



Shailesh Ray

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WORK EXPERIENCE

VMware Inc. (through TP)
Senior EBS Business Analyst

Oct 2021 – Present

- Project Delivery Lead and Techno Functional architect in the digital transformation “Subscription Upgrade” projects which migrate/convert the subscription- based orders to the SaaS based system.
- In SUP Project architecture includes the application of specialized discounts in Sales Order, deactivating the Service Contracts and its related Oracle IBs.
- SME on the subscription migration project and written advanced PL/SQL packages and developed reports (XML/RDF) to view the migration status across the various product families.
- Hands on experience in documenting the project details in Confluence and Sprint planning in JIRA. Primary member in the Escalation handling committee and ability to quickly identify and resolve project issues and mitigate risks.
- Provide techno-functional support for EBS-SCM, Order Management, Advanced Pricing, Inventory Management, OKS, and Instance Number Management.
- Automated subscription renewals and managed service contracts, partner relationships, and advanced pricing.
- Integrated Salesforce, Oracle EBS-SCM, SAP, and Java applications using REST APIs and SOA
- Manage Auto Invoice import program, FMW(Oracle Fusion middleware).

Rolta India Ltd (CMMI L5 V1.3).
Principal Technical Lead

Jun-2015 - Oct-2021

- Implemented and supported EBS R12 (SCM, Finance, HRMIS, Project) integration with custom J2EE-Spring applications and mobile apps for microfinance data capture.
- Designed and implemented procurement for services and goods, integrated with EBS Purchase Orders.
- Managed multiple teams (30 members) across onsite, offshore, and outsourced resources.
- Developed new PL/SQL packages and modified existing ones.
- Worked on Approvals Management Engine (AME) and set up advanced pricing and inventory management.
- Customized workflows for procurement and coordinated with onsite/offshore teams.

NICSI, Government of India
Sr. Management Associate - Projects

Oct-2013 -May 2015

- Planned and executed Oracle EBS R12 implementation covering SCM, Projects, and Financials.
- Contributed to the design and implementation of Order to Cash (O2C), Procure to Payment (P2P), and Sourcing modules.
- Implemented solutions for central and state government ministries and public enterprises.
- Managed services procurement (manpower, hardware, network, software) from private empaneled vendors.

PROFILE

Professional Experience in IT Industry in the areas of Delivery Management, Program Management, IT Consulting and Software Development.

Experienced in Oracle ERP R12 and 11i and Oracle Fusion in SCM- Order to cash (O2C) and Procure to Pay(P2P) life cycles and Finance (AP,AR,GL,FA), WMS flows.

Experienced custom application in Java, Oracle Database (ver 5 to 19c) Forms/D2K ,Forms/D2K,PI/Sql ,Reports, BI Publisher as Developer/lead/Architect.

Several years of experience as a Techno Functional -EBS/Product owner /Business Analyst

SKILLS

ERP: 11i/R12 EBS – SCM (O2C, P2P), Finance(AR,AP,GL,FA),Purchasing, IProcurement, Inventory Setup

Technologies: Oracle Database, Forms and Reports, PL/SQL, SQL, Custom Development, Python, Java (Struts 2.0, Spring)

Tools: JIRA, DevOps, Perforce

Other: Database Architect, Data Migration, Solution Architect, IT Recruitment, Enterprise Digitization, Cloud-based applications

CERTIFICATION

- ISO 9001:2000 Quality Standards
- SEI CMM Level 4 Maturity Model
- OCA - Oracle 9i Database
- TOGAF 9.2 Level 1 and Level 2

ACHIVEMENT

- Awarded Best Employee for outstanding performance.
- Successfully led product development teams for HMS implementations.
- Turned around critical projects, improving customer satisfaction and revenue.

EDUCATION

- MBA (Operations)
- International Diploma in Computer Programming and Applications, NCC, UK, Kolkata

NOTEABLE PROJECTS

1. **VMware Inc.** :Implemented EBS-SCM, Order Management, Advanced Pricing, Inventory Management, and Instance Number Management (IB) across international regions.
2. **BRLPS**: Implemented Oracle EBS Suite R12 for financials, SCM, projects, and HRMS across 38 districts and 534 blocks.
3. **Single Window Clearance System (SWS)**: Managed e-services for the Industries Dept. of Govt. of Bihar using SharePoint and SQL Server.
4. **ICDS**: Developed an Android-based mobile application and web portal for beneficiary data digitization.
5. **NICSI**: Executed Oracle EBS R12 implementation covering SCM, Projects, and Financials for Central/State Govt. Ministries.
6. **Ahlcon Parenterals (India)**: Developed marketing, sales, and logistics systems for a pharmaceutical company.
7. **HMS**: Developed and implemented HealthyInfo, a comprehensive hospital ERP system.

- Managed administration and data migration for large Oracle databases in School ERP systems.
- Personalized student smart cards into digital services for enhanced functionality.
- Chief architect of M-Heal Hospital Management System, utilizing J2EE/Struts 2.0 and Oracle 10g database.
- Implemented 18 modules for clinical and administrative purposes, including pharmacy management from counter sale to stock management.
- Successfully deployed MSTAR-School and College Expert Systems across 50 schools in the NCR region.
- Led pre-sale activities including presentations, demos, RFP responses, tenders, and EOIs, focusing on client and delivery management.
- Contributed to the technical management of healthcare and education products using J2EE/Struts 2.0 and Oracle 8i to 10g databases.

Duncan Infotech Ltd.
Consultant

Sep-1999 – Apr-2003

- Implemented HealthyInfo (Healthcare Management System) for hospitals in Mumbai, serving as Project Manager.
- Conducted analysis, consultation on hospital workflow management, system study, effort estimation, design, requirement management, development, testing, and onsite implementation.
- Managed configuration management, database administration, code reviews.
- Acted as Project Leader for the development of HealthyInfo at Duncan Infotech Hyderabad.
- Oversaw design, development, testing, configuration management, database administration/design, and code reviews for major modules of the Healthcare Management System.

Apollo Gleneagles Hospital Ltd
Programmer

Nov-1994 – Aug-1999

- Performed routine EDP department tasks for Apollo Gleneagles Hospital,
- Upgraded Hospital Management System (HMS) for improved functionality.
- Implemented Hospital Management System activities at Apollo Gleneagles Hospital, Kolkata.
- Developed technical expertise in product development for hospital management systems.

Pre-Sale

- Exposure in proposal preparation, client presentations, feasibility studies and solution selling.
- Carried out Pre-sale Activities encompassing Presentation, demo, RFP, Tender, EOI, etc.