

RAHUL AGARWAL

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Nationality: Indian

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SALESFORCE
CERTIFIED

CPQ Specialist

SALESFORCE
CERTIFIED

Platform Developer II

SALESFORCE
CERTIFIED

Application Architect

Profile Summary

- Technical expertise on Force.com platform
- Experience of 4+ years on Salesforce.com Platform – Force.com, API calls, Apex, Triggers, Visualforce, Workflows and Approvals, Communities, Sharing and Security, Lightning Development, Lightning Web Component, Salesforce CPQ.
- Worked as a solution architect and build lead for last 1 year in salesforce CPQ having complex product bundling, configuration, price rules, order management, service contracts and advance approvals.
- Experienced in Lightning framework such as – Lightning Application, Custom lightning component, lightning events and lightning design system.
- Experience of business requirement analysis and providing end to end solution.
- Experienced in Service Now, PROTON & JIRA.
- Salesforce Platform Developer I certified, Salesforce Platform Developer II certified, Salesforce Admin Certified, Salesforce CPQ certified, **Salesforce Application Architect**.
- Participated in Semicolons (24 hours coding challenge): Work on Smart Traffic Lights which includes Prediction IO, Einstein Vision, AngularJS & JavaScript.
- Participate as Mentor in Smart India Hackathon 2018.
- Win prizes in “#DontStopDeploying trailhead challenge” organized by salesforce.
- Appreciated by manager for my excellent skills on quality deliverables and contribution on the overall solution which helped the team immensely.
- Excellent problem-solving skills and motivational qualities along with zeal to work in team.
- Quick learner and ability to train people on emerging technologies, enforce best practices and guidelines.
- Experience in end to end delivery of project from making POCs, requirements gathering and QA.
- Excellent time management skills with ability to perform under pressure & meet deadlines.

EDUCATION

Education	Institute Name	Aggregate	Year of Passing
Post-Graduation	MANIT, Bhopal	9.32 CGPA	2016
Graduation	M. J. P. Rohilkhand University, Bareilly	73%	2013
Intermediate	Kendriya Vidyalaya No 2	71%	2010

SKILLS

Salesforce.com

Apex
Prediction IO
Einstein Vision
Visualforce
Triggers
Workflows
Approvals
OWD
Sharing Rules
Profiles
Communities
Chatter
Data Loader
Salesforce CPQ
Salesforce Lightning

Other

Core Java
XML
HTML
CSS
JavaScript
jQuery
AngularJS
Bootstrap CSS
D3 JS

Tools

Eclipse
Force.com IDE
Apex Data Loader
SVN
Ant
Jenkins
Service Now
Proton
Jira

EXPERIENCE	
6 months as Intern	Jan 2016 – June 2016
2 Years as Software Engineer (Persistent System Ltd., Nagpur)	July 2016 – July 2018
1.5+ Years as Salesforce Technical Lead (Wipro Technology, Pune)	Aug 2018 – Present
Wipro Technology Aug 2018 – Present	
Microfocus	March 2019 - Present
Specification / Description:	The scope of this project is to develop complete sales solution for their sales rep to win the deals and their customer will get the question quickly. Company major sales is dependent on renewal/amendment since they are charging high amount to their customers when they renew their services.
Role / Responsibilities:	<ul style="list-style-type: none"> ● Experience in leading large team with 10-15 developers and leads in providing the salesforce technical solution and tracking the build. ● Working at client location in UK to understand the business requirement and provide the best salesforce CPQ solutions for their business needs. ● Providing the Technical solution for the business functional requirements and prepared a salesforce approved technical document on product configuration and advance approval in Microfocus. ● Worked on complex product bundle structure and their end to end behavior depending on the product attributes. ● Worked on complex business product rules and provide technical solution to the team. ● Worked on Pricing, Order Management, Service Contracts, Conga Document and advance approvals. ● Approvals are very complex piece in MFI business for that provided complete end to end technical solution. ● Communicate with different country business leads (UK, Canada, Spain, Italy, Germany, Poland, Mexico and Australia), project reporting as Lead and perform release manager to move components within SF orgs. ● Collaborate with business/customer and team to complete sprint wise deployments. ● Interact with client customers to show case team progress and updates. ● Ability to rectify errors and help customer to understand root cause with proposed solutions. ● Collaborative team work with different European vendors like 4C, Navient.
Environment:	Salesforce.com, Steelbrick CPQ, Visual Force, Apex & triggers, Fore.com IDE, Advance Approval Process
Novartis Aug 2018 - Mar 2019	
Specification / Description:	The scope of this project is to develop a system that can generate very accurate quote document for the sales team. A complex product bundling with proper advance approval rule setup with discount schedules so that quote documents are accurate for that customers which save time for the sales users.

Role / Responsibilities:	<ul style="list-style-type: none"> ● Experience in leading small team with 4 developers along with role of handling development of ticket in remedy tool, service now for Novartis Steelbrick CPQ application. ● Working on development and configuration task during this assignment like Advance Approval process, Quotes, Discounting Models, Visualforce Email Template, Price rule and xAuthor. ● Complete end-to-end deployment using DevOps Tools like Sublime Text, Mavens Mate, Git, Source Tree, Beyond Compare, BitBucket and Cloud Bees (Jenkin’s job). ● Communicate with different country business leads (UK, Canada, Spain, Italy, Germany, Poland, Mexico and Australia), project reporting as Lead and perform release manager to move components within SF orgs. ● Collaborate with business/customer and team to complete sprint wise deployments. ● Interact with client customers to show case team progress and updates. ● Ability to rectify errors and help customer to understand root cause with proposed solutions. ● Collaborative team work with different vendors like Accenture, Delloite and Infosys.
Environment:	Salesforce.com, Steelbrick CPQ, Visual Force, Apex & triggers, Fore.com IDE, Advance Approval Process
Persistent Systems Ltd	Jan 2016 – July 2018
Tubular Management System	
Specification / Description:	The scope of this project is to develop a system that can “track the life” (traceability) of anything company can inspect. Different modules of this application are Logistics, Work Orders, Inspection Forms and Reports etc.
Role / Responsibilities:	<ul style="list-style-type: none"> ● Requirement gathering with client ● Solution design – Data model, Functionality workflows ● Development using Apex and Visualforce pages, unit testing and deployment ● Major functionalities developed or contributed are material receiving tickets, shipping ticket, inventory on hand report etc. ● Conducting demos, tracking feedbacks from UAT and Production environment ● Code review and monitoring of team of 4-5 peers. ● Client interaction to resolve understanding issues ● Utilities development to reduce team efforts on client Feedbacks.
Environment:	Salesforce.com, Visual Force, Apex & triggers, Fore.com IDE, Sharing and security, Angular JS, Bootstrap CSS, D3 charts

Survey App	
Specification / Description:	The scope of this project is to develop a Survey application on Salesforce, which allows configuring the survey questions and answers as well, in order to execute a survey. Being a generic application, it should allow capturing the survey information in different ways for future retrieval.
Role / Responsibilities:	<ul style="list-style-type: none"> ● Solution design – Data model, Functionality workflows ● Development using Apex and Visualforce pages, unit testing and deployment
Environment:	Salesforce.com, Visual Force, Apex & triggers, Fore.com IDE, Sharing and security.