**SUSHMA VURAGONDA**

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# Summary:

* 2.4 Years of experience in Salesforce.com CRM which includes Administration, Configuration, Development and Implementation.
* Experience in salesforce.com Setup, Configuration, Customization, Administration, Data Migration and Integration tools like Apex Data Loader etc.
* Developed Various Custom Objects, Tabs, validation rules on the objects, Components and Lightning Pages& Visualforce pages.
* Hands on Experience in Force.com platform, building and customizing applications using Apex Trigger, Apex Class and Lightning Components.
* Hands on experience with Apex Trigger, Apex Class, Apex Test Methods, Lightning components.
* Hands on Experience in SFDC Administrative tasks like creating Profiles, Roles, Users, Process builder, Page Layouts, Approvals, Workflows, Reports and Dashboards.
* Developed Unit test class for Apex class, Triggers and worked for improving code coverage.
* Hands on experience with Data Loader and Data Import Wizard.
* Experience in working with SFM Transactions, SFM Search Conﬁguration, SFM wizards and Service Reports.
* Experience in working with SFM Mappings and Service Max
* Conﬁguration Proﬁles, Dispatch Console Conﬁguration, Checklist, Timesheets.

# Education:

Bachelor of Technology – Malla Reddy College of Engineering and Technology, Hyderabad-2017.

# Career Objective:

I would like to work with an organization that offers professional work culture and provide me a challenging & progressive environment with increasing responsibility, which will boost up my capabilities and add values to my organization.

**Professional Experience:**

* Salesforce Developer at ADIWEBTECH SOLUTIONS PVT LTD (Jan 2018 To Till date)
* **Client Profile**: TCS

**Technical Exposure**

**SFDC Technologies :** Apex Class, Visual Force Pages, ServiceMax, Lightning, Workflows and Process Builder.

**Languages :** Apex, C, Core Java

**Web Technologies :** HTML, CSS, Java Script.

**Operating Systems :** Windows XP, 8, 10

**Project Profile:**

**Salesforce Developer/Admin**

**Project 1: Castlematic Fleet Management Application**

**Description:**

 Purview Sales team will use the Salesforce to sell the Castlematic products and services to customers (B2B & B2C) who have a Requirement for GPS trackers and heavy Fuel sensors. With the help of Salesforce, less experienced Sales Representatives can also do the jobs more efficiently by investing less time and eliminate errors in Opportunities, Quotes and Contracts. It also improves the Productivity & helps in closing more number of deals in less span of time.

* This Application is used to automate the entire sales process for report generation.
* This application is for reduce the manual process like to generate the Quote, Purchase Order, Proforma Invoice and Invoice Pdf Template for the customer for the product.

**Responsibilities:**

* The requirements from the client for products and pricing and refining them into a technical story.
* Created objects, fields, designed page layouts, custom tabs.
* Creating product bundles, features, options.
* Creating Product rules, Price rules as per the requirement.
* Configuring the Quote Templates as per the requirement
* Creating the Discounts schedules based on tiers.
* Created Process builder, Workflow rules and Approval process to meet the business requirements.
* Worked on Apex Classes, Triggers.

**Salesforce Developer/Admin**

**Project 2: i8 (Product)**

**Description:**

This application is about Project Management where numerous tasks are created, assigned, ordered, & monitored at various levels. Using this product manpower can be reduced & efficiency of project lifecycle can be increased. This Product describes what needs to be done, when and by whom. Implementation Manager can able keep track of schedule of events, resources, resource communication, access requests etc.

**Responsibilities:**

* Created page layouts, search layouts to organize fields, custom links and related lists on record pages.
* Defined objects and Field Level Security for different Profiles.
* Worked on Lightning components, Apex Classes, controllers and extensions.
* Created Process builder, Workflow rules and Approval process to meet the business requirements.
* Worked on automated email where if an SOE is completed a feedback survey link will be sent to the owner of the SOE.
* Worked on Lightning Component to Lighting Pages and Record Pages.
* Worked on Test Classes for those Developed Classes.
* Created Lightning Component Tab for Salesforce1 Navigation and Custom Applications in Lightning Experience.
* Created Email templates, Approval processes, Approval page layouts and defined Approval Actions on them to automate the processes.

**Environment:** Apex Classes, Triggers, Lightning Components, lightning Pages, Approval Process, process Builder.

**Salesforce Developer/Admin**

**Project 3: Procurement (Matrix Security & Surveillance Pvt. Ltd)**

**Description:**

Matrix Security IT Project is developed on Force.com platform. Objective of the project is to Digitize all business operations seamlessly covering major modules Indents, Purchases Orders, Inventory Management, Purchase Receipts, Vender Management, Managerial reports etc. All modules are integrated and improved business operational efficiency. This is an ERP application used for monitoring supplies in warehouse &amp; distribution to concern departments in a Matrix Security organization.

**Responsibilities:**

* Worked on lighting quick actions to lighting record pages.
* Created objects, fields, designed page layouts, custom tabs and components
* Created Email templates, Approval processes, and Approval page layouts and defined Approval Actions on them to automate the processes.
* Worked on Test Classes for those Developed Classes.
* Worked on Lightning components, Apex Classes, controllers.
* Created page layouts, search layouts to organize fields, custom links and related lists on

record pages.

* Created Process builder, Workflow rules and Approval process to meet the business

Requirements.

**Environment:** Apex Classes, Triggers, Lightning Components, Lightning Pages, Approval Process, Process Builder.

# Personal Details:

 Father Name : Vuragonda Ramesh

 DOB : 16-06-1996

 Marital Status : Single

 Pan Number : BIHPV3177P