K.JayanthSimha

Contacts :7013711482,9542035679

jayanthsimhak@gmail.com

16-10-270/a/1&2,#2a

SowbhagyaNilayam , Malakpet

Hyderabad-36

I Business Analysis   I   Strategic Planning   I Implementation

Adopted a consultative approach of rendering a comprehensive technology for a wide range of customers from different business verticals,   which include Web and Cloud based applications, Mobile applications in android and IOS, customized business solutions, projects and ERP solutions.

Activities

- Core activities include Prospect Meetings, Business Analysis, Product /Solution design, Proposals & Walk through, Demos and Showcasing, Implementations and Rollout.

- Activities include Project initiation, preparing proposal documentation which includes Scope definition, implementation strategy and planning. Customisation management, UAT s and Support.

- Documentations include BRD preparation, Data migrations formats, Customer support process, Environment Policy Documents, Data Archive strategy, Application Usage terms and conditions, UAT documents, Training and Instructions.

- Proposal signoff's, Product Rollout scheduling, Product Training, Dry run's and Closures.

- Quality assurance, Issues Resolving, Issues Reporting and Help Desk setups.

- Change requests management, customisations analysis, Impact Analysis and Design.

- Worked closely with the project management team and ensure that the project executed smoothly in the line of business requirement of client.

- Responsible for cultivating and maintaining client relationships as well as the development of strategic partnerships with businesses offering similar or complimentary products and services.

- Designed and executed a strategic business plan.

- Worked on projects in India and overseas.

K.JayanthSimha   16-10-270/a/1&2,#2a
Contacts :7013711482,9542035679   SowbhagyaNilayam , Malakpet
jayanthsimhak@gmail.com   Hyderabad-36

Projects involved at Sphaathi Informatics Pvt Ltd (Feb2020-currently):

Sphaathi Informatics is an IT company which provides a comprehensive IT solution for industries related to Agri Sector. Sphaathi FFM the product developed by Sphaathi is a Cloud based mobile and web solution designed to engage and monitor the marketing, sales and promotion of Agri related products for Seeds and fertilizer manufacturer's. The product is exclusive designed and developed for Agriculture products manufacturing companies.

Project: Implementation of Sphaathi FFM Version 4.1.0

Responsible for Business requirements gathering, client engagement, Coordinate with PM team, Drive the Implementations, Rollouts and Support.

Clients   : Pasura Crop care, Prism Crop Sciences, Prathibha Biotech and Coromandel fertilizers.

Project   : Field Force Management Application

Duration   : Pasura Crop care (Sep 2019 to Jan2020),Coromandel (Oct 2019-Feb2020), Prathibha Biotech(Sep2019-Feb2020), Prism Crop Sciences(Nov2019-Till date.

Designation : Business Analyst, Implementations Head.

Technology   : PHP,Java, Andrioid, Java D3, Java script.

Projects involved at Gwebitsol Pvt Ltd (2015-2020):

Responsibilities in the projects mentioned below include conception, requirement gathering, Preparing Proposal doc's, design, testing, Implementation and support.

Date of joining: 18-08-2015

Project #1

Clients   : Gobhaarathi Agro, Bookxchange,Delight24bakers, Pasura seeds and fertilizers.
Project   : E-Commerce portals with content Management
Duration   Delight24bakers(Oct 2015 to Jan2016),GoBhaarathi Agro(Dec2015-Mar2016), Bookxchange
Designation : Business Analyst
Technology   : PHP,Java, Opencart

<u>**Description**</u>:

The objective of the project was to develop an E-Commerce Mobile solution to streamline the Online Sales of Clients looking for E-commerce portals.
We developed highly integrated and customized business solution to suit the exact needs of the client. It helped in tackling the day to day business challenges and achieve operational efficacy in terms of time, money and resources.

K.JayanthSimha

Contacts :7013711482,9542035679

jayanthsimhak@gmail.com

16-10-270/a/1&2,#2a

SowbhagyaNilayam , Malakpet

Hyderabad-36

The product was a Mobile-web based E-Commerce portal enabled to manage, control and track entire order management activity online seamlessly.

Project #2

Client **:** Bharat Agro agencies Kurnool ,Pragathi motors Nalgonda and Pasura seeds Hyderabad.

Project Title **:**Inventory management

Duration **:** Pragathi Motors (Oct 2015-Jan2016),Bharat Agro(Jan 2016-Apr2016),Pasura(Sep2016-Jan2017).

