

Name: T. Surya Prakash

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Gender : Male

Address : Muthu Mohammed Street, Puzhuthivakkam, Chennai-600091

Total Current Experience : 4 Years 4 Months

Career objective:

To pursue a challenging career and be a part of progressive organization that gives a scope to enhance my knowledge and contribute to the growth of the organization.

Academic Qualification:

| Degree | Institution/University | Year of Passing | Percentage/ CGPA |
|----------------------------------|--|-----------------|------------------|
| MBA | University of Madras | 2018-2020 | 73% |
| B.E Mechanical Engineering | Agni college of technology/ Anna University | 2014-2018 | 6.5 |
| 12 th | Prince Matriculation Higher Secondary School/ State Board | 2012-2014 | 76 % |
| 10 th | Prince Matriculation Higher Secondary School/ State Board | 2012 | 84% |

Technical Skills:

- Autocad/ Catia/ Creo
- MS Office (Word, Excel, PPT etc.)

Academic projects, workshops and internship:

- Workshop on Air conditioning, Refrigeration systems and assembly of car and bike engine in Goodwood
-Assembling and working parts of engines, working of refrigerators.
- Project on design and fabrication of Go-kart and Log splitter.(on 6thsem Mini Project.)
- Internship at Ashok Leyland – Ennore, Diesel Loco Shed- Tondiarpet, Sivaramakrishna Forgings Pvt Ltd.
-Manufacturing process of heavy duty vehicles, Working of diesel loco's and diesel engines,Forging of parts.
- Industrial Experience in Mitsubishi Heavy Industries India Precision Tools Ltd. – Vellore, Diamond
Mando – Chennai. (Duration 1 day)
-Manufacturing of major parts of automobiles
- Project on Production of Power from Waste Lube Oil. (on 8thsem Final Year Project.)
-Industrial level Project in the Company of SUPER AUTO FORGE PVT LTD

Leadership and other initiatives:

- Member in Society of automobile engineers.

- Organizer for the National Level Mechanical symposium in 2017.

Extracurricular activities:

- Member in Go-kart project.
- Orphanage services.

Achievement and certificate:

- Certification of Personality Development Training in Synergy.
- Participation certificate of Introduction to AutoCAD in Cadd Centre.

Experience:

- **Graduate Apprentice Trainee in SUPER AUTO FORGE PVT LTD** (May/2018 to Jun/2018).
- **Traffic Executive in JSM LOGISTICS PVT LTD**(Aug/2018 to June/2019).
 - Maintaining a track record of the Fleet.
 - Hunting the Vehicles from outer market in best hire by negotiating.
 - Solving the issues raised by the any drivers.
 - Daily Report sending to my Managing Director regarding the Fleet Management and
- **Customer Advisor – Sales in Concorde Motors India Ltd.** (June/2019 to March/2021)
[Transferred to Sri Lakshmi Tata Motors, since Concorde Motors is shutdown in February 2020]
 - Create and Generating Enquiry Green forms.
 - Creating Yellow Form (Booking Form) after taking booking from customers.
 - Loan Processing.
 - Invoice the Vehicle.
 - Processing Insurance for Vehicle.
 - RTO Process.
 - PDI (Pre-Delivery inspection) Checking of Vehicle.
 - Delivery of the Vehicle to Customer.
 - Follow-up Customer after delivery for Feedback and any queries.

Achievements:

- Within this Time Span of my journey with Tata Motors 110 Nos. of Vehicle Sold.
- I have my Good Remarks throughout the Journey with the Company.
- My tracks of the Customer Leads will be on time and its followed up on daily basis.
- **Brand Marketing Coordinator in VST Central KIA MOTORS** (May 2021 to June 2022).
 - Digital Marketing
 - Social Media Marketing
 - Monitoring Third party vendor lead
- **Marketing Specialist in La Maison Citroen in Ramani Auto Pvt Ltd, Chennai.** (From July 2022)
 - Digital Marketing & Social Media Marketing
 - Third Party Vendor Marketing Management like Cardekho.
 - Tracking of Leads through the Marketing.

Languages Known:

- Tamil (Fluent)
- English (Fluent)
- Hindi (Beginner)