

# Aishwarya V. Ayachit



Contact: +91 9657328648 | [aishwaryaayachit2410@gmail.com](mailto:aishwaryaayachit2410@gmail.com) | Pune



## SUMMARY

Work Experience	Function	Professional Certification	Education
3.5+ years	Salesforce Business Analyst   Admin	SALESFORCE Business Analyst   Admin   Platform Developer 1   Omnistudio	Electronics Engg. MBA Pursuing   Distance learning

### Key Skills:

- Agile Management
- Jira
- Reports and Dashboard
- Business Process Modelling
- SOQL
- Wireframing

**Software Skills :** Jira, Trello, Balsamiq, Lucidchart, Draw.io, MS-Word, MS-Powerpoint, Apex, Html ,etc.

**Clicked Community Cohort :** Business Analyst & Admin Sprint(Participant- Sept'23 )

**Trailhead:** 163 Badges | 171,625 points



## WORK EXPERIENCE

3.5+ years

### Inceptive Technologies

Business Analyst

Oct'23 – Feb'24

Pune, India

Inceptive Technologies is a startup firm specializing in software consulting, guiding businesses through their digital transformation journey. I am,

- leading the team to better align project requirements using agile methodologies, including key aspects such as sprint planning, reviews, and retrospectives.
- Collaborated with the cross-functional team to ensure the solution meets customer needs.
- the crucial role of elicitation and prioritizing requirements significantly contributes to the successful achievement of our targets.
- analyze gathered requirements and document them in a clear, concise, and structured manner, providing a foundation for the development team. Additionally, used Balsamiq to create designs that effectively communicate ideas.
- also collaborated closely with the testing team to create detailed test cases for thorough evaluation and validation.
- handled Salesforce administrative tasks such as creating databases, generating reports and dashboards, and other related functions.

### Persistent Systems Pvt. Ltd.

Software Engineer /Analyst

Jan'21 – Aug'23

Nagpur, India

Persistent Systems is an Indian technology services company renowned for software development, digital transformation, and expertise in emerging tech like AI and IoT. With a global reach, it collaborates with industries and partners like salesforce to innovate transformative solutions. I was :

- engaged actively in requirements gathering, collaborating across teams to comprehend software needs and cocreating comprehensive test cases.
- prioritized requirements via competitive analysis, actively contributing to test strategies for improved processes.
- participated in complex project brainstorming, shaping solutions and aiding user story development.
- conducted thorough functional tests for software validation, specializing in Sales Cloud and CRM application setup, configuration and administration.
- facilitated Agile meetings, excelling as a Business Analyst in sprint planning, reviews, and retrospectives.
- proficient in Salesforce Admin, Customization, Workflow, Profiles, Data Loader, Reports and more.
- involved in Apex development, including classes, triggers and controllers.

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**Cymetrix Pvt. Ltd.**  
Intern Salesforce Analyst

**Aug'20 – Jan'21**  
**Mumbai, India**

Cymetrix Software established in 2016, operates with a core principle of simplifying business operations through innovative IT solutions. They are Strategic Salesforce Partner with Technology Expertise across the Salesforce Ecosystem, who focuses on planning and in-progress support of complicated Salesforce applications. I was responsible for:

- primarily generating various reports based on specific requirements.
- collected business plan requirements and participated in implementation lifecycle.
- conducted deployments using changesets.
- managed scrum calls, addressed project requirements, and optimized code as needed.
- offered technical expertise and training to end-users, ensuring effective adoption of Salesforce solutions.

**Accenture**  
Application Development Associate

**Jan'20 – Jun'20**  
**Pune, India**

Accenture is a global professional services company. It offers a wide array of consulting, technology, and strategy services across various industries. With a focus on digital technologies, industry specialization, and innovation. They collaborate to address challenges and drive transformation. So I had joined as fresher and got:

- a basic domain training in mainframe.
- have basic knowledge of Mainframes, JCL, DB2, VSAM, file handling.

**Techcloud Computing**  
Trainee

**Jan'19 – June'19**  
**Nagpur, India**

Tech Cloud Computing is a Nagpur-based Salesforce training institute. They provided comprehensive exposure to the Salesforce platform, enabling me to learn:

- configuration and customization functionalities of Salesforce
- hands-on practice through the implementation of a project.

<b>EDUCATION</b>	<b>Institute/Board</b>	<b>Year</b>	<b>CGPA/%</b>
MBA(Project Mgmt   Pursuing   Distance Learning )	D .Y. Patil, Pune	2023 – 2025	-
B.E (Electronics Engg)	YCCE, Nagpur	2015 – 2018	6.94/10
Diploma -ETC	NPN, Nagpur	2012 – 2015	71.00%
SSC	JTS, Nagpur	2011 – 2012	83.80%

## **HOBBIES**

- Learning new skills (Ex. Cooking new recipes, Doodle Art etc.)
- Passionately writing Poems
- Yoga/Zumba