

Objective

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

Profile Summary

- Having 2.4+ years of Strong experience in salesforce.com as developer & Admin overall 4 years of experience
- Following Agile Scrum Methodology
- Good Experience in Software Development with Knowledge in different Phases of Software Development Life Cycle
- Creation of Users, Roles and Profiles and applying securities at all levels.
- Designing of an Application and Creating Objects with respective to the Application.
- Creating Tabs with respective to the Objects.
- Designing of Page layouts and applying securities at Page layouts.
- Creating Validation Rules based on the requirement.
- Designing Workflows and Approvals on respective Objects.
- worked on various salesforce standard objects like campaign, lead, accounts, contacts, contracts, products, reports and dashboards.
- Experience on creating Lightning Pages and Lightning Applications.
- Good Experience in importing data with Import Wizard and Apex Data Loader mechanisms
- Writing code for database related operations such as SOQL, SOSL
- Provided Support for the users and business on service cloud, such as Console configuration
- Migrating components/code to production and Sandbox.
- Ability to gather Documents and analyses business functional needs and requirements
- Designing Triggers on various Objects with respective to the requirement
- Ability to work in a team and individually with adaptability to any kind of environment

Skills

- Operating Systems : Windows
- Salesforce : Visualforce Pages(2+), Triggers(10+), Process Builder (10+), Workflows (20+), Validation Rules (25+), Reports (10+), Dashboards (5+), Lightning App/Record pages(10+), Approvals(5+)
- Salesforce Clouds : Sales cloud and Service Cloud
- Tools : Changesets, Ant, Apex Data Loader and Data import wizard
- Other Technologies : Microsoft word/excel and PowerPoint

Work Experience

Company Name	Suwanee Technologies Pvt Ltd, HYDERABAD
Project Duration	May 2019 - Present
Project Name	Engage Evolution
Client	Michelin
Role	Developer & Admin
Roles performed	<ul style="list-style-type: none"> ● Created custom objects, tabs, fields, page layout as per business requirements. ● Created pick list, lookup relationships and Record types. ● Responsible for creating validation rules, process builder & workflows. ● Developed Basic Visual Force Pages ● Developed Triggers to support the custom functionality. ● Created Dashboards and Reports. ● Updating on the scrum call on the story progress & any blocking on the story. ● Demonstrating assigned stories in Sprint review call. ● Involved in Refinement call & Retrospective.
Description	<p>Michelin manufactures tires for space shuttles, aircraft, automobiles, heavy equipment, motorcycles, and bicycles. Michelin is interested in implementing a CRM system, which will enable their Sales, Marketing, Customer Service teams and Distributors. Following are the key expectations as well as success indicators from the solution. Web based application access for Distributors/dealers to information pertaining to them. A single window giving comprehensive understanding of a distributors and its profile (360 degree view) Real Time Report Generation to measure effectiveness of the Sales team.</p>

Company Name	Suwanee Technologies Pvt Ltd, HYDERABAD
Project Duration	October 2018- May 2019
Project Name	Fleet management
Client	GE
Role	Developer
Roles performed	<ul style="list-style-type: none"> ● As per requirement need to be created standard and custom objects, fields, Record Types, Page layouts ● Developed the Validation rules, Workflow Rules. Email Alerts ● Understanding the requirements from client for enhancements. ● Configured user roles, permissions and profiles as per business requirement. ● Data Mapping and Data Loading into SFDC using Data Loader. ● Daily issues are discussed with Onsite coordinator and respective Users. ● Experience on creating Lightning Components and Lightning Application.
Description	<p>The application provides the complete CRM solution for an organization with custom built solutions. The Partner Portal is an automation application for marketing system that is used for tracking all the leads, opportunities, products, services, commissions, payments of an organization and its partners with custom built logics. The application monitors all the sales and marketing of the organization's products. The application provides a communication system set up inside which is helpful to increase the relationship with the customers and sales representatives in the organization allowing the users to send messages, emails, file etc. within the organization to keep track of the business. The application allows the administrators to assign leads to their partners and track all their activities.</p>

Education

- B.Sc (Computers) in IT from Parvathaneni Brahmaya Siddhartha college of Arts & Science, Krishna University Vijayawada with 5.5 CGPA.
- Intermediate(M.P.C) from Narayana Junior College, Vijayawada with 60%
- SSC from Sri Sarada Vidyalaya High School with 77%

Salesforce Certificates

- Salesforce Administrator

Achievement

- On the Spot Award
- Best Team Award