



## Prabhakar Munagala

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### Professional Summary :

- I have an overall **7.2 years** of experience and relevant **5.2 years** of experience in **salesforce.com development**.
- Experience developing, configuring, implementing, and supporting Salesforce CRM and applications.
- Experience in Requirement analysis and solution design
- Experience creating objects, fields, and their relationships with Validation rules.
- Experience in Apex Coding for **Triggers, Validations, Workflows, Process Builders** and **Approval processes**.
- Created Lightning components and Lightning web components and pages.
- Experience with Lightning Web Components (**LWC**).
- Good Experience in creating Reports and Dashboards of CRM applications.
- Good Experience in **Apex** unit testing with governor limits.
- Having working experience in Web technologies like **HTML**, and **CSS** developed various web pages in **Visual Force**.
- Extensively used Data Loader for **Data migration** activities.
- Having developing knowledge of Apex code and VF Pages.
- Good Knowledge of **SOQL** and **SOSL** query languages.
- Experience in **deployment** with **Change Sets, Force.com IDE** and **ANT** Tool.
- Having Experience in **Service Cloud**, and **Sales Cloud**.
- Familiar with primary **Agile** methodologies.
- **Hands-on experience in requirements gathering, Preparing functional specifications and technical design documents.**
- **Excellent analytical skills, team player, self-motivated, quick learner with good communication skills and troubleshooting capabilities.**

### Corporate experience :

- **ACQUEON TECHNOLOGIES MAY 2023- TILL NOW**
- **CAPGEMINI FROM MARCH 2019- MAY 2023**
- **USG IT SOLUTIONS FROM AUGUST 2016- MARCH 2019**

## Professional Skill Set:

<b>Operating System</b>	<b>Windows Family</b>
<b>Programming Languages</b>	<b>Core JAVA, Apex, JavaScript, Visual Force, Lightning</b>
<b>Sales Force CRM</b>	<b>Custom objects, Apex Classes, Triggers, Visual ForcePages, Workflows, Process Builders, Approval processes, Validation rules, Reports, Dashboards, Sharing and Setting, and Deployment.</b>
<b>Sales Force CRM Tools</b>	<b>Apex Data Loader, Force.com Builder, Force.com IDE (Eclipse 3.4), ANT Tool</b>

## Project Summary:

<b>Client</b>	<b>: Abbott Diabetes Care.</b>
<b>Role</b>	<b>: Salesforce Developer</b>
<b>Team Size</b>	<b>: 6</b>
<b>Duration</b>	<b>: Jun 2022- Mar 2023</b>
<b>Environment</b>	<b>: Apex, Trigger, Lightning, Eclipse IDE, Force.Com IDE, Java script JQUERY, Ajax, CSS, HTML, Spring, Maven, Servlets, JSP, Junit.</b>

### Description:

Abbott Diabetes Care project is with sales functionalities. Dealing with clients and implementing the application based on customer requirements were the major part of this project. It includes various Objects like Territories, Accounts, Customer activity reports, Configuration Settings, etc. Providing Object level, and field-level security to the end users based on the client's requirement. Generating interactive reports and dashboards for the business and end users for easy analysis of the data.

### Responsibilities:

- Worked on various salesforce.com standard objects like Accounts, Contacts, and Leads.
- Designed and Implemented the Custom objects, Page layouts, Custom tabs, and Components.
- Implemented Security and Sharing rules for the object, field, and record level for different users at different levels of the organization.
- Created various Profiles and configured the Permissions based on the organizational hierarchy.
- Created Workflow rules and defined related tasks, Time-triggered tasks, Email Alerts, and filed updates to implement business logic.
- Migrated data from Traditional Applications to Salesforce using Import Wizard and Data Loader Utility.

- Configured the community's login, single sign-on, and self-registration capabilities.
- Developed Visual Force Pages, Apex Classes, Apex Triggers, Apex Controllers (standard, custom, and extension), and schedulable Apex classes to meet various functional needs in the application and schema builder for development.
- Created various Reports and Dashboards to assist managers in better utilizing Salesforce as a sales tool and configured various Reports for different users based on the needs of the organization.
- Performed unit testing, integration testing, bulk testing, staging, and User Acceptance testing full copy Sandbox.

**Client** : Sallie Mae Sales & Service App (AWCo - CRM)

**Role** : Salesforce Developer

**Team Size** : 5

**Duration** : Jan 2022 - May 2022

**Environment** : Salesforce CRM, Apex, Lightning Web Component, Lightning Aura Component

**Description:**

Sallie Mae is a consumer bank that offers private student loans and other financial products like credit cards. Sallie Mae needs an online personal loan to apply form. That is one step away from checking your loan options. Develop an online personal loan registration form in Lightning by aura framework, store loan information in the custom object (personal Loan Registration), and stamp/map the same data with lead. That means when a sales rep submits a personal loan request a new lead has to be generated. Implemented web-to-lead functionality

- Analyzed requirements and developed detailed design documents for many components.
- Created pick lists, dependent pick lists, lookup fields, junction objects, master-detail relationships, custom buttons, validation rules and formula fields, Force pages, and Visual Force Custom Controllers to customize the view and functionality of the page according to the organizational needs.
- Developed Apex classes and Apex Triggers on the Force.com platform to customize applications according to functional needs.
- Developed JSON callouts.
- Developed Inline VF pages as a Tree structure for Asset Hierarchy.
- Developed workflow rules for various business requirements.
- Developed Various Batch classes and scheduled classes as per requirement.

**Client** : Allen & Unwin Book Publishers sales & service app  
**Role** : Salesforce.com developer  
**Team size** : 6  
**Duration** : Oct 2020 – Dec 2021  
**Environment** : Unlimited edition, CRM, Lightning Experience, Lightning Web Component.

**Description:**

Allen & Unwin is an educational and trade publisher in Australia. Headquartered in Crow’s Nest, New South Wales, it publishes textbooks, instructional technology materials, assessments, reference works, and fiction and non-fiction for young readers and adults.

**Responsibilities:**

- Experience in working as a Salesforce Developer includes experience in offshore - on site models.
- Worked on Lightning Web components.
- Performed deployment using the ANT migration tool
- Involved in Administration (Configuration changes), Development (Customization) and Deployment activities of Salesforce.com.
- Involved in writing Apex triggers, Apex batch jobs, and test methods.
- Prepared Data dictionary, KT documents, and data migration-related sheets and also worked on Apex Data Loader for doing various data migration activities.
- Responsible for writing Visual force Pages for building the wizard.
- Implemented and delivered projects in Agile Development Environments and Test-Driven Environments with large and small Team Projects.

**Client** : NetApp SaaS Backup  
**Role** : Salesforce Developer.  
**Team Size** : 5  
**Duration** : Aug 2019 – Sep 2020  
**Environment** : Salesforce CRM, Apex, Trigger, Visual Force, Eclipse IDE.

**Description:**

NetApp SaaS Backup is a reliable, secure, and scalable service that protects your mission-critical data from accidental deletion, corruption, or malicious intent. The service, offered on a license per seat, per year basis, requires no installation and is easy for any business to use.

**Responsibilities:**

- Working closely with the Engineering team to provide solutions to develop all the product requirements

- Providing Technical Training to the Product development team and Quality assurance team about the salesforce ecosystem and its features
- Providing Detailed technical help to Sales Executives
- Demo and Presentation about a product to customers and partners
- Sales and support training to ISR, DSR and Support team
- Ability to plan, outline, scope technical projects, drive projects to closure, and deliver on time.

**Education Details:**

- B. Com from Acharya Nagarjuna University, Year -2014