Accountants

Jul 2019 - Nov 2019

- filed about **100+** Income Tax Returns For Various Clients From Various Industries and Fileds.
- Lead the **Team of 3 people** for Audit of a bank.
- **Lead Concurrent** Auditor of Union Bank Branch For **2 Months**.
- Worked on Microsoft Word and other software tools to create documents and other communications.
- Conducted **research**, gathered information from multiple sources and presented results.

Audit Assistant, DINESH MOONAT & ASSOCIATES

Apr 2019 - May 2019

- Examine and checked **300+** Documents.
- Collected various financial data and **analyse trends**
- Balanced check payments , identifying and resolving discrepancies immediately .

PROJECTS

Bank Churn Modelling

- Used Tableau in order to Visualise Bank data of more than **10000+**, Customers.
- Analyzed and sorted data into different parameters.
- Implemented **A/B test** analysis in order to differentiate data
- Used different analysis in order to find out about in which region banks has the less customer base .
- Used this data to increase customer base upto **10 %** in different region

World Vaccinations Drive Analysis

- Scrapped data from more than **20+** news portal .
- Implemented A/B test and Chi-square test on large data set of more than **80+ Countries**.
- Identified the rate of vaccination and per **Country vaccine Distribution** of more than **80+ countries** .
- Analyzed the data of more than **80+ countries** in order to find out of **anomalies** in Vaccination process.

ACHIEVEMENTS

- **State level** Swimming player.
- Member of **Commerce Club** in School.
- Successfully Conducted Various **Inter-college** Events in College.
- Participate in a Mock - stock challenge Conducted by **Shri Ram college of commerce (SRCC)**

SKILLS

Technical skills: Tableau , MySql , HTML5 , CSS3 , Ms excel , Sql , python , Ms office

Soft Skills: Multitasking , Good listening skills , Interpersonal Communication , Interpersonal Communication, leadership , decision making

Languages: Gujarati , hindi , Arabic

Interests: Cricket , Swimming , History