

## PERSONAL INFORMATION



Seeking a quality IT environment in Salesforce to use my analytical and design skills for organizational growth and also carve out niche for professional growth

- Name: Shivanand Totar
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- Language: English, Hindi, Kannada

## SFDC Developer | Salesforce CPQ Specialist

### CAREER SNAPSHOT

- An accomplished professional with 6+ years of demonstrated experience currently acting as a SFDC development, Salesforce Applications using Force.com and Salesforce CRM.
- Experience in SFDC Configurations/Customizations - as Administrator & Developer.
- Good Knowledge with providing Security controller to Users by using Profiles, Roles, Permission Sets and OWD settings.
- Having good working experience in Apex Programming, Visual Force Pages.
- Involved in working with Workflow Rules and Process Builder.
- Good Knowledge on Batch Apex, Scheduling Apex, Organization Wide Defaults and Sharing Rules.
- Good Experience in Triggers, Test Methods and writing SOQL and SOSL queries.
- Experience in developing User Interface, Page Layouts, Tabs, Custom fields, Custom objects, Validation Rules.
- Knowledge on Deployment Copado, ANT Migration tools like Data Loader, SF Import Wizard and Change Set.
- Basic experience in Salesforce Lightning Applications, Application Bundles, Lightning components/component bundles while customer migrating salesforce classic to lightning experience.
- Basic experience in LWC.
- Good communication, interpersonal, presentation, analytical and problem-solving skills, self-motivated, willing to take initiative and able to apply new tools and technologies in the projects.

### EDUCATION:

- Bachelor of Computer Applications in Karnataka science College, Dharwad in the year 2013

### CERTIFICATIONS:

- Salesforce Certified Administrator.
- Salesforce Certified CPQ Specialist.
- Salesforce Advanced Administrator.
- Salesforce Certified Platform Developer 1.
- Salesforce Certified Platform App Builder.
- Copado Fundamentals 1
- Copado Fundamentals 2
- Flosum Professional Certified

### Significant Project Achievements

- ★ Received Customer Group Excellence Award
- ★ Secured Certificate of Appreciation from client for exemplary contribution of work

### TECHNICAL SKILLS

- ★ Strong experience in Salesforce Administration, Salesforce Developer.
- ★ Strong experience in SFDC tools and technologies (CRM, SFDC, Objects, Validation rules, Record Types, Page Layout, Workflow Rules, Process Builder, Approval Process, Roles, profiles, sharing rules, reports, Dashboard, Apex Data Loader, Visual Force, Triggers, Apex, SOQL, SOSL, Batch Apex, Schedule Apex, Test Class).

## GROWTH PATH

Designation

Duration

AdiWebTech Solutions Pvt. Ltd	SFDC Developer	February 2017- December 18- 2020
NexWave Talent Management Solutions Pvt Ltd.	SFDC Developer	24 December 2020-March 25/2022
Brillio Technologies Pvt Ltd.	SFDC Developer	09 May 2022-Present

## PROFESSIONAL EXPERIENCE

### Project #1:

**Name** : Toast keystone

**Role** : Salesforce Admin and Developer

**Domain:** Salesforce CPQ/Billing

### Description:

It is a Salesforce.com application used by Toast, Inc. is a cloud-based restaurant management software company based in Boston, to maintain their Billing Records of Sales, Sales representatives, Accounts etc. and integrated with different systems to load data into this application.

### Roles and Responsibilities:

- ☞ Actively participated to understand the business requirements, functionalities terminologies of the business
- ☞ Analyze valuated detailed business, technical requirements and keep up to date with system, analytical and technical developments.
- ☞ Involved in Creation and Customization of objects, fields, page layouts.
- ☞ Involved in creating Approval Processes, Validations and Workflows.
- ☞ Involved in defining Roles, Profiles, Permission Sets and Page Layouts.
- ☞ Involved in uploading data through Data Loader.
- ☞ Worked on Reports and Dashboards.
- ☞ Involved in Visualforce Pages and Test Coverage of Apex classes and triggers.
- ☞ Involved in Deployment process using Copado.

## **Project #2:**

**Name** : Salesforce Optimization (SFO)

**Role** : Salesforce Admin and Developer

**Domain:** British multinational oil and gas company

### **Description:**

It is a Salesforce.com application used by British multinational oil and gas company to maintain their Records of Sales, Sales representatives, Accounts etc. and integrated with different systems to load data into this application.

### **Roles and Responsibilities:**

- ☞ Actively participated to understand the business requirements, functionalities terminologies of the business
- ☞ Analyze valuated detailed business, technical requirements and keep up to date with system, analytical and technical developments.
- ☞ Involved in Creation and Customization of objects, fields, page layouts.
- ☞ Involved in creating Approval Processes, Validations and Workflows.
- ☞ Involved in defining Roles, Profiles, Permission Sets and Page Layouts.
- ☞ Involved in uploading data through Data Loader.
- ☞ Worked on Reports and Dashboards.
- ☞ Involved in Visualforce Pages and Test Coverage of Apex classes and triggers.
- ☞ Involved in Deployment process using Change set.

## **Project #3:**

**Name** : Insurance Management System.

**Role** : Salesforce Admin and Developer

**Domain:** Insurance

### **Description:**

Online Insurance is a web application which is used to track the details about the insurance policy, customer details and company details. This project is useful for any kind of insurance company to manage the insurance details, to sanction the insurance for customer, process the insurance policy details and all kind of insurance process through online.

### **Roles and Responsibilities:**

- ☞ Actively participated to understand the business requirements, functionalities terminologies of the business
- ☞ Analyze valuated detailed business, technical requirements and keep up to date with system, analytical and technical developments.
- ☞ Involved in Creation and Customization of objects, fields, page layouts.
- ☞ Involved in creating Approval Processes, Validations and Workflows.
- ☞ Involved in defining Roles, Profiles, Permission Sets and Page Layouts.
- ☞ Involved in uploading data through Data Loader.
- ☞ Worked on Reports and Dashboards.

- ☞ Involved in Visualforce Pages and Test Coverage of Apex classes and triggers.
- ☞ Involved in Deployment process using Change set.

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**Project #4:**

**Name:** Case Management

**Role :** Salesforce Admin and Developer

**Domain:** Business Applications

**Descriptions:**

This project is related to “Case Management System”. The following is a list of objectives which were as part of the Global Intel Migration project:

- Migrate existing case-management system functionality and data relating to the GI functions into the Salesforce organization.
- Provide “Like for like” within the Salesforce environment where possible or provide an agreed-upon alternative when necessary.

**Roles and Responsibilities:**

- ☞ Actively participated to understand the business requirements, functionalities and terminologies of the business.
- ☞ Analyze valuated detailed business, technical requirements and keep up to date with system, analytical and technical developments.
- ☞ Worked on various Salesforce.com customizations - standard objects and creation of customized business objects.
- ☞ Involved in Creation and Customization of objects, fields, Page layouts, creating Roles, Profiles, Permission Sets and Remote Site.
- ☞ Involved in Process Builder, Flows and Workflows in order to make the system more automated.
- ☞ Involved in Visualforce Pages, Apex classes, Triggers and Test Coverage of Apex classes.
- ☞ Involved in component migrations from org to org using ANT tool.
- ☞ Involved in major Configurational & Customization Enhancements

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**Declaration**

I hereby certify that the above given data are true and correct to the best of my knowledge and belief.

Place: Bengaluru

Signature

Date:

(Shivanand)