MOHAMED AZARUDEEN

Salesforce Lead Software Engineer

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SUMMARY

Salesforce Lead Software Engineer with 7+ years of experience of increasing responsibility who excels in client-centric digital solutions with Sale ecosystem. Specialized in:

- Requirement gathering, Technical design document
- Sales Cloud, Service Cloud, Salesforce CPQ (Configurations, QCP, etc), Advanced Approvals, Open CTI, Email 2 Case Premium, DocuSign, Billing
- Declarative (*Workflows, Process Builders, Flows, Validation Rules, Object Models, Case Management, etc*) and Non-Declarative (*Apex Programming, Asynchronous apex, Visualforce Pages, Lightning Components, etc*)
- Integrations with REST APIs and SOAP APIs
- User and Data Security

EXPERIENCE

Technical Lead – Salesforce   📅 **01/2022 - Present**
Implementing and Recommending the best possible solution on CPQ And General Salesforce Platform practices.

Lead Software Engineer   📅 **05/2019 - 01/2022**
Using Salesforce Technology to provide the best customer experience to clients. Leveraged Sales Cloud with Salesforce CPQ to provide best selling experiences for Sales users without making any errors on dollars. Used Service Cloud to provide best support process to agents.

Senior Software Engineer   📅 **01/2018 - 05/2019**
Applied best practices as Senior Salesforce Developer to streamline the business processes by leveraging the capabilities of Salesforce. Mentored Junior developers.

Software Engineer   📅 **05/2015 - 12/2017**

ACHIEVEMENTS

- **6x Employee of the Month**
- **25+ projects**
- **Trailhead Ranger with 1L+ points**
- **Collected 6+ super badges**

CERTIFICATIONS

SOFTWARES/TOOLS USED

- Copado
- Visual Studio Code with SFDX
- Data Loader, Workbench
- Eclipse, Git, Gearset
- Azure DevOps for Project/Stories
- JIRA Cloud for Project Tracking
- Lightning Inspector for debugging

EDUCATION

B.E (Computer Science Engineering)
Lord Venkateshwara Engineering College
📅 2010 - 2014

WEBSITES

- 🌐 linkedin.com/in/azarudeen-a/
- 🌐 salesforcemaniacs.blogspot.com/

RECENT PROJECTS HIGHLIGHTS

- **Special Offer Terms in Quote –** An intuitive UI to add Special Offer Term both on CPQ and Standard Quoting tool to produce document.
- **Arena PLM Integration in Salesforce –** Integrate with Arena to fetch and insert BOM components under Asset for Account.
- **Aftership Integration in Salesforce –** Integrate with Aftership to update the shipping info (packed, shipped, delivered) in Delivery process
- **Classic to Lightning Experience Migration –** Migrate users to Lightning Experience department wise considering all the limitations.
- **Nimble RMA Process in Salesforce -** We plot the foundation, constructed and supported the RMA (Return and Replacement) process
- **Google Geolocation and Distance Matrix APIs Implementation –** Integrate to display the distance and km to travel
- **Nimble Service Console –** Implemented Service Console to put all the necessary information in one place to improve productivity
- **Real Time Pricing from External System in Salesforce CPQ -** The scope is to retrieve and update the price from PROS Guidanc to Salesforce CPQ on Edit Line Page real time.
- **Wrike Subscription Segmentation with CPQ and CLM -** Leveraged Salesforce CPQ to implement the bundling of various subscription built Multi-dimension subscription segmentation of licenses based on dates on new and renew/amend quotes.
- **Magnitude Sales, CPQ and Service Cloud –** Implemented Salesforce CPQ in Sales Cloud for handling the complex bundle structure with custom quote template