

# DEEPAK AGNANI

[deepakagnanii@gmail.com](mailto:deepakagnanii@gmail.com)

9920813875

Mumbai-400072

## SUMMARY

Deepak is a technology architect with 9+ years of experience in designing innovative solutions across cloud technologies - **Oracle, Salesforce, Zuora, Vertex and MDM.**

- He is one of the pioneers in designing a subscription and billing management architecture that is being used across multiple projects in his firm.
- Coming from a development background, he understands technology at its core and is adept in pursuits, project management, financial analysis, process automation and leading offshore teams to deliver large scale projects.
- He is also leading a **robotic process automation** CoE team that helps the firm automate daily tasks and reduce operations cost.
- Along with technology consulting, Deepak also serves as the **Chief-of-Staff** for a practice of over 2000 employees across India.

## RECENT EXPERIENCE

**Project Manager – Cloud Solutions Architect**

*Apr 2019 – Present*

**Deloitte Consulting LLP, Baltimore/Mumbai**

- Currently working as a project manager for an e-commerce client, delivering a highly integrated solution between Oracle Cloud ERP, SAP Hybris, Microsoft Navision, Reltio, DOMO dashboards and multiple WMS/3PL systems.
- Leading a team of 42 people at offshore to deliver a quality solution within the set timeline.
- Working with the sales team in identifying scope, pricing, resourcing and timeline for the incremental phases of the project.

## PRIOR EXPERIENCE

**Senior Specialist – Oracle Package Technologies (e-Business Suite)**

*May 2016 – Apr 2019*

**Deloitte Consulting LLP, New York, New York**

- Worked as a Delivery Lead for an ERP implementation project using Hybrid Agile methodology. The role involved managing implementation in Oracle, SFDC, Zuora, Informatica, MDM and Akritiv systems, for divisional rollouts of a \$5B firm dealing in Finance Information and Analytics.
- Designed the architecture to integrate Oracle, Salesforce and Zuora using Informatica Cloud Real-Time for the Order-To-Cash implementation.
- Led cross-functional teams of over 30 practitioners that are working towards identifying program capabilities, understanding business solution, and delivering quality product, to ensure on-time and within-budget delivery.

**Systems Integrated:** PIMS, Oracle, Salesforce, Zuora, Vertex, Akritiv, Cybersource Payments, Vendor fulfillment (local), other custom boundary systems

**Middleware:** Informatica Cloud Real-Time

**Connectors:** AQuA, WSDL, REST APIs

### Deloitte Consulting LLP, San Jose, California

- Worked as the Release Manager of an Oracle eBS project using Agile methodology. The role involved managing, planning, scheduling and controlling the project build for monthly global rollouts, for a \$49B Global Communications Equipment Manufacturer
- Additional responsibilities included assisting the client with Project Portfolio Management, to help prioritize the potential projects based on multiple factors like revenue recognition, legal compliance, tax compliance, etc.

### Deloitte Consulting USI, Mumbai, India

#### **Consultant**

July 2013 – April 2016

- Got promoted ahead of track to a Consultant, based on my performance as an Analyst over two Fiscal Years
- Responsibilities included: Understanding client business processes, gathering requirements, and designing end-to-end solutions to address client's business needs
- Led a team of 4 for the largest American Biotechnology company and handled integrating data from 12 boundary systems with the client's DW layer, to ensure efficient and accurate federal and state reporting requirements.

#### **Business Technology Analyst**

July 2011 – July 2013

- Collaborated with the CTO of a leading software firm to implement inventory management and project accounting, thus enabling global re-implementation of Oracle ERP system across 4 sites, increasing user adoption by 169%
- Worked as an automation developer for GenC, an internal tool that reduced code redundancy at the time of ETL, saving a total of 1500 man-hour on 6 ERP implementations across Deloitte, and subsequently helped increase client acquisition

### **EDUCATION AND SKILLS**

*Bachelor of Engineering in Computer Science, Thadomal Shahani Engineering College (TSEC), Mumbai, India (3.8/4.0)*

*July 2007 - August 2011*

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**Systems Extensively worked on:** Oracle eBS, Salesforce Service Cloud, Zuora Billing, Products MDM, Vertex Tax Engine, Akritiv Collections, ZQuote, Reltio, DOMO, SAP Hybris, Microsoft Navision.

### **PROFESSIONAL ACHIEVEMENTS**

- **'Fast Track'** promotion from a *'BTA'* to *'Consultant'* a year ahead of schedule in a pool of 250 candidates, *Deloitte, 2013*
- **'Deloitte Applause Awards'** for dedication and commitment towards project work, *Deloitte, 2012, 2015, 2016, 2017*
- **'All-round Performance'** award for contribution towards client service, technical firm initiatives, as well as organizing various company events. *Deloitte, 2013, 2014, 2016*

### **LEADERSHIP AND MANAGEMENT**

- **Co-Founded Offbeat Corner**, an HR initiative in Deloitte that provided opportunities and gateways to employees to network with colleagues and build cultural integration within the firm, *Deloitte - Mumbai office in 2012*
- **Impact Day Core Committee**, for 'Impact Day 2012', an annual global CSR initiative; worked with over 50 NGOs impacting over 300,000 lives, *Deloitte US-India, 2012*
- **Sports Secretary**, organized sports events during the year '09-'10 with participation of 500+ students, TSEC, 2010.
- **Dance Committee**, led the cultural dance team at college and participated in various competitions across India. Won the National Level Group Dance Competition 'Umang 2007' hosted by IIM Bangalore. *TSEC, 2007-2011*