

Khumed Khatib

Salesforce Admin & Developer

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Objective:

To secure a challenging position where I can effectively use my skills as a Software Professional for the extensive development of the company and my personality

Professional Summary:

- **5+ years** of experience in IT industry with **having 5+ years of experience in salesforce.com**
- Application Development, Design and Implementation of web-based CRM application using Salesforce.com.
- Working experience of Customization, Workflows, Roles, Force.com migration tools (Force.com IDE & Data Loader).
- Implementation of Master-Detail, Look-up relationship while familiar with Many-to-Many relationship and controlling the data access using Field Level Security, Organization-wide Defaults, setting up Role hierarchy, Sharing Rules.
- Experience in Visual Force Pages, Custom Objects and standard objects, Reports, Dashboards, Workflows, Approvals, Apex Classes and Triggers.
- Experience in working with Apex Data Loader, Force.com IDE (Eclipse).
- Experience in Apex Sharing Rule.
- Good Team Player and experience in interacting with End Users.
- Having good Knowledge in Object Oriented Programming Concepts and Database Oracle.
- Experience in Creating, Maintaining and Managing SQL databases.
- Experience in creating Web Applications using PHP and MYSQL.
- Experience in Creating Web Application Using Various CMS like Wordpress.
- Self-starter, team player, flexible and open to work with new technologies and challenges.

Experience Summary:

- Job Role: **Lead Software Engineer (SALESFORCE)**.
- Company: **Persistent System Limited**, Nagpur Maharashtra.
- Duration: **From Jan-2019 to Till Date**

- Job Role: **Salesforce Developer**.
- Company: **InfoVision Labs**, Pune Maharashtra.
- Duration: **From April-2018 to Jan-2019**

- Job Role: **Salesforce Admin & Developer**.
- Company: **Ecopound Solution Pvt Ltd**, Hyderabad Telangana.
- Duration: **From December-2015 to March-2018**

Education Details:

Degree	UNIVERSITY	Year of Passing	PERCENTAGE	INSTITUTE
MTech (CSE)	RTMNU	2016	72%	WCEM, Nagpur
BE (CSE)	RTMNU	2011	62.74%	SSPACE, WARDHA

Technical Skill

Programming Languages	APEX(Salesforce), Java, PHP, C , C++
Web Technologies	Visual force, HTML, Java Script, Salesforce Lightning SLDS,LWC
CRM Tool	Salesforce.com
Application Tools	Data Loader, Force.com
Database	SOQL, SOSL, MS Access, MySQL, SQL,
Operating System	Windows XP/07 And Above. Android, Linux.

Project Undertaken:

Project Name: LOS (Loan Originating System) .

┆ **Role:** Developer.

┆ **Tools:** Force.com IDE tool Salesforce Lightning

┆ **Description:**

The objective is to build a Loan Originating System application on the force.com platform that will facilitate the Loan sales process.

This will consist of the following key features and workflows
Existing workflow of salesforce.com CRM for leads capture and closure
Commission Tracking and reporting for the loan agents

Integration of this application on the existing Salesforce CRM application
Customer identification and offer to customers

Commission Rules Definition, Commission Calculation based on closed sales Reports and Dashboards

□ **Roles and responsibilities:**

Involved in the design of the application.

Worked closely with business analysts, and team members.

Involved in creating the objects, tabs, fields, and formulas

Import/Export records to salesforce via data loader

Developed application using Apex Controller, Visual Force pages

Writing Unit Test cases.

Documents Email Alerts, Mail Templates.

Project Name: Thin-Air Verizon.

- ┆ Role: Developer.
- ┆ Tools: Apex Data Loader, Force.com IDE tool, Matrix, Apigee,

Project Name: Complete Training Solution

- Role: Admin & Developer.
- Tools: Apex Data Loader, Force.com IDE tool.

□ **Description:**

It is a cloud-based training solution that facilitates the end to end training management. The whole system manages training, courses, faculty, student, timesheet and examination. With customized reporting and dashboard, it helps in monitoring the training process in each level of management. It helps in forecasting and planning the training process. Both trainer and trainee get all the training information with CTS.

□ **Roles and responsibilities:**

- Understood the business requirements and developed code for different modules of the application.
- Responsible for loading data into salesforce.com using Apex Data Loader
- Responsible for creating Users, Profiles, Roles, Sharing and Security Settings
- Responsible for creating Objects, Page Layouts, Record Types, Validation Rules and Workflow Rules
- Creation of user interface using Visual force Page
- ┆ Writing test Method for application and deploying the application.

Project Name: Insurance Sales and Commission Tracking System

- ┆ Role: Admin & Developer.
- ┆ Tools: Apex Data Loader, Force.com IDE tool.
- ┆ Description:

The objective is to build an Insurance Sales Tracking and Commission System application on the force.com platform that will facilitate the Insurance sales process.

This will consist of the following key features and workflows
Existing workflow of salesforce.com CRM for leads capture and closure
Commission Tracking and reporting for the Insurance agents

Integration of this application on the existing Salesforce CRM application
Customer identification and offer to customers

Commission Rules Definition, Commission Calculation based on closed sales Reports and Dashboards

□ **Roles and responsibilities:**

Involved in the design of the application.
Worked closely with business analysts, and team members.
Involved in creating the objects, tabs, fields, and formulas
Import/Export records to salesforce via data loader
Developed application using Apex Controller, Visual Force pages
Writing Unit Test cases.
Documents Email Alerts, Mail Templates.

Personal Details:

Father's Name : Abdul Khalil Khatib

Date of Birth: 24/ April / 1988.

Hobbies: Technical Reading, Chess, Pencil Sketching

Permenant Add: Hawaldar Pura, Wardha Maharashtra India

Mobile No: - 7720050268 / 7709096016

Date:

Location:

Khumed Khatib