



Fahim Jamadar

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Career Objective: To work in a growth oriented organization, In a challenging environment that focuses on application of Technology to enterprise continuous development.

Work summary:

1)MediaAgility- MAWP

Designation : Application Engineer and Business Operations : September 2018- Currently working.

- To work on Process Equipment designs (Horizontal and Vertical vessels) as per client projects and requirements.
- Manage the interface and communication processes between companies on all software features activities.
- Responsible for the execution of business improvement activities, challenges and opportunities for the product, and achieve business goals.
- Work closely with the team, providing essential business operation support and assistance to the clients for the product.
- Understand client business issues, operating business rules, data, and processes.
- Understand, analyze and provide descriptive answers to client queries resulting from deliverables or business questions
- Interact with internal or client teams to resolve input data issues.
- Incorporate process changes in response to evolving business needs
- To develop Product objectives by reviewing project proposals and plans, conferring with management.
- Product tests and updates to the development team for any reports, issues or changes.
- Maintaining project schedule by monitoring its progress, coordinating activities, resolving problems.
- 2D Drawing, Test of Fabrication drawing for errors and 3D Modeling in software.
- Research on Accounts, To make plans and actions for each and every account.
- To give presentations and seminars to clients on the Product.
- To make plans for the product for short term and long term also to make and execute each plan every quarter.
- Introducing our company, products and services to the company/clients.
- To guide the team of developers, sales and marketing.
- Continuous and optimized presence on online platforms, social media, industry forums, etc
- To provide technical solutions to our clients if they are facing any issues with the software.
- To introduce any new features and modules which are updated in the software.
- To update the development team if the client needs any specific modules or features in the software.
- To keep tabs on the updates in the market, any new features introduced, new codes introduced or the client requirements as per their projects and work on it with the development team.

2)Imagegrafix Engineering Services Pvt. Ltd. : September 2017- August 2018

Designation: Application Engineer.

- To provide technical solutions to our clients in plant design software CADWorx Plant Professional.
- To plan and manage various Technical activities for the team members in coordination with Sales & Marketing team
- To develop Product objectives by reviewing project proposals and plans, conferring with management.
- Product tests and updates to the development team for any reports, issues or changes.
- Maintaining project schedule by monitoring its progress, coordinating activities, resolving problems.
- To create a setup as per client requirement and update the product to the development team.
- Understand client business issues, operating business rules, data, and processes.
- Work closely with the team, providing essential business operation support and assistance to the clients for the product.
- To give Presentation and Demonstration on the Software.
- To work on the problems faced by our clients related to the software and to find any new modules to be introduced.
- To organize Events and webinars where we can show the complete use of the software, its functions/modules and to introduce any new feature which is updated.

- Business Development of the software, Existing clients need and projects, introduce required software and services.
- Generating new leads, talk to the clients for their requirements.
- Introducing our company, products and services to the company/clients.
- Presentations to the clients and demonstration on the software's.
- To make business plans for every quarter and strategy for the business development.
- Continuous and optimized presence on online platforms, social media, industry forums, etc

3)Yogiraja Industrial Consultant: September 2015- August 2017.

Designation: Business Development and Design Engineer.

- Introducing our company, about our projects and services to the company/clients.
- Business Development of the projects, new project requirements of existing clients.
- Working in Design of Sewage Treatment Plant- design of a plant, process to be used, equipment's placements with the help of Autocad software and connecting them as per required process.
- Work closely with the team, providing essential business operation support and assistance to the clients for the product.
- Design of Water Treatment Plant, equipment to be used and installation according to the design.
- Design of Gas piping and Line sizing of pipelines, calculation of the size of pipelines and connection of pipes as per the design with the help of Autocad.
- Stack height calculations, calculation of area and the height as per the government regulations and process.
- Presentations to the clients and demonstration on the software's.
- To make business plans for every quarter and strategy for the business development.
- Continuous and optimized presence on online platforms, social media, industry forums, etc

Academia:

Sr. No	Qualification	Name of Institute	Board / University	Year of Passing
1	Post-Graduation Diploma in Piping Design and Engineering	MIT Skills	MIT Skills	2015
2	B.E Mechanical	JSCOE	University of Pune	2013
3	Diploma Automobile	S.E.S.P	MSBTE	2009
4	SSC	Saint Joseph High School	Pune Board	2006

B.E Project: Jan 2013 - March 2013

- ACG Pam-Pac: study of tablet thickness sorter machine version 5 (TTS-5).
- Analyze Problems, Provide solutions and Modifications done on TTS-5.

Certifications : 1) Industry 4.0 from TATA Steel

2) The Fundamentals of Digital Marketing from Google Digital Garage.

3) Sales certified from Hubspot

PGP Project:

- Piping design of water through chillers to cooling towers.
- Case study on -Corrosion.

Meritorious Achievement:

- 1st prize in Equipment Layout in 1st iMake Competition 2015 held in MIT, Pune.

Technical skills:

- Autocad/ BricsCAD,
- PDMS,
- MAWP
- PV Elite
- CAESAR II and
- Catia V5.
- Python- Basics

Extracurricular activities:

- Played football at District and Club level.
- Articles in DNA Newspaper Pune for scoring goals in Pune League.
- Participated in Dance competition.

Personal information:

Name: Fahimahmed Ishaque Jamadar

Date of Birth: 22nd November 1990

Permanent Address: Plot No. 14, Survey no. 259, Kalwad, Lohegaon rd, Pune- 32.

Passport Number & Validity: L3584759 & 12-08-2023

Languages: English, Hindi and Marathi

I hereby declare that the above details are true to the best of my knowledge.