

RESUME

PAVAN KUMAR POLURI,

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Professional Summary :-

To work with a progressive and professional organization with challenging and responsible opportunities which will help to improve my knowledge and utilize my strengths with skills. 3 years of experience in application design, software development life cycle (SDLC), development, and Implementation of various IT applications. Hands-on Experience in designing and developing force.com applications. Experience in designing, developing and implementing applications like Sales, Marketing, Partner Portal and Service and Support modules on Salesforce.

Professional Experience:

Cognizant Technology Solutions - Program Analyst Hyderabad from September 2018 to April 2020.

Wipro Technologies Senior Associate Hyderabad from May 2020-till date.

Working as Salesforce Developer from May 2020 to Present, Hyderabad

- Having 2 years 7 months hands on experience as Salesforce.com CRM configuration changes ,Customizations, Data-migration & Deployment activities.
- 6 months experience in developing Lightning Experience, Lightning component framework & Communities
- Designed applications to be easily enhanced and customized to meet the unique needs of each individual customer.
- Gathered requirements and developing client-specific solutions by understanding customer's business and technical environment.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Created Custom Profiles, Public Groups and Roles to distribute user rights and functionality.
- Designed, and developed the Custom objects, Formula fields, validation rules, Page layouts, Components, Visual Force Pages to suit to the needs of the application. Proficiency in SFDC Lead Management, Opportunity Management, Case Management.
- Hands on Experience in creating Custom Objects, Custom fields, Page layouts, Custom Tabs, Reports and various other components as per the client and application requirements.
- Experience in SFDC customizations like Apex Class, Apex triggers, Batch Apex jobs, Visualforce.
- Experience in Schedulers, Batch Apex and Future Methods.
- Experience in Sales Cloud, Service Cloud, Domain & site functionalities.
- Knowledge of security model using Profiles, Permission Sets, OWD, Roles, etc.
- Experience in using development and deployment tools like Eclipse IDE, force.com
- Excellent Communication, Team playing, Coordination, Management skills and inter



- personal skills, accustomed to working in both large and small team environments.
- Proficient in learning new technologies and quickly adapting to new environment.

PROJECTS PROFILE

Project Description:

Title : HealthCare Information System
Technologies : Force.com, Apex, Visual Force Pages, Data Loader and Eclipse.
Role : Salesforce Developer

Project Description: HealthCare Information System.

HealthCare Information System (HIS) provides the Departmental solutions for Healthcare institutions like Hospitals and Primary Care Services all over the world. The administrative functionality includes Registration, Appointments, Labs, ADT, Results Viewing, Scheduling, Billing etc. It contains Oncology, Cardiology, ICU departments. The Departmental functionality includes Prescription, Diet, and Medication

Responsibilities:

- Understanding and analyzing the requirements, and mapping them to Salesforce functionality.
- Creating/add and manage Users, Roles, Profiles and setting up sharing rules.
- Involved in Customizing Custom Objects, fields, record types, forms and layouts, custom tabs and applications.
- Interacted with customer operations, managers to identify issues and potential areas for improvements to existing applications.
- Maintaining Workflow rules and Approvals.
- Creating Visual force Pages, Apex Classes and Triggers.
- Involved in writing Test Cases for Classes and Triggers and code deployments

PROJECTS PROFILE

Project#2
American Airlines
Salesforce Support Analyst & Developer

Description:

American Airlines is a major US airline, operates an extensive international and domestic network. Implemented Service cloud through which account managers access client information, including Prism reports that monitor corporate market share performance. Case management hastens the resolution of problems experienced by accounts and allow AA to better coordinate with joint business partners.



Responsibilities:

- Involved in gathering requirements from the business and implementing those in Salesforce.com.
 - Experience in working as Sales force Developer and experience in offshore - onsite

Model.

- Involved in Administration (Configuration changes), Development (Customizations) and Deployment activities of Salesforce.com, Lightning Experience & Lightning component framework, performing code reviews and guiding team on assigned tasks.
- Worked on Standard objects like Accounts, Contacts, Lead, and Cases, and Custom Objects like Territory, FMR, Fuel & Shop Accounts, Account Setup Requests, and more...
- Designed and documented about – Custom Tabs, Objects, Pick-lists, dependent pick- lists, validation Rules, Workflows and Triggers.
- Created Page layouts, Search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages
- Prepared Data dictionary, KT documents, data migration related sheets and also have worked on Apex Data Loader for doing various data migration activities.
- Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.
- Applied many logic into sending out email templates firing through Workflow based on the requirement.
- Responsible for writing Visual force Pages for building the wizard.
- Developed Apex Classes and Triggers wherever required to fulfill the business need and automate the flow accordingly
- Created workflow rules, Page Layouts, Validation Rules and Approval Process based on Business needs.
- Implemented and delivered projects under Agile Development Environment and Test Driven Environments with large and small Team Projects.
- Worked on pre and post migration step on sandbox and production environments

Project#3

Project Name : Quote Order System and Data.com Integration
Client : Jason Deli, USA.
Role : Team Lead & Scrum Master (Salesforce)
Team size : 5
Environment : Windows 7, Salesforce CRM.
Technologies used : Salesforce CRM, Force.com, Apex Classes, Visual Force, Data Loader, Integration, Eclipse IDE, TFS, Oracle 11g, SOSL, SOQL, HTML, JavaScript
Tools Used : Eclipse IDE, TFS 2012



Project Description:

Jason's Deli would like to create a system that allows us to use the datacom's API to search for accounts and contacts, check them against existing records, dedupe, and create new records. The overall purpose of using the API is to allow for more robust searching, deduping, and assignment to campaigns. We can purchase the selected company or contact records from Data.com

Roles and Responsibilities:

- Interaction with the Product Owner / Solution Leader regarding the new requirements and understanding the business requirement
- Analyze the Business Requirement and prepared the functional requirement specification
- Preparing the Technical Analysis and Effort estimation for the user stories
- Customization of the Organization Profile, creation of custom objects, custom fields as per the Requirement
- Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application.
- Involved in designing, development and testing of the given requirement using Visual Force Pages, Apex Classes, Apex Triggers and Data.com API as per the requirement
- Prepared Technical Documentation for Integration of Salesforce with Data.com
- Involved in Sprint Planning and Sprint Closure Meetings with Product Owner
- Implemented Batch Processing and Scheduling to generate the reports and data sync
- Involved in Writing Test Classes for Code Coverage and Unit Testing activity
- Involved in code review, Bug Fixing
- Moving the application code into Sandbox environment for CI, QA, UAT and PROD
- Involved in migrating Code Changes from Sandbox to other Environments
- Involved in preparing the deployment plan and Back-out procedure

TECHNICAL SKILLS:

CRM	:	Salesforce CRM, Force.com platform
Web Technologies	:	Visual Force, HTML, Java Script, ASP.Net, Sharepoint2007
Languages	:	Apex, C#.Net, Vb.Net, C++, SQL, PL/SQL
IDE Environments	:	Apex Data Loader, Eclipse, Force.com, VSTS
2005/2008/2010		
Databases	:	ORACLE 9i / 11g, SQL Server 2005/2008 R2.
Operating System	:	Windows 7, Windows XP, Windows Server 2012

DECLARATION

I hereby would like to declare that the above information provided is genuine and true to the best of my knowledge

Date:

Place:

(P. PAVAN KUMAR)

