**Ahmed Lead Salesforce Developer**

**Visa- Greencard**

**ahmed.f56151@gmail.com**

**PROFESSIONAL SUMMARY**:

* Over**9+** years of IT experience and **8+** year of experience **in Salesforce** as a **Certified Salesforce.com Platform Developer**.
* Experience in **Administration**, **Configuration**, **Implementation**, **Lightning**, and support experience with **Salesforce platform**.
* Experience in **Salesforce Customization**, Security Access, Workflow Approvals, Data Validation, data utilities, Analytics, sales, Marketing, Customer Service, and Support Administration.
* Expertise in SFDC Development using **Lightning Application, Apex Language**, **Visual Force Pages, Classes, Controllers, Triggers, Indexes, Locks Web Services, Components, Tabs, Apex Web services, Custom Objects, Reports, Analytic Snapshots and Dashboards, Profiles, Creating Roles, Page Layouts, Org - Wide default, Sharing rules, Work Flows**.
* Experience on **AWS Cloud** Formation templates (CFT) to create custom sized VPC, subnets, NAT to ensure successful deployment of Web applications and database templates.
* Worked on **Lightning Process builder**flows**, Connect API**, **Chatter** and **quick Action.**
* Integration Methodologies, different API, **Trigger framework**, **Recursive Triggers**, **VF Remoting**, Asynchronous Framework & options.
* Responsible to Deliver Proof of Concepts using AWS, understanding customer business requirement.
* Migrated data from Legacy Systems to   Salesforce CRM using data loader.
* Good Experience on **Salesforce Lightning.** Experience in third party integration with ERP (Marketing Cloud, Service Cloud).
* Expertise in building **Lightning components** using **Aura framework**, **Lightning Web components**, **Visualforce pages**.
* Extensive Experience of **Agile**Methodology and **Scrum**Methodology of software engineering processes.
* Good knowledge on Web to Lead, Web to Case and Email to Case in sales and service clouds.
* Experience in SFDC Development implementing the **APEX Classes, APEX Triggers, Visual Force pages, S - Controls, Force.com IDE, Eclipse with SOQL, SOSL and Plug-ins**
* Responsible for using AWS Console and AWS CLI for deploying and operating AWS services.
* Hands on experience in writing queries using **SOQL**and**SOSL** in Apex Classes and Triggers.
* Experienced in Financial Service Cloud, Sales Cloud, Service cloud, Customer portal using Salesforce CRM.
* Experience working in **Agile methodology**, **Scrum methodology**, **Waterfall model** and **Test driven**development.
* Worked with SOQL, SOSL, Visual force, APEX, ETL, SOAP API Force.com and Web services API.
* Proficient in dealing with functionalities related to **sales cloud** & **service cloud, Marketing cloud, Community Cloud, Custom Cloud and Analytics Cloud**.
* Worked on **Lightning Aura Component** and **Lightning Web Component** development to create components and built Pages.
* Experience in designing and developing RAML based APIs using Anypoint API Platform.
* Worked on developing batch integrations to transfer data in bulk between enterprise applications using MuleSoft Enterprise Service Bus.
* Experience in running Confidential services on AWS infrastructure and Virtualization Based technologies.
* Experience in SFDC Integration using **Web Service** and Apex Programming, **App-Exchange Packages**& Custom Applications, Salesforce.com Service Cloud expertise.
* Experience working with **Sales cloud** and **Service cloud**.
* Worked on Agile and Scrum methodology for salesforce custom app implementation.
* Extracted the data from salesforce.com application into the external databases like **SQL**, **DB2** for generating large data reports.
* Experience working with the **Financial Services Cloud** to provide personalized service to the client and increase the productivity.
* Developed Visual force pages, Visual flow and Custom Objects using Apex Programming on Force.com Platform.
* Implementation of Salesforce Service Cloud from Business case to operation.
* Experient on Lightning Web Components framework and Aura framework.
* Good Understanding of salesforce.com, Sales Cloud, Service Cloud, AppExchange, Marketing Cloud and Salesforce Communities.
* Develop REST APIs using MuleSoft Anypoint API Platform.
* Experience with Adobe Flash, Service Cloud, Sales Cloud, Lightning and Chatter.
* Exposure to **Apptus** and **SteelBrick**, developed POC’s in Apptus CPQ and steelBrick CPQ.
* Experience with **Steel Brick CPQ** for subscription, billing, invoicing and can take control of sales process from Quote to Cash. Generated Revenue recognition status automatically with **Steel Brick CPQ**.Experience in Change Management, Application Lifecycle Management using Sandboxes Environments.
* Used refined global search in Lightning by developing Apex classes and Controllers.
* Designed and Developed Vlocity CPQ for couple of telecom clients.
* Experience in configuring price quote(CPQ) with Apptus .
* Monitor functional and integration test execution on **Sales force CRM, Veeva CRM**
* Experience working with Force.com IDE, Data Loader, Apex Explorer and Salesforce.com Sandbox environments.
* Expert in **APPTUS**CPQ with some advanced functionality of SFDC.
* Configure Salesforce application using Lightning framework, Lightning Web Components.
* CPQ is a technical platform that you can use to manage products and simplify the sales process.
* Experience in using the Force.com Explorer to browse data model schema, custom objects, fields, build and test SOQL queries.
* Performed inbound, outbound integration with external systems using REST, SOAP Web services API and JSON Serialization and Deserializations.
* Experienced in scripting languages like **HTML, XML, CSS, JSP, WSDL, SOAP, AJAX, APEX** Web Services API development skills and Java Script, Web Services-Axis.
* Extensive experience in SAP CRM, Worked on Base customization, E-commerce, Marketing, Sales, Service, Channel Management, Loyalty Management and CRM/ISU Testing.
* Integrated with Salesforce by using Marketing cloud connector (V5).
* [Vlocity](https://vlocity.com/) came up with its CPQ solution for the communications industry.
* Developed and recommended CRM roadmap for customers in the **FinancialDomain.**
* Vlocity CPQ is focused on the communications industry, where the Service Agent can quickly build orders and quotes and can close sales rapidly.
* Configure salesforce and marketing cloud integration user along with configuration in salesforce.
* Used different data tools - Apex Data Loader, Jitterbit, Excel Connector, Import Wizard, SFDCData Export, Mass Delete etc.
* Experience on Oracle Sales Cloud, Siebel CRM.
* Experience in SFDC development using Apex Classes and Triggers, Visual Force, S-Controls, Force.com IDE, SOQL, Customer and Partner Portals.

