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| Heema Solanki |

Pune, India | heemasolanki@gmail.com | +91-8431693816 | https://www.linkedin.com/in/heema-solanki-147b0524/

# Profile

Software professional with proven expertise in Salesforce, Apttus CPQ, Agile and business processes that yield measurable and sustainable results for organizations. Over 10+ years of experience in software delivery, services, and technologies. Worked in Telecommunications and Banking domain.

**Skills & Abilities**

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| * Salesforce Configuration * Salesforce Customization – VF Page, Apex, Test Classes, SOQL * Salesforce Integrations * Apttus CPQ * IWA | * Sterling CPQ * Data Migration, Salesforce Dashboard and Reporting * Agile/Waterfall methodologies * Java * Jenkins/GIT Hub/Bit Bucket |
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**Executive Summary**

* Hand on experience on different configuration, customizations in Sales, Service, Experience cloud
* Expertise on Apttus and Salesforce CPQ’s quote to cash, pricing process, configuration, bundle configuration and customization activities.
* Hands on experience with X-Author for Excel app creation, data migration, customization of XAE apps, macro creation in XAE.
* Experienced in SFDC development using Apex classes and Triggers, Visual Force, Integrations.
* Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, Record Type, Workflows, visual flow, Validation rules, Process builders, Reports, Dashboards, Tasks, and actions.
* Managed administration, configuration, implementation, and support on Salesforce.com platform.
* Experienced in data migration using Import wizard and Apex Data Loader.
* Experienced in core Java and MVC architecture.
* Qualified in Devops tools like Jenkins, GITHUB, BITBUCKET.
* Efficient in Agile and Waterfall way of working.

# Experience

## Senior ASSOCIATE II | PWC | Aug 2021 – Present

Apttus consultant in a travel Agency project(Apttus/Sales Cloud)

* Solution designing for Apttus CPQ configuration and customization requirements
* PoC implementation for different innovative topics.
* Coordinate activities between onsite and offshore teams
* Writing technical design documents and providing technical training when needed.
* Develop customized solutions within the Salesforce and Apttus CPQ/CLM platform.
* Create test scripts and testing the stability and functionality of the application.
* Troubleshooting and fixing bugs.
* Maintaining the security and integrity of the application software
* Taking Apttus CPQ School sessions

## senior TECHNICAL ENGINEER | NOKIA BANGALORE | MAY 2019 – MAY 2021

CPQ Technical SME + Functional Consultant in a Global Telecommunication Equipment project (Salesforce, Apttus CPQ, Apttus XAE, Service, Community/Partner portal)

* Solution designing for complex client requirements.
* Leading Apttus performance optimization taskforce.
* Supporting micro focus load runner testing and reporting.
* Defined process for data migration on Apttus/Salesforce including Apttus X-Author for Excel apps.
* Lead business analyst for client’s Indirect partner business and Pilot IP Routing direct business.
* Created features, user stories and requirements with business and agreement on scope and acceptance criteria.
* Leading client calls for requirement clarifications and supported offshore team.
* Delivered technical support to offshore/Vendor development team in Apttus CPQ.

## Team lead | Accenture India | OCT 2018 – JAN 2019

Offshore Technical Lead in a Global Telecommunication Equipment project (Salesforce, Apttus CPQ, Apttus XAE, Service, Community/Partner portal)

* Technical Lead for new product introduction stream and Nokia pricing stream.
* Creation and deployment of Nokia products in different environments, creation of complex pricing rules in Apttus CPQ, customization of Nokia pricing waterfall.
* Lead data migration for all the other streams like digital sales..
* Delivered technical support to offshore development team in Apttus CPQ.

## SENIOR Software engineer | Accenture India | OCT 2016 – OCT 2018

Software senior Developer in a Global Telecommunication project (Salesforce)

* Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Design and Develop Apex Classes, asynchronous processing and Visualforce pages, to implement custom business logic for various functionalities.
* Maintaining coding standards and best practices set by Salesforce.
* Involved in preparing the technical Implementation plan documents of project.

## software engineer | Accenture india | AUG 2014 – SEPT 2016

Software Engineer in a US telecom project (Salesforce, IBM Sterling CPQ, Visual Modeler, Jasper reporting)

* Lead product modeling team responsible for IBM’s Visual Modeler tool.
* Extensively worked on Sterling CPQ tool for configuring, pricing and quotation.
* Contributed for the delivery of products and data modelling.

## software engineer | Tata CONSULTANCY india | OCT 2011 – AUG 2014

Software Engineer in a telecom project (Java,Spring,Hibernate)

* Involvement in Design and coding in Spring MVC 3.0 query..
* Including Unit testing and Integration testing with the main module.
* Refactoring the existing code base to develop reusable components as jars that could in other upcoming or ongoing projects for better maintenance and avoiding duplicate code.
* Involved in Code review and Defect fixing.
* Deployment and release

# Learnings and Certifications

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| * Salesforce Certified Admin * Salesforce Platform Developer I * Salesforce CPQ | * Apttus CPQ 201 * Apttus CPQ 202 |

# Education

Bachelor of Engineering in Computer Science.

Bhilai Institute of Technology , INDIA, Sep’07 – Jul’11