

Kushal Shrivastava

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Objective:

To be associated with a progressive organization that give me scope to share my knowledge skills in the area of Software developing, San Administration and to involve as part of team that will work dynamically to the growth of an organization. To obtain a position in Customer relations, Marketing, or Sales within a competitive and professional environment that allows opportunity for both career advancement and personal growth.

Professional Exposure:

- Knowledge in administration and maintenance of HPE Storage products , 3Par StoreServ, MSA, MSL , EVA.
- Troubleshooting HPE SAN arrays which includes its entry level and enterprise level models for storage and backup
- Switch troubleshooting Including Brocade switch mostly
- Configuring zoning policies in SAN environment (Hardware Zoning/Software Zoning)
- Installation and Configuration of RAID Group, Assigning LUN to Host,Managing LUNs
- Identifying and developing potential customers for achieving business volumes consistently and profitably.
- Generating business from existing leads and achieving profitability and sales growth.
- Developed python-based API
- Developed and designed templates using HTML and CSS
- Maintain customer relationship management database (MySQL, MongoDB)
- Create a workflow using technologies such as GIT/SSH to develop multi-programmer
- Smart working with strong debugging, problem solving skill and ability to work in fast-paced and changing environment.

Technical Skills :

- **Languages:** Python (Django framework), Django Rest-Framework, Mongoddb, Bootstrap, HTML, CSS
- **Database:** MongoDB, MySql,
- **Operating System:** Linux (Ubuntu 16.04), Windows
- **Storage Arrays:** HPE MSA, 3PAR store serve,EVA
- **Tools:** Putty, SAN ToolBox,Navigator, Hammer,HPE L&TT, RDA (backend connectivity)
- **Backup Libraries:** MSL Tape libraries

Work Experience:

Company Name: BYJU'S The Learning App

Date of Employment: From Nov 2018 to May 2019

Designation: Business Development Associate

Role & Responsibilities:

- Business development in Bhopal market; worked on revenue expansion by tailoring company strategies & products to solve the sub-par standard of education quality.
- Client acquisition with the responsibility of bringing in approximate revenue of Rs. 1.5 lacs every week.
- Lead management for optimum sales conversion using the CRM software 'LeadSquared'.
- Competitive analysis by gathering marketplace information on the pricing, new products and merchandising techniques of the competitors.
- Ensured approximate Rs. 15,000-20,000 as Daily Revenue per Sale for the overall team.
- Arranging meetings with prospective clients at their residence, identifying their and then proposing solutions

Company Name: Minersinc

Date of Employment: From March 2018 to June 2018

Website: minersinc.io

Designation: Software Developer

Role & Responsibilities:

- Maintain database of software defects.
- Maintain the MongoDB database
- Using Django Rest-framework to generate Token

Project 1 :

Project Title	TFHY(The Film Hashrey)
Framework	Django
Roles and Responsibilities:	Written database attributes in Model. Define the url. Written application interface in Views. Used Ubuntu cmd prompt to access the database and created connections and executed programs in it. Performed Push and Pull Operation in Git to access the project

Description: TFHY is a Blockchain based Infrastructure for a new Entertainment Ecosystem that aims at tokenizing creations and introducing a universal entertainment currency to build a parallel economy for content sharing and distribution by keeping the creators and consumers at the heart of it. I built the application interface and performed its execution.

Company Name: YMS MOBITECH PVT LTD

Date of Employment: From October 2016 to February 2017

Designation: Software Developer

Role & Responsibilities:

- Recorded and document results and compare to expected results.
- Document anomalies and issues.
- Examine code and execution of code in various environments.
- Ensure data integrity standards.

Project 1 :

Project Title	CULT (Web,Application)
Framework	Django
Roles and Responsibilities:	Written database attributes in Model. Define the url in urls.py. Written application interface in Views. Used Ubuntu cmd prompt to access the database and created connections and executed programs in it. Performed Push and Pull Operation in Git to access Cult.

Description: Cult is web based shopping portal where one can buy goods ranging from Mobile Accessories such as Mobile Cover, Customize Cases, Ear-phone , Bluetooth etc. CULT shop application allows registered users to purchase products, search for products, and write reviews on products and special products. I built the application interface and performed its execution.

Personal skills :

Creating Ideas

Actively Seek New Knowledge

Positive Attitude: Creating a positive work environment

Academic Qualifications:

COURSE	INSTITUTION	BOARD	YEAR OF PASSING	PERCENTAGE
B.E.	SIRT-S	RGPV	2015	67%
12 th	Takshishila Public School	State	2011	67%
10 th	Little Flower School	State	2009	77%

Hobbies: - Playing Cricket, Watching Movies, TV Series

I hereby declare that the information furnished above is true to the best of my knowledge.

PLACE: Bangalore