**TECHNICAL SKILLS:**

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| --- | --- |
| **Salesforce:** | Salesforce CRM, Lightning Application, Apex Custom Controllers, Apex Classes, Apex Triggers, Visualforce Pages/Components, Apex Web Services, SOQL, SOSL. |
| **Salesforce Tools:** | Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Change Sets, Force.com Import Wizard, Force.com Excel Connector. |
| **Integrating Tools:** | Apex Data Loader, Data Export, Mass Delete. |
| **Languages:** | Apex, Java, C, C++, SQL, SOQL, SOSL. |
| **J2EE Technologies:** | JAVA 1.X, Servlets, JSP, Spring, EJB, Web Services, Log4j. |
| **Web Technologies:** | HTML, XML, CSS, Java Script, JSP WSDL, SOAP API, REST API. |
| **SFDC Technologies:** | Apex, Visualforce, Lightning, Reports, SOQL, SOSL, REST & SOAP API, Bath Apex, Dashboards, Data Loader, Controllers, Triggers. |
| **ETL:** | SQL Server BI Tools, DTS, Informatica. |
| **Other Tools:** | Eclipse, GITHub, Jenkins, DataLoader.IO, JIRA, HP ALM, SVN, Bitbucket, Bamboo,GIT, MS Office suite, MS Visio. |

