

# Aparna Rathore

## Application Development Analyst

2+ years of experience working on custom end-to-end SFDC projects. Worked with cross functional team members in identifying, evaluating, and developing solutions that meet user requirements by utilizing the SFDC toolkit and 1.5+ years of experience working in Salesforce CPQ.



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## WORK EXPERIENCE

### Application Development Analyst Accenture

06/2020 - Present

#### Roles and Responsibilities

- Understanding and identifying scenarios from the requirement and development of user stories and deploy them on production.
- Worked on stories making recommendations for enhancements and modifications to improve system performance, efficiency, internal business process, and implementing Visualforce and Lightning for development.
- Involved in end to end QA and UAT testing and validation of packages including Pricing quoting etc. Various pricing factors like variance pricing, volume based pricing, attribute based been configured.
- Introduced process automation, eliminating 30+ manual processes in CPQ and saving hours of manual work.

### Application development Associate Accenture

08/2018 - 05/2020

#### Roles and Responsibilities

- Working with management and end-users to create and manage workflow rules, data validation, processes and flows in CPQ.
- Create and manage custom objects, fields, formulas, validation rules, flows, and approval processes.
- Created Workflow Rules to automate Tasks, Email Alerts, Field Updates, time-dependent actions. Including Approval Processes, Email Template, Letterheads in HTML and Visual Force.
- Work with Manager to provide scope and timelines. Quick fix of 30+ production issue, also delivered 20+ stories on time with no defects(on JIRA).

## EDUCATION

### B.E. in Information Technology

Madhav Institute Of Technology and Science

08/2014 - 05/2018

## SKILLS & TOOLS

CPQ

Trailhead Ranger

Salesforce Classic

Data Loader

JIRA

Apex Triggers

Lightning

SOQL

Workbench

Apex Specialist

Business Administration Specialist

Salesforce.com

Process Automation Specialist

Teamwork

Effective Communication

Adaptability

## SKILLS

### Skills developed during working tenure

- Time management, ability to multitask, and propensity to handle urgent interrupts with poise and professionalism.
- Business knowledge of Quote(SteeBrick) and 1.5+ years hands-on Salesforce CPQ experience including process automation ,active listening, problem-solving and effective communication.
- Capable of writing and debugging efficient SOQL queries of standard and custom objects, and able to understand and develop for data models.
- Strong verbal and written communication skills including the ability to share ideas both with the business and internal IT teams.

## ACHIEVEMENTS & CERTIFICATIONS

Salesforce Certified Administrator 201  
(05/2019 - Present)

Salesforce Certified CPQ Specialist (09/2019 - Present)

Salesforce Certified Platform App Builder  
(05/2019 - Present)

Salesforce Certified Platform Developer I  
(05/2020 - Present)

Flosum Certified (08/2020 - 08/2021)

Psychological First Aid (Johns Hopkins University,  
Coursera ) (07/2020 - Present)

Sit less, get active (The University of Edinburgh,  
Coursera ) (05/2020 - Present)