Naveen Kumar Adluri

(5+ years of IT Experience)

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To be associated with a pioneered organization and take up challenges and opportunities by fulfilling the company's requirements in a better way with problem-solving and analytical skills.

Profile Synopsys	
Designation	- Salesforce Functional Consultant/ Business Analyst
Current Employer	- Intellect Design Arena, Hyderabad (Since Jan. 2022 – Present)
Previous Employer(s)	- NTT Data Services, Bangalore (June 2018 to Dec. 2020) - SS&C Technologies, Hyderabad (Jan, 2021 – Aug, 2021) - Mannya Techno Solutions, Hyderabad (Aug. 2021 – Jan 2022)
Roles & Responsibilities	At Intellect Design Arena, my role is Salesforce Business Analyst, and below are my responsibilities. - Conduct Requirements gathering sessions to elicit and gather requirements by using various elicitation techniques. - Consult with Business Stakeholders on new solutions and assist in implementation of these solutions on the Salesforce platform. - Partner with functional experts from across the business to build user stories. - Make recommendations on improvements to the user experience and increase system adoption. - Clearly communicate release and functionality status, issues, risks, plans. - Create Epics, User Stories and maintain them in JIRA. - Maintain the Product Backlog Items. - Conduct Product backlog refinement sessions to estimate the user stories and keep them ready for upcoming sprints. - Demo the developed functionality to the respective stakeholders during the Sprint Demo/ Review session and collect feedback. - Provide support to production issues and problems.
Skills	- Salesforce CRM - Business Analysis - Salesforce Sales Cloud - Salesforce Service Cloud - Salesforce CPQ - Agile Project Management

	- Waterfall Methodology - BRDs & UAT
Tools	- Data Loader - JIRA - Confluence - MS Visio - PowerPoint - Excel & Word.
Projects	Wealth Management - Sales Cloud - Service Cloud - CPQ Pension & Insurance - Sales Cloud - Service Cloud Manufacturing Industry - Complaint Management (Service cloud) Mulesoft project - Integration of external applications to Salesforce
Certifications	- Salesforce Certified Associate - Salesforce Certified Administrator - Salesforce Certified Service Cloud Consultant - Salesforce Certified Business Analyst - Certified SAFe 6 Practitioner
Educational Qualification	- B.Tech with an aggregate of 77% from JNTUH university.

I hereby declare that all the information furnished above is true to the best of my knowledge and belief.