**PROFESSIONAL EXPERIENCE:**

**Lead Salesforce Developer July2019 – Present**

**Lithia Motors, Inc.**

[**Medford, Oregon**](https://en.wikipedia.org/wiki/Medford%2C_Oregon)**-97501**

**Responsibilities:**

* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
* Interacted with various business user groups for gathering the requirements for Salesforce.com CRM implementation.
* Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Involved in Salesforce CRM Lighting Testing (COB-Project).
* Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
* Retrieved some data and its functionality from Third-Party API’s and displayed within the lightning component.
* Created detailed AWS Security groups which behaved as virtual firewalls that controlled the traffic.
* Developed Apex triggers for avoiding duplication of leads from various resources.
* Worked on integration of two instances using APEX REST API callouts. Configured Connected App to integrate Salesforce.com with two external JAVA applications to capture Accounts, Contacts, and Leads (Web-to-Lead implementation) using REST API.
* API integration using Connected App and OAuth 2.0. Understanding of Named Credentials.
* Architect and design community development using Lightning Web Components and Lightning Aura Components.
* Extensively worked on Agile methodology and attended Daily status/standup meetings.
* Major role in Designing and implementing Continuous Integration and Continuous Deployment Process Using SVN, GIT and AutoRabit CI - CD Tool.
* Authorized access to data, financial data and overall better customer security facilities.
* Good insight in to the Health and Financial Domain.
* Optimize and improve the overall runtime of Omni scripts, Data Raptors and Vlocity Integration.
* Developed and recommended CRM roadmap for customers in the Financial Domain.
* Implemented quote approvals using Oracle CPQ Cloud (BigMachines) in-built approval functionality.
* Experience on SFDC implementations covering Sales cloud, Service cloud,Marketing Cloud, Chatter and AppExchange applications.
* Working on Lightning web components on Communities.
* Develop various re-useable lightning web component and aura components for Salesforce and Salesforce Community.
* Secured Tableau server to protect the Tableau environment, security group and AWS Direct Connect.
* Research and develop workaround solutions for Lightning Web Component limitations
* Integrate features developed using Visualforce pages, Lightning Aura Components, and lightning web component.
* Executed various levels of Unit, Integration, Regression and User Acceptance (UAT) using test cases to prove that system conform to specifications of business and quality requirements.
* Involved in design development test and implementation phases of Software Development Life Cycle (SDLC) and Agile Development with focus in Object Oriented Programming (OOP).
* Building Complex and Reusable Components in Vlocity.
* Utilized Jenkins DevOps tool with GitHub for CI/CD and migrating Salesforce release changes between Sandboxes and later into Production.
* Also created Reports for custom financial data of current and potential portfolio.
* Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
* SAP CRM: Organizational data setup, Territory Management, Business partners, Products, Partner Processing, Transaction types, Item categories, Copying control, Marketing, Sales & Service.
* Testing: SFDC CRM - Testing; SAP CRM - Testing, Hybris - Testing, Mobile Testing, Web Application Testing.
* Working Knowledge on Sales Cloud, Service Cloud, Custom Cloud and Apex Programming on Force.com Platform.
* Developed Lightning Components and built Lightning Web Components.
* Followed CI/CD process for deployments using Force.com Migration Tool and Snapshot.
* Used SOQL and SOSL for Data manipulation needs of the application using platform Database Objects.
* Leveraged APEX Controller to make a call for external requests to retrieve data from various API’s and displayed them on to the component.
* Enabled Aura Framework, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications.
* Updated the APEX Controller and Helper functions regularly making the Component Context Aware as per business requirement.
* Developed Lightning Component Framework and also built Lightning component using aura framework.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
* Created Aura based Components, Attributes, Controllers which can be compatible to access through Lightning App builder.
* Salesforce with recursive AWS IDE Instances for Clients utilizing GitHub and Amazon for stability.
* Tested apps by appending multiple components to a Lightning Application thereby deployed Applications from Sandbox to Production.
* Used refined global search in Lightning by developing Apex classes and Controllers.
* Experienced using Force.com IDE for creating, modifying, testing, and deploying Force.com Applications.
* Integrated Salesforce.com with external systems like Oracle and SAP   using SOAP API and REST API.
* Integrated applications with salesforce.com using SOAP web services API.
* Used SOQL and SOSL statements within Governor Limits for data manipulation needs of the application using platform database objects.
* Maintenance of installed Managed Packages in Lightning using Apex. Experienced in using Data Migration tool called Data Loader.
* Responsible for writing SOQL and SOSL queries.
* Designed salesforce service cloud console to enhance productivity with dashboard like interface.
* Visualforce Pages for Lightning Experience, Alternates for Java Script Codes, Sharing Visualforce pages between Classic and Lightning.
* Testing: SFDC CRM - Testing; SAP CRM - Testing, Hybris - Testing, Mobile Testing, Web Application Testing.
* Worked on CPQ implementation decisions using Salesforce CPQ or Vlocity.
* Worked on Lightning Process builder flows, Connect API, Chatter and quick Action.
* Moved all servers from in-house server to cloud based AWS with Salesforce org.
* Migration of Existing application to AWS cloud and automated regular AWS tasks like snapshots creation.
* Involved in Steel Brick CPQ implementation and customizations around the app exchange.
* Developed Lightning apps with design systems using CSS and Parameters, App Builder and Lightning component features for the use of Desktop and Salesforce1 Mobile Platforms.
* SAP CRM: Organizational data setup, Territory Management, Business partners, Products, Partner Processing, Transaction types, Item categories, Copying control, Marketing, Sales & Service.
* Testing: SFDC CRM - Testing; SAP CRM - Testing, Hybris - Testing, Mobile Testing, Web Application Testing.
* Development, implementation and update focusing on Sales cloud and Service cloud .
* Worked on Lightning Process builder flows, Connect API, Chatter and quick Action.
* Built Lightning Component Tab for Salesforce 1 Navigation and Custom Applications in Lightning Experience.
* Developed SOQL and SOSL queries to get data from different related objects and Used Force.com Explorer for SOQL testing.
* Deep Understanding and hands-on experience in Vlocity OmniScript, Vlocity DataRaptor, Vlocity Cards and Templates, Vlocity Actions development.
* Used field level security along with page layouts in Lightning to manage access to certain fields.
* Implemented the Web Services through WSDL in the Salesforce.com for outbound messaging.
* Worked on Integrating SAP and Salesforce systems using SOAP and REST API's.
* Experience in Salesforce1 Mobile with out of box using Lightening.
* Extensively used REST APIs for integration between Salesforce and on premise systems.
* Extensively developed Visual-force pages, Apex class & Triggers for various custom functionalities for business requirements.
* Created custom service cloud application on top existing solution to improve the productivity of CRMs.

