ORNWIPA TAENG-AKSORN

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**SUMMARY**

MBA graduate with a focus in finance and data analytics. Strong quantitative skills and analytical thinking. Over 5 years of professional experience as engineer and product manager. Excel at working in fast paced environment. Able to connect to all executive level. Client-facing experience. Familiar with project management. Proficient in Excel, SQL, and Tableau.

**EDUCATION**

University at BUffalo, THE STATE UNIVERSITY OF NEW YORK

**Master of Business Administration** Expected June 2020

• **Finance** concentrations

* **LeaderCORE™:** Leadership development program, Superior level

Chulalongkorn university, thailand

Bachelor of Engineering, Electrical Engineering May 2012

## SELECTED MBA COURSEWORK AND PROJECTS

## Excel Modeling, Merger & Acquisition, Financial Statement Analysis, Accounting for management decision making, Financial Modeling (using R), Business Valuation

## Corporate champion project, Team Leader, 6 members: Conduct survey and Collect data, Analyze result using Excel, band made recommendations on client centric approach for *KeyBank*

## Business valuation project, Team Leader, 3 members: Conduct a forecast and analyze the intrinsic value of Boeing (BA)

## Capstone project, Team coordinator, 5 members: Research, Analyze current corporate strategy, Identify pain points, and Give recommendation on how to turn around *JC Penney*

## PROFESSIONAL EXPERIENCE

# Massachusetts Trial Court

**Financial Planning & Analysis Intern** 06/2019 – 08/2019

* Conducted research on and evaluated trial court performance financially and non-financially
* Interviewed each division within fiscal department to clarify operating budgets and identify potential improvements under supervision of Chief Financial Officer
* Determined user access Questica (budget software), monitored staff usage and presented new software processes to budget director and staff as well as the chief justice in the role of assistant project manager.

HUAWEI TECHNOLOGIES THAILAND, Bangkok, Thailand

**Wireless Product Manager** 09/2016 - 07/2017

* Established highly productive, trusting relationship with key corporate customer through consistency in availability, communications and effective problem solving.
* Presented overall sales status and proposed plan to senior management for recommendations.
* Oversaw junior assistant manager, BOQ configuration team and administrator.
* Received *“****Huawei Award of Rowan****”*, for being customer centric and dedicated.
* Represented sales and solution team as a subject matter expert, collaborating closely with Supply chain, Roll-out, R&D, and internal legal team to achieve project implementation target.

**Assistant Product Manager** 09/2013 - 08/2016

* Initiated solution to fulfil Network Expansion requirement.
* Managed Sales/PO process.
* Solved day-to-day issues with both internal delivery team and working-level customers.
* Achieved “**Huawei Future Star**” medal and certificate, dedicated to excellent annual performance.

SKILLS

Computer: PowerPoint, Excel (data modeling), Questica, Concur, SignNow, R, SQL, Tableau

Language: Thai (Native), Chinese (Conversational level)

ACTIVItiEs

**Volunteer,** built bridge in remote area to connect two villages, a camp called “Pioneering Students’ Voluntary Camps #40”