**RAHUL GARJE**

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**OBJECTIVE**

To work in a challenging and responsible position where my professional background can be utilized for the progress of the organization and to update myself with the latest technologies.

**EXPERIENCE SUMMARY**

* Offering **7.11 years** of experience in Application Development (**5.4** **years** in Salesforce).
* 10 months of onshore exposure for dealing with business team as an SME.
* Expertise in APTTUSCPQ, IWA, CLM, Order Management, Billing, X-Author products and API’s.
* Handled and leaded end to end project transition knowledge to other organization.
* Proficient in designing the components using Objects and Fields, Master-Child, lookups, Roles, Page layouts, Apex Classes, Controllers & Triggers, Batch Apex, Test Classes, Workflows for automating different business process and various other components as per the client and application requirements.
* Implementation of various advanced fields like Pick list, Custom Formula Fields, Field Dependencies, Validation Rules, Workflows, Process Builder, Sharing rules, Territory management and Apttus Approval Processes for automated alerts, field updates and Email generation according to obligations.
* Familiar with deployment using Copado, Change sets, Eclipse, Workbench, Simba adapter tool, and ANT deployment tool.
* Familiar with chrome extension like Force.com Logins, Apex debugger, Salesforce Navigator, SF quick Metadata lookup and many more.
* Good knowledge in all phases of SDLC including requirements gathering and analysis through project Design, Development, Testing, Implementation, Deployment & Maintenance.
* Good Expertise in web languages like HTML, CSS, jQuery and JavaScript.
* Worked on programming languages like Java and PHP.

**TECHNICAL EXPERTISE**

|  |  |
| --- | --- |
| Skills | Salesforce, Apttus. |
| Web Technologies | HTML, CSS, JavaScript, jQuery, Basic of Angular JS. |
| Languages | Apex, Java, PHP. |
| Tools | Eclipse, Sublime Text, VS code, Git, Bitbucket, Source Tree, Mavens Mate, X-Author Templates for MS Word, X-Author for Excel, Workbench, Aside.io. |

**ACADEMIC CREDENTIALS**

* BE in Computer Science from GNDEC College, Bidar affiliated to VTU Belgaum, Karnataka in the year **2011** with **71.35%**.
* Pre-university from GND PU College (Karnataka PU Board), Bidar in the year **2007** with **76.50%**.
* SSLC from National School (Karnataka Secondary Education Board), Bidar in the year **2005** with **80.48%**.

**CERTIFICATIONS**

|  |  |
| --- | --- |
| * Salesforce Certified Administrator – ADM 201. | * APTTUS CPQ 201 Certified. |
| * Salesforce Certified Platform Developer I. | * APTTUS CLM 201 Certified. |
| * App Builder Transition. | * APTTUS CPQ 202 Certified. |
| * Salesforce Certified CPQ Specialist. | * APTTUS CPQ 401 Certified. * APTTUS Billing 201 Certified. |

**ACHIEVEMENTS**

* Appreciation from the Leadership for helping one of the Client to go live on Apttus CPQ with enhanced features.
* Recognized for my challenging work and awarded with an **Apex Award -Extra Miler** for the year 2015 in Accenture.
* Won many Rewards and gift vouchers for my performance.

**PROFESSIONAL EXPERIENCE**

* Currently working as a **Customer Success and IT Expert** with Nokia from April 2019 to till date.
* Worked as a **Sr. Consultant** with Apttus Software Private Limited from Feb 2017 to April 2019.
* Worked as a **Software Engineering Sr. Analyst (SSE)** with Accenture, Bangalore from Feb 2015 to Jan 2017.
* Worked as a **Software Engineer** with Flatmind Technologies, Hyderabad from April 2013 to Feb 2015.
* Worked as an **Associate Software Engineer** with Infobrain Technologies, Hyderabad from March 2012 to December 2012.

**PROJECT WORK**

1. Project Name : Smart CPQ

Client : NOKIA

Role : Customer Success and IT Expert

Description: Nokia Networks is Nokia Corporation's largest division. It is a multinational data networking and telecommunications equipment company headquartered in Espoo, Finland, and is the world's third-largest telecoms equipment manufacturer.

Contributions:

* Involving in the requirement gathering with Business and involving in the estimation.
* Involving on the configuration on the Apttus CPQ product, Data migration, XAE App.
* Implementation on Force.Com in SFDC through Configuration and Customization i.e. Apex, trigger, Visualforce page, Report, Dashboard etc.
* Configure the Price Rule set, price Matrix, PLI, Pricelists, Categories, Attribute Rules, X- Author for Excel, Order Management, Expressions.
* Meet the business requirement by Using Out of Box API of the Apttus CPQ.
* Implemented pricing callback, validation callback, display action callback, custom action callback.
* Involvement on Deployment through Change set, Package.xml.

Environment and Tools Used: Saleforce.com platform, Apttus, Apex, Visualforce, lightning component, Eclipse, Git, X-Author for Excel.

2. Project Name : Kauri

Client : JDE

Role : Sr.Consultant

Description: Jacobs Douwe Egberts is a Dutch privately owned company that owns numerous beverage brands (coffee, tea and hot chocolate). It was formed in 2015 following the merger of the coffee division of Mondelez International with Douwe Egberts. The company is majority owned by Acorn Holdings, a subsidiary of JAB Holding

Contributions:

* Worked on the Data Migration of Legacy data to Salesforce Org.
* Worked on Data Migration of Apttus objects by using the Apttus API’s.
* Worked on the Golden File and Data Migration Design creation.
* Worked on the CRs and Defects.
* Worked on the batch Apex classes.
* Worked on the optimization of the data migration process.
* Worked on the Apttus CPQ cart errors.

