Deepthi K

Salesforce Developer

📞 **+91 - 7793931674**

✉ **deepthi.sfdc24@gmail.com**

📍 **Hyderabad,Telangana, India.**

👤 Professional Summary

With **5+** years of IT experience, encompassing **3** years dedicated to **Salesforce.com administration, development,** and **customization,** I possess a strong track record in crafting and implementing solutions on the **Salesforce platform,** particularly excelling in **Sales Cloud**. My proficiency extends to **Apex**, **Visualforce**, **Lightning**, **LWC** and a diverse array of Salesforce tools tailored for data management and integration.

⚙ Technical Expertise

- **2+** years of robust **Java development** experience, contributing to government projects.
- Proficient in **Salesforce.com CRM**, specializing in the development and deployment of custom solutions. Demonstrated expertise in crafting, troubleshooting, and enhancing **Apex code** and **Visualforce pages**.
- Proven track record in **SFDC development**, encompassing **Apex classes**, **Triggers, VisualForce, Test Classes, SOQL,** and **SOSL.**
- In-depth knowledge of **Salesforce Administration** and **Customization,** including **Data Validation, Custom Formula Fields, Field Dependencies, Page Layouts, Custom Objects,** Relationships (Master-Detail & Lookup), **Profiles, Permission Sets, Roles, Sharing Rules,** and **Data Loader.**
- Skilled in **UI development** with **Lightning App Builder, building Lightning components,** and creating responsive applications for various devices.
- Extensive experience in developing client-specific solutions on the **force.com** platform using **Apex**, **Visual Force**, **Force.com IDE**, **SOQL,** and **SOSL**.
- Proficient in **Scheduled Apex, Batch Apex**, and **Rest API.**
- Hands-on experience with **Sales Cloud** and **Service Cloud.**
- Competence in web technologies, including **HTML, CSS,** and **JavaScript.**
- Extensive familiarity with Salesforce.com **sandbox** and **production** environments.
- Proficiency with tools like **Workbench, Data Loader,** and Salesforce.com **Sandbox** and **Production** environments.
- Adept at implementing Lightning Web Components **(LWC)**.
- Experienced in integrating Adobe Sign with Salesforce.
- Skilled in writing test cases and test design using **qTest.**
- Proficient in deployment using **Copado.**
- Expertise in data migration from **MS-Excel, Outlook,** and **Legacy Systems** using **Data Loader** and Salesforce.com **Import** and **Export Wizard**.
- Utilized **SOQL** & **SOSL**, adhering to Governor Limits for **data manipulation** within the platform database objects.
- Proficient in Object-Oriented Principles (**OOP**) for web-based application development.
- Strong command of Struts 1 & 2, **Hibernate**, **JSP**, **Servlets**, and **JDBC** for designing and developing applications.
- Well-versed in deploying applications on web servers like **Tomcat**.
- Hands-on experience with relational databases, particularly **PostgreSQL.**
- Exposure to additional technologies, including **HTML, CSS, JavaScript, Ajax, and JSON.**
- Proficient in working with **IDEs** such as **NetBeans** and **Eclipse.**
- Quick learner with a strong ability to adapt to new concepts and environments.
- Skilled at understanding system architecture and schemas for efficient issue debugging and timely solutions.
- Effective project management skills, handling multiple projects concurrently.
- Involved in all phases of the **SDLC** (Analysis, Design, Coding, Unit Testing, System Testing).
- Open, flexible, and highly dedicated to delivering exceptional results.
- Exceptional team player with excellent communication, analytical, and interpersonal skills, demonstrating a proactive attitude toward learning new technologies.

🛍 Work History

- **Senior Developer** at **WIPRO TECHNOLOGIES PVT LIMITED** since March 2022 to Dec 2023.

- **Software Engineer** at **RADIIUSCARD SOLUTIONS PRIVATE LIMITED** since June 2018 to February 2022.

Project #1:

Humana Inc. – DNM Dental Network Management Client: Humana Inc.
Role: Senior Salesforce Developer
Description:

Humana Inc. is a for-profit health insurance company based in Louisville, Kentucky. It claimed the 42nd position on the 2023 Fortune 500 list, making it Kentucky's highest-revenue company. It holds the fourth-largest position among health insurance providers in the United States. In July 2015, Humana was slated for a $37 billion cash and stock acquisition by health insurer Aetna. Nevertheless, this acquisition fell through following a court ruling citing anti-competitive concerns.

