

Vijaykarthigeyan S

CRM -Techno-Functional Consultant

CX Consultant with both Functional and Technical skills in Sales and Marketing Technologies. Had hands-on experience in successfully implementing multiple Projects in Salesforce.

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9488083006 📞

Tirunelveli, India 📍

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WORK EXPERIENCE

Senior Associate Functional Consultant 4i Apps Solutions Private Limited, Chennai

04/2018 - Present Chennai

4i Apps is a Cloud Applications Consulting and Services firm with over 400+ experts with offices in 7 Countries

Achievements/Tasks

- Successfully implemented Salesforce projects under various domains and in various locations.
- Strong knowledge in Project Scoping , Project Planning, Proposal Preparation, Analyzing Business Requirements and preparing Business Requirement Document.
- A key player in System Configuration and Testing, Training and Documentation, and project planning.

Senior Officer Wipro

01/2018 - 04/2018 Chennai

Achievements/Tasks

- SAP configuration and setup in supply chain Domain.
- Salesforce administrator and configuration
- Customer handling.

Senior Operation Executive Newage Software and Solutions Pvt. Ltd

08/2016 - 11/2017 Chennai

Achievements/Tasks

- Configuring software for creation of House Bill of Lading based on the shipping instructions from various
- Salesforce Administration and configuration
- Understanding the Logistics and Supply Chain Management requirements and documenting

EDUCATION

MBA Sri Sairam Engineering College

09/2014 - 06/2016 Chennai

Courses

- Operations and Marketing

BE JP College of Engineering

08/2010 - 03/2014 Tirunelveli

Courses

- Computer Science Engineering

SKILLS

CRM

Salesforce Certified Platform Developer

Sales

Marketing

Business Analyst

Project Planning

Visual force page

Apex

ACHIEVEMENTS

End to End Salesforce Sales Cloud Implementation across the globe

PROJECTS HANDLED

Omniyat Developers, UAE

- Enhancement of Salesforce Sales Cloud and Implementation of Property Base Custom Application (Real Estate industry)
- Written REST APIs to integrate with Oracle fusion.
- Written Apex classes and triggers.

Maritime Bank, Vietnam

- Implemented Salesforce Sales Cloud to 2000 Users and Salesforce Marketing Cloud (Banking Domain)
- Written Apex classes and triggers.

DSG, Singapore

- Implemented in Salesforce Sales Cloud (Designing industry)
- Written REST APIs to integrate with mobile application.
- Written Apex classes and triggers.

Grupa Żywiec, Poland

- Gathering and analysing customer requirement - (FMCG Industry)
- Framed Project estimates, schedules and resource planning.
- Written REST APIs to integrate with mobile application.
- Written Apex classes and triggers.

Majid Al Futaim, Dubai

- Technical and Functional Support
- Written Apex Classes and Apex Triggers
- Quick work around solutions for Business problems

CERTIFICATES

Salesforce Certified Platform Developer I
(02/2019 - Present)

LANGUAGES

Tamil

Native or Bilingual Proficiency

English

Native or Bilingual Proficiency

INTERESTS

CRM

Project Planning

Business Requirement Analysis

Customer Handling