Environment and Tools Used: Saleforce.com platform, Apttus, Apex, Visualforce, Copado, Splunk, Sublime Editor.

3. Product Name : Apttus CPQ

Role : Software Developer

**Description:** Apttus CPQ enables sales channels to sell more, sell bigger, and sell anywhere. Apttus CPQ is designed to boost sales effectiveness by guiding users to the best possible quotes for all products, pricing, and channels. In addition, by integrating quoting software with your

contract processes, you can automate renewal quotes based on previously agreed upon pricing and terms.

Apttus CPQ is a key component of the Apttus Quote-to-Cash solution, allowing sales organizations to speed time to revenue, prevent revenue leakage, and reduce risk.

**Contributions:**

* Worked on the product bug’s and product enhancements and implemented the fixes.
* Worked on the patch releases and was a part of many builds.
* Involved in the User Stories Grooming and breaking into task and subtask along with SLA.
* Merged the code in the Master branch through bit bucket by using Source Tree.
* Used an Ant Tool for deployment.
* Worked on the specific customer implementations which cannot be achieved through OOTB.
* Differentiate between the customer issues vs Product Defects.
* Collaborating with Product Team and Engineering team to understand the scope of the Product.
* Provide guidelines to Technical Support, PS, and Implementation team.
* Involving the technical development if implementation needs PST CRG team help.
* Communicate the status and Issues to CSM on timely manner.
* Taking ownership of tickets from JIRA tool.

Environment and Tools Used: Saleforce.com, JIRA, Bit Bucket, Sublime, SourceTree, Ant, JIRA.

4. Project Name : OneCRM

**Client :** Pearson

**Role :** Software Developer

**Description**: Pearson is the world's leading education company. From pre-school to high school, early learning to professional certification, our curriculum materials, multimedia learning tools, and testing programs help to educate more than 100 million people worldwide.

Pearson provide a range of education products and services to institutions, governments and direct to individual learners, that help people everywhere aim higher and fulfil their true potential.

**Contributions:**

* Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Worked on the test class code coverage.
* Worked on the Copado tool for deployment of components from one sandbox to another.
* Worked on APTTUS CPQ for product configuration and pricing.
* Used Data loader to load the data from one sandbox to another.
* Worked on reporting (the Power of One feature) and Dashboard.
* Worked on Queueable class.
* Worked on Territories setup and writing the territories assignment rule.
* Worked on the lead conversion chatter app to post the chatter comments from Lead to account, contact and Opportunity.

**Environment and Tools Used:** Saleforce.com platform, Apex, Visual Force, data loader, data loader.io, APTTUS, Copado, Marketing Cloud, Walk me, Work Bench.

5. Project Name : TalentHire

Client : TalentHire

Role : Software Developer

**Description**: TalentHire is a complete recruitment Lifecycle on cloud by using the following feature like Job Requisition, Job Posting, Applicant Sourcing Screening & Selection, e-Boarding, Social media Integration, Analytics.

**Contributions:**

* Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow.
* Interacted with the Salesforce.com premium tech support.
* Created various reports and dashboards.

**Environment and Tools Used:** Saleforce.com platform, Apex, Visual Force, data loader.

6. Project Name : CEIPAL

Client : Flatmind Technologies

**Role** **:** Software Developer

**Description**: CEIPAL is a workforce management solution for web and mobile users. The CEIPAL is developed to address an integrated solution for customers to manage its workforce and improved productivity for customers of all sizes. CEIPAL's integrated solution helps customers to manage its data related to employees, customers, suppliers coupled with powerful analytics using web and mobile platform.

**Contributions:**

* Worked on PHP pages for customization the response using MVC architecture on CakePHP framework.
* Worked on MySQL UI tool.
* Worked on HTML, CSS, JavaScript, jQuery for client-side validation.

**Environment and Tools Used:**HTML, CSS, CakePHP, Mysql, Ajax, JavaScript, Jquery.

7. Project Name : Prep511

Client : Infobrain

**Role** **:** Software Developer

**Description**: Prep511 helps you prepare for a successful career in law enforcement by providing you with online test preparation solutions that you can access anytime and anywhere. These include:

- Online practice tests.

- Comprehensive list of resources to help you improve your test score.

Prep511 was developed by technology and law enforcement professionals with the commitment to provide you with the most reliable and updated solutions in test preparation.

**Contributions:**

* Worked on JSP pages for customization the response and on Classes for the logic creation.
* Worked on Structs 1.x framework.
* Worked on MySQL UI tool.
* Worked on HTML, CSS, JavaScript, jQuery for client-side validation.

**Environment and Tools Used:**Java, MySQL, tomcat, eclipse.

**PERSONAL VITAE**

**Name :** Rahul Garje.

**Date of Birth :** 25th April 1989.

**Languages known :** English, Hindi, Marathi and Kannada.

**Hobbies :**  Listening to music, Collecting mobile software’s.

**DECLARATION**

I hereby declare that the above information is correct to the best of my knowledge.

**Place:** Bangalore **Date:**