RAESHMA ARUL

Application Development Analyst with 3.3 Years of Experience | Accenture Solutions Pvt. Ltd Phone:
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Certifications

- Salesforce Certified App Builder

Skills

- CRM: SALESFORCE
- SALESFORCE CPQ
- APTTUS CPQ

Professional Summary

- 2 years of experience in APTTUS CPQ and 1 year in SALESFORCE CPQ Platform as Functional analyst .
- Proficient in analyzing Business requirements with respect to Functional and Technical design documents.
- Expertise in Apttus pricing engine concepts and end to end Business flow.
- Expertise in Apttus Quote to cash business process .
- Good knowledge in Product Configuration Setup in Apttus CPQ .
- Good knowledge in Apttus Pricing+ concepts .
- Good knowledge on Constraint Rules, Attribute Rules, Price Matrix, Price Rule Set, Apttus Approval Process.
- Collaborated and worked with Client side, Integration Teams and many other Teams .
- Good functional knowledge on Salesforce CRM Customizations and Salesforce CRM security model – ex: Roles, Profiles, Users, workflows, Object relations, Page layouts, Record types, Validation rules, Approval Process .
- Worked on Salesforce enhancements with Lightning Components, Apex classes, Apex Triggers, Batch Apex etc.
- Experience in Data loader and Salesforce inspector .
- Good knowledge on Agile application Development process
- Experience in ticket tracking tools like ServiceNow.

Projects Summary

 1 - **ABB ADM-CPQ**
Period: September 2017 –June 2019
Role: Apttus CPQ Functional Analyst

Project Description:

- ABB (ASEA Brown Boveri) is a Swedish-Swiss multinational corporation headquartered in Zürich, Switzerland, operating mainly in robotics and the power and automation technology. ABB and Accenture are joining forces to offer consulting, technology and business transformation solutions, which are based on their common understanding of customer need .

- To manage ABB's Operational Sales functionality that is leveraged on installed Apttus CPQ managed packages to work on the Transactional Quotation Management Application.

Responsibilities:

- Gathering of new business requirement from the client's functional specifications.
- Overseeing End to End process of the application with respect to End user experience.
- Providing support to any escalations or enhancements requested.
- Involved in requirements gathering and analysis for Quotation management with the onsite team.
- Involved in Technical solution proposal and Technical document preparation.
- Worked on Apttus CPQ related configurations and customizations on Quotation life cycle.
- Worked with Apttus team to fulfil the product gaps.
- Generated the test scenarios and carried out Unit testing for various business scenarios.
- Resolved critical issues in SIT and UAT.
- Using defect management tool like Service Now and HP ALM to track defects, provide root cause analysis, fix them and bring them to closure.

2 - **ABB STS-Lightning Experience**
Period: July 2019 - till date
Role: Application development analyst in Salesforce CPQ

Responsibilities:
- Migration from Salesforce classic to Salesforce Lightning .
- Checking all the layouts and record types which are compatible with Lightning .
- Building Lightning Components in the place of Javascript buttons in classic.
- Checking all the visualforce pages which are compatible with Lightning .
- Involved in documentation of unit test cases and User training cases of all the scenarios.

Education

B.TECH | 2013-2017 | KUMARAGURU COLLEGE OF TECHNOLOGY, COIMBATORE

Major: B.Tech Information Technology

CGPA: 7.2

INTERMEDIATE | 2011-2013 | ST. JOSEPH'S MATRIC.HR.SEC.SCHOOL, COIMBATORE Marks:

86.4%

SSLC (10TH) | 2010-2011 | ST. JOSEPH'S MATRIC.HR.SEC.SCHOOL, COIMBATORE

Marks: 88.6%

Strengths and Interests

- Good written and communication skills
- Easily motivated and quick learner
- Commitment towards work

- Enthusiastic to take up challenging tasks .
- Badminton Player

Personal Details

Birthday: 03 July 1995
Marital Status: Married
Gender: Female
Nationality: Indian
Languages: English , Tamil, Telugu, Kannada