Responsibilities:

- Custom Platform Development: Develop custom solutions on the Salesforce platform using technologies such as Apex, and Lightning Web Components to meet project requirements.
- Integration Expertise: Implement seamless integrations between Salesforce and back office systems using middleware solutions, ensuring data flows smoothly.
- Data Migration: Execute complex data migration tasks, including data cleansing, transformation, and import/export operations as needed for Salesforce projects.
- Workstream Participation: Actively engage in all phases of development workstreams, from initial design to testing and deployment, to ensure successful project execution.
- Solution Analysis: Analyze client requirements thoroughly, provide accurate estimates, and recommend solutions based on a deep understanding of customer landscapes and business needs.
- Effective Communication: Maintain open and effective communication with project stakeholders, addressing technical risks and challenges promptly to keep projects on track.
- Technical Support: Provide ongoing technical support and maintenance for existing custom APEX code within the Force.com platform, ensuring it functions optimally.
- Application Integration: Integrate external applications with Salesforce using SOAP and REST-based solutions to enable efficient data exchange and interaction.
- Knowledge Sharing: Train and mentor other development team members in Salesforce development best practices and techniques, fostering skill development within the team.
- Best Practices Adherence: Ensure that all development activities adhere to Salesforce development best practices to maintain code quality and system efficiency.
- Data Strategy Development: Formulate comprehensive strategies for data integration, migration, and deployment, optimizing Salesforce's overall performance and effectiveness.
-

Project #2:

Shriners Management system
Role: Salesforce Developer

Description:
Shriners Hospitals for Children is a network of 22 non-profit medical facilities throughout North America. The project's goal is to implement a global CRM solution that can be used by all Shriners partners. This system is designed to manage patient referrals.

Responsibilities:

- Customization and Object Creation: Tailoring standard objects, designing custom objects, and

establishing relationships between them to align with client needs.

- Wizard Template Configuration: Configuring wizard templates and crafting Lightning components to meet precise client specifications.
- Lightning Component Development: Developing Lightning components that efficiently pass data between various parts of the system.
- Triggers and Apex Classes: Proficiently working on triggers and Apex classes to implement essential business logic.
- Knowledge Transfer Documentation: Creating knowledge transfer documents (KT docs) and data dictionaries to facilitate the understanding and utilization of my modules.
- Record Types and Page Layouts: Customizing record types and page layouts in accordance with intricate business requirements.
- Apex Classes and Visualforce Customization: Adapting and customizing existing Apex classes and Visualforce pages to fulfill unique project demands.
- REST Integration: Integrating REST services into the system to enhance functionality.
- Unit Testing and Code Coverage: Demonstrating expertise in writing unit tests and ensuring comprehensive code coverage to rigorously test business logic and functionality.

Project #1:

Admissions and Certifications
Role   : Java Developer

Description:

The Employment and Training Department in Andhra Pradesh oversees a network of Industrial Training Institutes (ITIs) dedicated to providing eligible students with industrial training opportunities. These ITIs offer training programs in various industrial fields such as Electrician, Fitter, and Mechanic Diesel, among others. With over 500 institutes spanning across the state, the department takes on the responsibility of efficiently managing institute data, admissions, examinations, results, certificate issuance, and the comprehensive catalog of tools and equipment records.

Responsibilities:

- ITI Admissions Process: Developing and supporting the ITI admissions process to facilitate student enrollments.
- Placement Module: Creating and maintaining a module to assist students in securing employment opportunities after training.
- Requirement Analysis: Analyzing project requirements and functionalities to ensure alignment with goals.
- Web Development: Building interactive web components using JSP, JavaScript, CSS, HTML, and Ajax for a seamless user experience.
- Custom Reports: Developing custom reports to meet client-specific requirements for data visualization.
- Issue Resolution: Handling and resolving various issues that arose during development and support.
- Client Interaction: Engaging in daily communication with clients to address feedback and ensure project success.
- In summary, my contributions encompassed the holistic development and support of ITI admissions processes, placement modules, and a deep engagement in requirements analysis. I leveraged various technologies to create seamless and effective solutions, ultimately enhancing the experience for both students and institutions within the Industrial Training Institute framework.

⭐ Skills

Salesforce Technologies	Salesforce CRM, Apex Triggers, Apex Controllers, Visual force Pages, LWC, Workflow, Custom Objects, custom settings, SOQL, SOSL, Lightning, Sales Cloud, Service Cloud.
Salesforce Tools	Force.com IDE, Sublime Text 3, Force.com API tools (Data Loader), workbench, Copado, Change Set Visual Studio, Notepad++.
Languages	Apex
Web Technologies	Html, css, javaScript, JQuery

Java Technologies	Java, JDBC, Servlets, JSP, Struts framework
Application Servers	Apache Tomcat
Database	PostgreSQL
IDE	Net beans, Eclipse
Operating Systems	Windows Family and Linux

Education

B.Tech(computer science and engineering) from SIndhura college of engineering and technology(NTPC) in 2014.