

**Abhishek Kumar** | BPUT, Odisha [[Link1](#)] | XIME, Bangalore [[Link1](#)]

B.Tech | 7.29/10 (2016)

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Rapidly adopting Machine Learning, Supply Chain, Product Management, Strategy Planning

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## Work Experience,

**GOBASCO PVT LTD, GURGAON | Agri-tech startup backed by Matrix Partners with a vision to streamline the Agri supply-chain in India [[Link2](#)]**

- **Company Profile:** GOBASCO PVT LTD is an Agri-tech startup founded in 2017 with the aim to optimize the agro supply chain. Gobasco uses data-driven identification and treatment of sources of inefficiencies with the use of AI-powered processes and pipelines.
- **Designation:** CDSM (Central Decision Support Manager), Gurgaon.
- **Period:** From 6 February 2017 to July 2018.
- **Role & Responsibility:** One and half year experience in part of the team, working as **CDSM** (Central decision support manager), managing the shipment of Agri-products from farmers to the market directly removing the middlemen. Using data and machine learning to decide the optimal price of raw product between farmers and the big market guys, placing vehicle, deciding the best route and monitoring the whole shipment.
  - Coordinating with operations & management team and tracking the shipment.
  - Managing the **LA** (Local aggregators) who handles the procurement from local farmers.
  - Keeping an eye on vehicle and placement of vehicle on route for shipment and monitoring it.
  - Co-ordinate with the management team to scaling up the business further.

**NH ZERO SERVICES, GURGAON | One of the top 5 Indian startup of 'AI bootcamp' [[Link2](#)]**

- **Company Profile:** NH ZERO is a technology-manpower-enabled logistics company that aims to deliver reliability through its well-established network and provide transparency and par excellence service to its clients. Founded in 2015, since then disrupting the sector with one of the unique operational model and cutting-edge technology with manpower to consistently provide unparalleled delivery times to their clients while improving the quality of life of their delivery people.
- **Designation:** Assistant Business Manager, Gurgaon.
- **Period:** From 22 July, 2016 to February 2017.

## Curriculum Vitae

- **Role & Responsibility:** Half year experience in part of the flagship 'Relay' team, one of the first of its kind innovation in the world. I'm involved in managing end to end responsibility of shift operations for the Pit stop. I work closely with all the other functions to ensure complete ownership in managing the operations on the ground. I'm responsible for managing captains/drivers and ensuring that they are motivated.
- Coordinating with operations and planning control team for the placement of vehicle at client locations.
- Ensuring all client requirements are being full filled within time period and as per client requirement.
- Keeping an eye on driver changeover at the pit stop within the time limit.
- Toll and other cash management.
- Managing vehicle and document inspection.
- Coordinating with documentation team for border-related documents.
- Ensuring pit stop to pit stop transit time of the vehicles is within the designated time.

### Strengths,

- **Calm Under Pressure:** I'm able to handle crisis situations and are willing to get my hands dirty in order to fix any issue.
- **A Go-Getter:** I'm hustler and a highly driven individual who goes that extra mile to ensure maximum operational efficiency and productivity.
- **Analytical and Problem Solver:** I'm excellent at analyzing any on-the-field situation at hand and work towards developing the solution.
- **Adaptable:** I've demonstrated the ability to work in a fast paced and hyper-growth environment where the requirements are constantly changing.

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### Education,

Degree	Institute	Percentage/CGPA	Year
PGCBA, Business Analytics	XLRI, Jamshedpur	Pursuing	2021
MBA	XIME (Xavier Institute of Management & Entrepreneurship), Bangalore	Dropout	2019
B. Tech, Electrical	BPUT, Odisha	7.29/10	2016
XII (CBSE-AISSCE)	Vivek Vidyalaya, Jamshedpur	68%	2012
X (CBSE-AISSCE)	Vivek Vidyalaya, Jamshedpur	8.8/10	2010

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### College internships, Projects, Extra curriculum activities and others.

#### 2 TATA POWER, JAMSHEDPUR | Summer Intern 2014 [\[Link3\]](#)

- **Strength:** Performed technical calculations and learned different specifications & operation on an industrial transformer.
- **Observations:** Studied "Overview of Thermal Power Plant" with practical applications.

## Curriculum Vitae

- **Control Room Operation:** Rule requirements and Functionality for the operation of Power Plant for each plant section.

### **Developing Simple Model and fabrication of a “Solar Tracking System” | B. Tech Project**

- Designing and fabrication of a “Solar Tracking System”.
- Formulation of a simple model for direct design applications.
- Part of a 6 membered team where we designed an autonomous solar tracking panel.

### **Term Paper | Transformers**

- Analyzed data for Industrial transformer and its operation.
- Evaluated Power Output and precautions for its continuous operation.

### **Extra-Curricular Activates**

- Member of college team for Inter-college cricket tournament.
- Active volunteer of Blood Donation camp organized in college.

### **Software & Course Work**

- Windows, MAC, MS-Office, Adobe Photoshop etc.
- Electrical Basic, Electrical Machines, Transformer, Transmission and Distribution, Electromechanical Systems, Renewable Energy, Power Plant Operation, Variations in Machines.

### **Personal Information,**

Date of Birth : 25<sup>th</sup> October 1994  
Father’s Name : Mr. Santosh Kumar  
Language Known : English and Hindi  
Address : Annapurna Nagar, Chhota Govindpur, Jamshedpur, Jharkhand 831015.

### **Thanks, and Regards,**

Abhishek Kumar

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