



# DEVANSH SHARMA

Experienced Supply Chain expert with a demonstrated history of working in product/process design in operations. Skilled in Data Analysis, Team Building, Execution and Public Speaking.

## EDUCATION

**Indian Institute of Technology | 2015 - 2019**

Bachelor of Technology in Textile Technology

## WORK EXPERIENCE

**PRODUCT ANALYST - Udaan India Pvt Ltd | June 2019 - Present**

### Pickily - Grocery delivery project

- Responsible in building Zero to One framework of Operational process of Hyperlocal category of Udaan - Pickily.
- Established and automated process through WMS system with help of 3rd party tech, providing FIFO and batching compatibilities for Fresh and FMCG produce.
- Defined optimum time for picking, packing and dispatch process for 45 min delivery promise through micro-distribution center, with parallelization of manpower and process/tech improvement.
- Formulated daily level breach dashboard at all checkpoints and reformed process through tech and ground flows to reduce breaches from 15% to 2% of total orders.
- Optimized storage capacity and infra requirement according to demand projections for designing ideal model of Micro distribution center at early stages.
- Executed and designed systematic flow of ideal model of sourcing warehouse on including warehousing and dispatch model to feed multiple micro-distribution center.
- Created end to end Inventory reconciliation, Physical Verification flows, Liquidation and Return to vendor flows productwise for retention of quality of products and removal of leakages in inventory at all facilities.

### Udaan community buying project

- Established the pick, pack, dispatch and inventory flows for Fresh and Vegetable category on google sheet.
- Constructed accounting of all operational flows including inwarding, picking, dispatch and benchmarked it against the revenue generated to optimize man-power and process design.
- Researched about the packaging material needed for each product and made iterations to reduce cost without compromising freshness.
- Executed the WMS system in latter stage and provided automated labeling and invoicing feature during weighing of the products.
- Established SOP, training and daily reconciliation for smooth flow.

### Expansion Executive

- Planned the expansion charter of 20+ cities all over India in fresh category in Udaan.
- Created the expansion dashboard including status from various stakeholders and planned the go live of each facility accordingly.
- Designed the optimized layout and infrastructure requirement list for all the facilities based on demand projection of that area.
- Planned the manpower requirement provided date for onboarding, training and created SOPs at designation level to train them.
- Maintained performance dashboard and feedback mechanism for launched facilities to work and reduce breaches on daily basis.

## INTERNSHIP

**BUSINESS DEVELOPMENT - Sanfe, IIT Delhi | August 2018 - December 2018**

- Planned and executed various branding and marketing events of the women hygiene products in colleges of Delhi.
- Pitched and executed deals brands and magazines to promote our product through freebies or articles with both online and offline platforms.

**OPERATION MEMBER - Silversperro | June 2018 - July 2018**

- Streamlined Company finances using Quickbooks and coordinated reimbursement procedure.
- Strategized marketing research of potential new clients in offline retail sectors worldwide and creating client portfolios.

## CONTACT ME AT

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## SKILLS SUMMARY

- Product Management
- Project Management
- Budgeting and Cost Analysis
- Enterprise Resource Planning
- Staff and User Training
- Process Improvement
- Statistical Data Analysis
- MS office