Technology **:** PHP, Java,mySql.,Android.

Description:

The objective of the project was to develop Inventory Management software to streamline the stocks of an automobile dealer. "Inventory Management" was tailored to suit the exact needs of a business unit which have multiple branches with core activities like stock maintenance, sales and servicing.

Project #3

Client **:** Pasura seeds Hyderabad.

Project Title **:** Workforce management And Distributor Solution.

Duration **:** Pasura seeds and fertilizers(Mar 2016-sep2016), Shreerama Book Shop(Sep 2016-feb2017), Leo Traders(Feb2017-jul2017).

Technology **:** PHP, Java,mySql., Android

Description:

The objective of the project was to develop of web and mobile based workforce tracking with geo tagging, order management and marketing activity of the organisation.

K.JayanthSimha

Contacts :7013711482,9542035679

jayanthsimhak@gmail.com

16-10-270/a/1&2,#2a

SowbhagyaNilayam , Malakpet

Hyderabad-36

Project #4

Client   : Amit Motors Hyderabad.

Project Title   : Financial Services

Duration   : Amit Motors(Jul 2017-Nov2017)

Technology   **:** PHP, JavaD3,mySql.Android.

Description:

Design and development of Mobile and Web based application for AMIT motors , which deals with Auto finance , the solution includes modules like vehicle management, Customer , payments at web end and collections with Bluetooth integrated printing devices for collection agents.

Project #5

Client   : Satyadeva transport vijayawada.

Project Title   : Transport Management

Duration   : Jul 2017-Dec 2017

Technology   **:** PHP, Java,mySql.

Description:

Business solution crafted for logistics industry which automates their entire business process, dealing with trip management, truck management and Driver management, Accounts G/L and Daybook. It was a kind of mini ERP for the logistics industry.

Project #6

Client   : Karuna motors secunderabad

Project Title   : Biometric attendance Management (Mobile and Web)

Duration   : Jun 2016-sep 2017

K.JayanthSimha

Contacts :7013711482,9542035679

jayanthsimhak@gmail.com

16-10-270/a/1&2,#2a

SowbhagyaNilayam , Malakpet

Hyderabad-36

Technology **:** PHP, Java,mySql. Android.

Description:

It is a Web and Mobile based Attendance Management system, integrated with USB-based finger print scanner. It offers a wide range of features with a beautiful design and great functionality. It gives significant advantage in labour intensive businesses and Field Intensive businesses. Fingerprints are much harder to fake than identity cards. Thus eliminates time consuming, unreliable, inaccurate, and very poorly secured manual security systems.

Project #7

Client : Pasura Seeds and Fertilizers

Project Title : Business Intelligence As Service(BIAS) tool

Duration : sep 2017-till now

Technology **:** PHP, Java D2 , mySql.,

Description:

It is a Dashboarding tool where the user can create dashboards, widgets , which can be displayed on to multiple screens in Control room. User can monitor the key parameters in real-time.

Companies worked previously

Recent to past;

SPHAATHI INFORMATICS (2020), GWEBITSOL PVT LTD (2015-2019) ,AARVYN HERBO CHEM(2014-15) , ANANTHA LAXMI HERBO CHEM(2010-2014), STREAM SOLUTIONS(2008-2010), LOUIS FITZERALD HOTELS(2006-2008) and SHANKARA SOLUTIONS(2005-2006).

Technical Qualifications

Bacherlors : Btech Biomedical Engineering (B.V.R.I.T Engineering college) 2005.

Master's: Computing science (Griffith College Dublin) 2008.

K.JayanthSimha

Contacts :7013711482,9542035679

jayanthsimhak@gmail.com

16-10-270/a/1&2,#2a

SowbhagyaNilayam , Malakpet

Hyderabad-36

Programming languages and Tools

Implemented various projects which were built using languages like HTML, PHP, Java, .Net, Sql server, Mysql, android.

Implemented projects built on tools like Joomla, Moodle and Open cart.

Interest's

Current affairs, Politics across globe, Reading books and blogs, watching interviews, Philosophy and Astrology.

Personal Details:

Age: 38

Marital status: Married

DOB: 19-03-1982

Work Experience: (2008-2020)

Worked at different organization throughout my career, which includes software development, Customer support, Hospitality Industry, Business Development and Trading of herbal Extracts.

Countries Visited

U.K. and Ireland.