



SHUBHAM SANYASI

Data Analyst Entry Level

Passionate, Teamwork-Oriented data analytics aspirant with knowledge of in-demand skills in Python, SQL, Advanced Excel, R, Tableau, Statistics require for data and business analytics with bachelor's degree in engineering and IBM Data Analyst Professional Certification.

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WORK EXPERIENCE

SALES ENGINEER

Nano-Mag Technologies.

12/2019 - 01/2021

MUMBAI, INDIA.

Manufacturer of high pressure reactors/autoclaves, magnetic drives for agitators, catalyst filters, CSTR.

Achievements/Tasks:

- Performs related key account management activities.
- Create & manage a database of all inquiries, leads, sent quotations originating in and from assigned territory.
- Prepare periodic travel plans to visit important customers in the region.
- Receivable Management.
- Researched and built relationships with 14+ new clients.

SALES ENGINEER

Heera Roto Compounds.

01/2017 - 07/2019

JALGAON, INDIA.

Manufacturer of polymer roto foam compounds & roto moulding powder from HDPE & LDPE.

Achievements/Tasks:

- Email activities with key accounts and new one.
- Scanning market, approaching prospective partners.
- Presenting company product at various trade shows and exhibitions.
- Deal with 20 new customers with increase in profit margin in span of two years.

ACADEMIC PROJECTS

Process modeling and simulation of reactive distillation using aspen Hysys. (07/2015 - 06/2016)

- Winner in SCHEMCON-16, an national level event.

EDUCATION

BACHELOR OF CHEMICAL ENGINEERING

MIT Academy of Engineering, Pune.

08/2012 - 06/2016

GRADE: 63.33%

HSC

Rashtriya Junior College, Chalisgaon.

06/2011 - 05/2012

GRADE: 82%

SSC

Dr. K. P. M. V. Chalisgaon.

06/2009 - 06/2010

GRADE: 91.09%

SKILLS

C

C++

Python

SQL

R

Tableau

Advance Excel/Google Sheets

Statistics

CERTIFICATIONS

IBM Data Science Professional Certificate

IBM

IBM Data Analyst Professional Certificate

IBM

Python for Everybody

University of Michigan

Python Basics

University of Michigan

Python Functions, Files, and Dictionaries

University of Michigan

Python Data Structures

University of Michigan

Fundamentals of Visualization with Tableau

University of California

Excel Skills for Business Specialization

Macquarie University

Statistics with R Specialization

Duke University

Data Analysis with Python

IBM

Data Visualization with Python

IBM

Excel Basics for Data Analysis

IBM

Python for Data Science, AI & Development

IBM

Python Project for Data Science

IBM

IBM Data Analyst Capstone Project

IBM

LANGUAGES

English



Hindi



INTERESTS

Sports

Drawing

Cooking

Social Activities