Name: **Pranay Ghode**

Associate Salesforce Technical Lead

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Professional Summary:

- **Over 6.5 plus years of experience in IT industry including more than 5 years of experience in Salesforce.com CRM platform.**
- Worked on site in Jakarta Indonesia for the implementation of Salesforce CRM.
- Experience in **Development**, **Administration, Configuration, Implementation** and Support of Salesforce CRM based on **Apex language** and leveraging Force.com Platform.
- Handson experience in **Salesforce CPQ**.
- Experience in Sales cloud and Service cloud.
- Good knowledge in reporting tool like Tableau.
- Experience in document generating tool like Nintex Docgen, Conga Composer.
- Experience with the handling Devops process
- Experience in Bamboo, Bit Bucket, Sourcetree and Copado.
- Strong Knowledge of SFDC standard Data structures and familiarity with designing **Custom Objects** and Force.com platform and **Force.com Sites**.

Work Experience:

- Working with **Cymetrix Software** as a Salesforce Associate Technical Lead in Mumbai from December 2019 to date
- Worked with **BigV Telecom Pvt. Ltd**. as a software developer in Nagpur from November 2016 to December 2019.

Skills:

- Experience in Salesforce development and design.
- Experience in Salesforce CPQ.
- Experience with CI/CD and deployment techniques in Salesforce.
- Multitasking
- Testing and deployment
- Training and development

Professional Experience:

Client: Big V Telecom Pvt. Ltd. (Nov 2016 to Dec 2019)

Location: Nagpur, IND

Role: Salesforce Developer/Admin/QA Responsibilities:

- Developed Data flow diagram and process diagram to improve the understanding of technical system.
- Designed, and developed the Custom objects, Validation rules, Page layouts, Custom tabs, Components, Visual force Pages to suit to the needs of the application.
- Created different Workflow rules and Approvals for various campaign processes.
- Designed, and developed the Custom objects, Validation rules, Page layouts, Custom tabs, Components, Visual force Pages to suit to the needs of the application.

Client: Chemical Trading Industry (Jan 2020 to July 2020)

Location: Jakarta, Indonesia

Role: Salesforce Developer/Admin

Responsibilities:

- Gathered data on software development issue and implemented recommended solution.
- Data migration from external systems to sales force using Data Loader.
- Worked on various salesforce.com standard objects like Campaigns, Leads, Accounts, Contacts, Opportunity, Reports and Dashboards.
- Created different Workflow rules and Approvals for various campaign processes.
- Designed, and developed the Custom objects, Validation rules, Page layouts, Custom tabs, Components, Visual force Pages to suit to the needs of the application.
- Developed and configured various Reports for different user profiles based on the need in the organization.

Client: Energy utilities Industry (Aug 2020 to Present)

Location: Mumbai, India

Role: Salesforce Consultant

Responsibilities:

- Worked on CPQ Configurations.
- Managed B2B and B2C Services in Energy utilities industry for LATAM countries including Argentina, Brazil, Peru, Chile and Colombia.
- Resolved complex request as per requirement.
- Handling emergency situations for the country Colombia.
- Worked on digital engagement.
- Facilitated Knowledge Transfer sessions to the team members.
- Participated in the training sessions provided by the Salesforce team and support end users.

Certifications:

- Salesforce Certified Administrator
- Salesforce Certified CPQ Specialist
- Salesforce Certified Platform Developer I
- Salesforce Certified Service Cloud Consultant.
- Salesforce Certified Sales Cloud Consultant.
- Salesforce Certified Associate.
- Copado Certified Fundamentals I
- Copado Certified Fundamentals II