

LOKESH KUMAR

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PROFESSION SUMMARY

- 5 years' experience in IT as a Salesforce Architect.
 - Leading technical design sessions and architect technical solutions that are aligned with client business objectives.
 - I have my personal blog on Salesforce learning <https://sf2learn.blogspot.com/>
 - Managing technical delivery of custom development, integrations, and data migration elements of a Salesforce.com implementation.
 - Managing teams of highly qualified functional- and technical resources, both onshore as well as offshore
 - Develop custom solutions and interfaces leveraging the Salesforce.com platform
 - Expert understanding of Salesforce.com product suite. Including **Salesforce 1, Sales Cloud, Service Cloud, Marketing Cloud, Platform and the App Exchange.**
 - Managing technical scope and client expectations
 - Maintaining a working knowledge across all applications, customers, and business units across multiple functional areas
 - Proven ability to design, optimize, and integrate business processes across disparate systems
 - Proficiency in **Salesforce CPQ, Advance Approval and Salesforce Billing**
 - Experience in SFDC development using **Apex Class and Triggers, Visual Force, SOQL, SOSL** and Force.com IDE.
 - Proficiency in SFDC Administrator tasks like creating Profiles, Roles, Users, Page Layouts, Email Services, Approval Process, Workflows, Validation rules, Reports, Dashboards.
 - Proficient in Data Migration from Traditional Applications to Salesforce Using Data Loader Utility and Informatica on Demand.
 - Proficient in integration with other systems
 - Developed SFDC Customized Reports, Dashboards and Processes to continuously monitor data quality and integrity.
 - Having a good knowledge in Change management by using change set and **Flosum** tool.
 - Code optimization with governor-limits of salesforce.
 - Have good working knowledge in querying salesforce.com database using SOQL & SOSL queries using Force.com Explorer and workbench.
 - Good experience in end to end implementation and experience in independently communicating with clients and stake holders and requirement gathering.
 - Hands on experience with Designing, Interfacing, Technical architecture, POC development and solution implementation.
 - Excellent and effective inter-personal and communication skills and the ability to interact professionally with a diverse group of clients and staff and good Customer Relationship skills; Client Facing Role with multiple facets.
 - Worked on Amazon S3 to upload files/photos from Salesforce using the middleware java code to compress the file size.
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EMPLOYMENT

1. COMPANY NAME: ZEN CLOUD TECHNOLOGIES

DURATION: APRIL 2018– PRESENT

ROLE: ARCHITECT / DELIVERY LEAD

2. COMPANY NAME: INFORMATICA BUSINESS LTD

DURATION: NOVEMBER 2015 – MARCH 2018

ROLE: SALESFORCE DEVELOPER

Responsibilities

- Leading the technical and QA team to deliver the projects.
- Architecting and designing the data model for the projects.
- Helping the team in solving the technical issues.
- Working on agile methodology to deliver the sprints and projects.
- Having daily sprint meeting with the teams spread over different locations.
- Understanding the application's existing data model and modifying the same to include updates.
- Designed and developed classes to implement custom business logic for various functionality.
- Implemented Apex classes, Test classes, Triggers, Visual Force, Batch Apex, Scheduled Apex, SOQL and SOSL
- Developed an end to end application for Global Service Desk to handle Salesforce L0/L1 Tickets.
- Led the existing sales application and Financial Application.
- Configuring and customizing salesforce.com.

Tools: Data Loader, Import Wizard, Workbench, Eclipse, JIRA, Flosum, Prodlly Moover, Mavens Mate, Peoplesoft, checkmarks.

Language: Apex, Visualforce, Lightning Development, Trigger, Force.com, Java, Ant script, Salesforce Declarative component, JavaScript, Angular JS, SOQL, SOSL, SQL.

Key Skills: Salesforce sales and financial force cloud implementation, salesforce administration, Requirement Gathering & Documentation, Data Migration, End User Training, Analytics, support and maintain the salesforce.com.

TECHNICAL EXPERIENCE

Projects

1. Invitation Homes - Custom Salesforce Lightning Development

Role: Salesforce Architect / Salesforce Delivery Lead

Responsibilities:

- Migrated to the new Salesforce Lightning Experience
- Adhered to a 80/20 rule of out-of-the-box vs custom development
- Played nicely with existing business logic and critical processes for other parts of the business
- Set the business and technical teams up for long term success

2. Integration of salesforce with DocuSign to generate the e-signature

Role: Salesforce Technical Lead

3. Salesforce CPQ (2017). Transform the system by leveraging Salesforce CPQ from Apttus CPQ.

Role: Salesforce Developer

Responsibilities:

- Understand the business requirement and use cases for solution design.
- CPQ setting and configuration.
- Integration between salesforce and Peoplesoft by using Informatica tools ICS and ICRT.
- Set up Business Data like Product, Product Rule, Price Rules, configuration rule.
- Used Prodlly moover to move the COQ related Data from one environment to another.
- Design and develop Apex jobs, Triggers and lightning components to leverage the business logic.

4. **FinancialForce(PSA) (2017)**. Used for Informatica Product specialist to submit timecard, expense report, resource assignment, opportunity creation etc.

Role: Salesforce Developer

Responsibilities:

- Understand the business requirement to design the solution accordingly.
- Customization like Apex class, visual force page, triggers, Process builder and workflow rules to meet the business use cases.
- Supporting the system for new enhancement and bugs.

5. **GSD Application (2016)**. Build on Salesforce Platform that can be used to address L0/L1 tickets. App can change Profile, Role, Assign Permission set and update user basic Information.

Role: Salesforce Developer/Admin

Responsibilities:

- Worked with the user group for requirement gathering throughout the **planning and implementation**.
- Customized **Page layouts** for Standard/Custom objects and assigned Record Types.
- Created Visual flow, Process Builder to automate Field Update, Email Alert according to requirement.
- Designed, and developed **ApexClasses, Controller Classes, extensions** and **ApexTriggers** for various functional needs in the application.
- Used **SOQL & SOSL** with consideration to **Governor Limits** for data manipulation needs of the application using platform database objects.
- Created **Data Validation rules and Formulas** as per business requirement.
- Implemented the requirement using Force.com free license.
- Created **Reports** and **Dashboards** to track **Audit Logs** for Management visibility.
- **Developed a customer feedback and satisfaction process**

Languages and Technologies

- C++; C; Java; C#.NET; SQL; JavaScript; Apex Language; Visual Force (Pages, Component & Controllers);
- Visual Studio; Microsoft SQL Server; Eclipse; Data Loader; Mavens; Workbench;

ACADEMICS

- B. Tech - Computer Science and Engineering from Uttar Pradesh Technical University, 2015 with First Division.
- Senior Secondary Class 12, Kendriya Vidyalaya No.3, Amritsar, 2011.
- CBSE CLASS 10, Kendriya Vidyalaya No.3, Abohar, 2009.

TRAINING AND CERTIFICATION

- Successfully undergone the Salesforce CPQ Training from the Salesfroce.com
- Successfully undergone the summer Training of ASP.net for six weeks from the TATA CMC Limited.
- Successfully undergone the Summer Internship for 28-days from TATACONSULTANCY SERVICES on TCS-ION Project.

-Lokesh Kumar