EVAN ROXANNA RAMZIPOOR

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PROFESSIONAL EXPERIENCE

2019- HackerOne

Present - Content Strategist

Head of content at HackerOne. I create stories that delight readers and drive leads. Managing a team of four writers, I brainstorm, write, edit, and develop content for email, OOH, social media, blogs, ebooks, and print.

- Content Producer

I built the company's content ecosystem from the ground-up. I created a voice and style guide for our website, social media, and content; built out our website, and collaborated with our demand gen team to increase web traffic over 200%.

2019- **Author**

Present Author of *The Ventriloquists* from Park Row Books (HarperCollins). Lectured at

USC, the GLBT Museum, and Ohlone College; taught writing at UC Berkeley,

Hugo House, and The Loft Literary Center.

2011- Freelance Editor, Vertex Editing: www.vertex-editing.com

Present I work with a diverse group of clients to foster their voice, develop their writing, and edit their content. Past clients have included college professors, tech

companies, a medical device startup, a solar panel company, and a cookbook author.

2016-2019 **Sift**

- Content Marketing Manager

Storyteller and content strategist. Created the *Trust and Safety in Numbers* podcast: scripted episodes, conducted interviews, and edited content. I managed social media and produced diverse content, including web copy, blogs, ebooks, infographics, newsletters, bylines, and other collateral.

- Content Marketing Associate

I was the one-stop-shop for content: I managed Sift's Twitter, LinkedIn, Facebook, Snapchat, and Instagram accounts; managed the website; wrote blogs and ebooks; created ad copy.

- Business Development Representative

Drove top-of-funnel revenue by prospecting and emailing potential customers.

2013-2015 Content Creator/Instructor – Bay Area Tutoring Center

Spearheaded curriculum design and content creation for the Bay Area Tutoring

Center's economics program.

EDUCATION

2014 (B.A.) University of California, Berkeley: Political Science (High Honors)

SKILLS

Podcasting: GarageBand, LogicPro, editing, sound design, interviewing.

Marketing: SEO, Marketo, Hootsuite, Drupal, MailChimp, Buffer, Uberflip, Google Analytics,

Salesforce, Wordpress.

Writing: Experienced storyteller: ghostwriting, thought leadership, bylines, and long-form.

Editing: 7+ years of experience in copy, developmental, and technical editing.

SELECTED PUBLICATIONS

2020 The 2020 Hacker Report

Rethink Your Traditional Pentests

2019 The Ventriloquists. Park Row Books (HarperCollins).

The 2019 Hacker-Powered Security Report

The 2019 Hacker Report

How the WW2 Resistance fought Nazi propaganda with fake news of their own. Salon.

Tips for Balancing Work and Writing. Fiction University.

Digital Trust & Safety: The Next Generation of Fraud Prevention is Powered by Machine Learning. *Inside Big Data*.

Digital Trust & Safety: A New Era for Business. Entrepreneur.

2018 The Hidden Insights that Drive Business Decisions. CardNotPresent.

2017 Token or Broken? Writing LGBT Characters. Fiction University.

10 Surprising Ways Machine Learning is Being Used. BetaNews.

A True Story of False Positives and Fighting Fraud. Total Retail.

10 Ways Machine Learning is Being Used Today. Information Week.

4 Surprising Lessons from Former Cybercriminals. The Solitary Writer.

2015 Prominent Philosophers' GRE Essay Prompts. McSweeney's.

2014 Set Theory and Fuzzy Sets: Their Relationship to Natural Language.

Newsletter of the APSA Organized Section for Qualitative & Multi-Method Research.