

**Name:-** Nishant Agrawal

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### Professional Summary:

- Having overall 2+ years' experience in Salesforce Developer/Admin & 1+ years of experience in Salesforce CPQ.
- Experience in **Administration, Implementation**, and Apex, **Support** of Salesforce CRM based on leveraging Force.com Platform and **Salesforce CPQ**.
- Extensive experience in designing of custom objects, custom fields, custom page layouts, workflows, Process Builder & Lightning Flows, relationships, look-ups, dependent pick lists, and role based page layouts, work flow alerts, validation rules, custom reports, custom tabs, report folders, record types, formula fields and email generation according to application requirements.
- Hands on experience in implementing security and sharing rules at object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
- Experience in SFDC Support using SOQL, SOSL
- Involved in data migration using Apex Data Loader, Import Wizard.
- Hands on experience in building processes using Process Builder in Salesforce.
- Proficiency in SFDC administrative tasks like creating Profiles, Roles, Users, Page Layouts, e-mail services, Workflows, Reports, Dashboards, Approvals and Tasks.
- Worked in all stages of Software Development Life Cycle (SDLC).
- Hands on Experience on Salesforce Configuration like Users, Profiles, Roles, Workflow Rules, Validation Rules and Permission sets, Relationship, Formula fields, Email to Case and Email to Leads.
- Proper Tasks/Resource Management.

### Professional Qualification:

#### B.Tech. (Electronics & Communication)

B.Tech. In Electronics & Communication from Yagyavalkya Institute of Technology Affiliated by Rajasthan Technical University, Kota.

Class	Board/University	Percentage
10 <sup>th</sup>	Rajasthan Board ,Ajmer	68.00%
12 <sup>th</sup>	Rajasthan Board, Ajmer	52.15%
<b>B.Tech (Electronics &amp; Communication)</b>	<b>Rajasthan Technical University,Kota</b>	<b>63.80%</b>



**My Responsibilities:**

Worked as a Salesforce CPQ developer

Worked on custom objects, apex logic for various functional needs in the application.

Creating page layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.

Created pricebook, Pricebookentries.

Created Price Rule, Product rule and Advance approval rules.

**2. Drive Motors**

Client	Confidential
Technology / Tools Role	Salesforce Cpq Developer
Team size	3

**Project Synopsis:**

Worked on to set up Salesforce CPQ to setup process of handling multiple driving modes on rental car services.

**Responsibilities/Deliverables:**

- Attend requirement gathering sessions to develop working solutions to business needs.
- Configuration of Salesforce CPQ and Advanced Approvals.
- Implemented products, pricing, bundle configuration, option constraints, product rules and pricing rules.
- Provided additional post go-live support to add additional functionality.

**Project: Opportunity Renewal**

**Role:** Salesforce Developer

**Description:**

To build a process of auto renewing Opportunity every month automatically based on specific criteria along with manualrenewal.

**Responsibilities:**

- Worked on customer requirement gathering along with technical implementation.
- Worked on Lightning Flow.
- Worked on Process Builder
- Prepared test case document.
- Prepared Functional Documentation.
- Data Creation for testing purpose.
- Worked on Report & Dashboard to show opportunity data.

## **Project: Credit Refund**

**Role:     Salesforce     Developer**

### **Description:**

To build an automation process to create subscription data based on subscription model like when user enters start and enddate system should create n no of subscription records.

### **Responsibilities:**

- Working on Reports & Dash boards and creating Custom Report Type.
- Writing SOQL queries
- Preparing test plan test cases , test rail, test document using
- Imported data by mapping to business objects in CRM system using Apex data loader and data Import wizard.
- Reproduce issue in UAT and finding bugs.
- UAT Acceptance testing.
- Involve in activity of triage, communicate with client, Monitoring of incidents and service request.
- Performing activities related knowledge transfer of product or different new salesforce functionality.
- Performing Data Management like Importing, exporting, Inserting, deleting and Mass Updating Data.
- During Product upgrade check related sanity of org , finding bugs.
- Perform sanity check before product up gradation. Data management, org backup.

## **Project: EOM**

**Role:     Salesforce     Developer**

### **Description:**

Project was all about showing related items from data base matching with a product while scanning Bar code from mobilescanner.

### **Responsibilities:**

- Created custom metadata and its record.
- Created formula field based on requirement.
- Created quick action for calling LWC component.
- Prepared test plan test cases, test rail, test document using.
- Performed deployment sandbox to production.
- Created static resources to use in the LWC component.
- Supported completing Test Classes.
- Prepare functional document for the overall project.

