VENKATA SAI KRISHNA POTTI

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Mentor | Architect | DeliveryManager | FinanceEngineering | Blockchain Enthusiast | ScrumMaster | Agile Development | Project Planning Execution | Cross Geography Team Management | IT Vendor Management | Digital Transformation

VOLUNTEERING
- India Regional Lead - Earthforce@SFDC
- Part Time Teaching - Nirmaan, TFI - 2yrs
- Contributed more than 5000Hrs in Volunteering.

AWARDS
- Appreciated by Almost All the Clients, Organizations worked with.
- 1x Yoda, 2x Spot Awards @SFDC
- 2x Outstanding, 4x Applause Awards @DC

CERTIFICATIONS
- 4* Trailhead Ranger.
- Salesforce PD1, PD2.
- MuleSoft 4 Developer.
- Oracle CPQ Implementation Specialist.
- Oracle Cloud Receivables Implementation Specialist.
- Oracle Database SQL Expert 1Z0-047.
- Big Machines – Blue Belt Certified, first in APAC Region

PRESENTATIONS
- Trailhead Dx - Salesforce Blockchain Intercompany Transactions - Demo POC Solution
- OAUG – 2017 on "Oracle CPQ Cloud – Expectation Vs Reality"
- Cloud Solution Print at Oracle Open World – 2015, 2016, 2017.

EDUCATION
- Bachelor of Engineering (ECE) @ Vasavi College of Engineering - Osmania University – 2008

ME-TIME
- Cooking, Photography, Trekking, Playing with kids.

KEY SKILLS
- QTC, OTC, P2P, R2R Life Cycles
- CRM, 3party Integrations.
- Micro Services
- REST/SOAP Integrations
- Team Management, Planning
- Salesforce Development
- Rearchitecture, Redesigning solutions.
- Shell, Perl, Python, Node.js
- OAF, MAF, MSCA
- OATS, Selenium, Automatic Testing
- Performance Tuning, Application Security, Identity Management Solutions/Integrations.

SUMMARY
- Versatile, High-energy Technocrat with distinction of executing prestigious projects in large magnitude with strict timelines.
- A result-oriented technology Leader aspiring to transform Financial Management through technology.
- 13+ years of progressive experience in Cross Platform Applications, Oracle CPQ, EBS Financials & Salesforce Platform, Custom Web/Mobile App Development.
- Encompass forming, leading, managing technical teams, project life cycle management, solution design and development. Enormous Experience in Redesign/ Rearchitecting and developing great scalable solutions.
- I have managed teams of 6+ people and lead teams of 40+ (FTE's, clients & IT vendors) across geographies & roles (Dev., QE, and Release). Certified in multiple technologies, I hold a degree in Electronics and Communications Engineering.
- 10+ Customer Site Experiences in US, and Onsite Tech lead for 3+ Complex Implementations with best in class customers.

WORK EXPERIENCE

SEP 2018 – MAY 2021   Lead Member Technical Staff @Salesforce.com (India Office)
- Prepare Strategic frameworks and reusable solutions for the tactical projects and continually strive to enhance finance applications to meet projected business growth.
- Technical Lead/Delivery Manager, Architect for Oracle EBS, Salesforce Platform finance Applications. Lead teams of 20+ members in delivering on time and quality implementations.
- Leading P2P, R2R Scrum Teams. Delivered High Quality Steerco Projects (3) with ZERO defects.
- Designed, Developed EBS Config Automation Framework.
- Designed QA Testing Automation Framework and lead team in delivering 150+ Test Automations paving the way for Test Automation.
- Designed Configurable Solution for Month end Automations. Developed multiple Application micro services.
- Been a Mentor and formed the Platform team for Finance Solution Implementations on Salesforce Platform.
- Designed and Lead Dev team for First ever Blockchain solution for Intercompany Transactions on Salesforce Blockchain.
- Lead teams for delivering Identify Governance Applications, Integrations and redesigning integrations.

May 2014 - Aug 2018   Sr. Technical Consultant @Deloitte Consulting LLP
- Offshore, Onsite Technical Lead (Delivery Lead/Manager) for multiple End to End Implementations using Salesforce, Oracle EBS, Oracle CPQ, Custom Mobile Apps, multiple 3rd party Apps.
- Lead Teams for 40+ members across globe in delivering the End-End implementations.
- Designed, Delivered First ever CPQ-EBS Implementation with multiple automated controls.
- Designed and Lead the team for developing Plug-Play Mobile App, MSCA solutions for EBS.
- Designed, Developed multiple custom micro services for future scalable solution to Clients.
- Developed multiple Trademark/Creative implementations which are highlighted in Oracle Open World.
- Client Facing, Cutover lead for multiple projects.
- Identify Technical Bottlenecks and Provide necessary improvements to make Customer business successful.

Mar 2012 - May 2014   Core Product Developer @Oracle India Pvt. Ltd
- Designed, Developed the Integration Framework between Oracle EBS, Oracle Cloud ERP.
- Developed Innovative Data Diagnostics Tool, a Self-Service Bug Triaging Tool for Support, used to reduce the Product floating bugs for 300+ to 10's in number for each product team.
- Provided multiple performance improvements, and benchmark solutions for Oracle EBS. AR Open Interfaces, Public APIs.
- Designed, Developed multiple Batch modules/programs in Oracle Cloud Revenue Management, Oracle EBS Receivables.

Jan 2011 - Feb 2012   Senior Software Developer @ Pramati Technologies Ltd
- Offshore Implementation Lead for Big machines (Oracle CPQ), Lead team of 4+members in Designing, Developing the Custom Solutions on CPQ.
- Designed in a Configurable/Scalable Custom Quote Document Generation Process.
- Innovating solutions like Dynamic Image rendering based on configurations. Quote locking, file upload, integrations with salesforce, Oracle. Multiple solutions are later made as product features as well.

Jul 2008 - Oct 2010   Systems Engineer @ Infosys Technologies Ltd
- Technical Evangelist, Mentor, Team Lead in Open Sources Training Team.
- Developed Innovative Inhouse Solutions - Plagiarism Checker, Secure Document Tracker for Training Teams. Provided multiple reusable components/frameworks.
- Created the Course material for PHP Training part of E&R.Train new joiners and maintain course curriculum.
- Been Key member in Evaluating, Testing and Releasing the Online coding, Evaluation Tool for Education and Research Team.
- Maintained 3 Oracle Training Servers as Associate DBA and part of Innovation identified the areas of Self Service and automated the DBA Activities as self-service and micro services.