**Environment:** Salesforce.com Platform, Force.com Eclipse IDE, Lightning Experience, Lightning Components, Apex classes, Sales Cloud, Service Cloud,Marketing Cloud Data loader.

**Lead Salesforce Developer October2017 – June2019**

**Bank of America**

**New York, NY - 10038**

**Responsibilities:**

* Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
* Created Visualforce pages with fields, buttons and using various components to invoke methods.
* Using controllers and embedded JavaScript and HTML as needed.
* Implemented web based case management automation - Web to Case (on Case Object) to track and solve customer's issues.
* Developed Web Service Callouts from Salesforce to External Applications using SOAP and REST API.
* Designed various Web Pages in Visual Force for capturing various customer enquiries and Implemented logic for migrating cases to different queues based on the type of customer enquiry.
* Involved in data mapping and data Integration from JD Edwards ERP to Salesforce.com.
* Installed Pervasive Data Integrator from the AppExchange for two-way integration with a JD Edwards ERP system.
* Used the Lightning Aura framework to build the components when upgrading legacy customer portal to Community for Clients.
* Worked with the Financial service cloud to integrate the business model and to increase the productivity.
* Involved in querying Salesforce tables using SOQL & SOSL queries using Force.com Explorer.
* Designed, and developed Apex Classes, Controller Classes, and extensions for various functional needs in the application.
* Utilized S3 bucket and Glacier for storage and backup on AWS .
* Integrated Salesforce.com with an external application using SOAP, REST based web services.
* Wrote SOQL and SOSL statements within custom controllers, extensions.
* Used force.com IDE for developing custom applications.
* Used Force.com platform for developing feature-rich and user-friendly Visual Force pages for enhancing SFDC UI.
* Work with APTTUS CPQ for subscription, billing, invoicing and can take control of sales process from Quote to Cash.
* Followed Scrum Agile methodology for the iterative development of the application and participated in weekly Sprints, daily stand up meetings and customer reporting backlogs.
* Conducted Gap Analysis on Vlocity Insurance Cloud functionality to shore up any process gaps between current and future state capabilities.
* Created Managed Package using Eclipse. Migrated from sandbox to production using FORCE.IDE
* Developed and executed marketing campaigns using Marketing Cloud's Email Studio.
* Configured the data filters, created new users, assigned appropriate roles and configured security settings.
* Incorporated Salesforce Sales Cloud Best Practices into the solution decisions for the future state Opportunity management and order management capabilities.
* Integrated Salesforce CRM with Siebel CRM explicitly using web services API.
* Migrated database server into cloud by using AWS service.
* Worked as a CRM Functional Consultant/Team Member with Active Global Support (AGS).
* Integrated Salesforce CRM with Siebel CRM explicitly using web services API.
* Used Comma Separated Values (CSV) to Insert, Update, Upsert the Data using Data Loader.
* Implemented Vlocity cards and reusable templates with comprising SLDS styling.
* Vlocity is a managed package in Salesforce, and with the combined power of Salesforce and Vlocity, you can wrap up your sales with a greater velocity.
* Created HTML, Text based Email Templates and Folders for different business groups.
* Used Informatica Power Center in synchronizing SQL and Oracle to the Salesforce application.
* Configured data sharing by setting up Organization-Wide Defaults (OWD), Owner-based &Criteria- based sharing rules on various objects.
* Learn MuleSoft Enterprise Service Bus and develop pilot project to integrate PeopleSoft with external systems.
* Configured Salesforce Outlook connector for a couple of business users for synchronization of Salesforce Contacts, Activities from Salesforce to Outlook and vice-versa.
* Enabled Salesforce1 mobile for mobile applications and roll out two-factor authentication.
* Designed and deployed Validation rules, Approval Processes, Custom tabs, and Auto-Response for automating business logic.
* Developed and designed a Partner community based CPQ in Salesforce Vlocity.
* Created various Roles, Profiles, and Page Layouts and Configured the permissions based on the hierarchy requirements of the organization.
* Experienced in the use of AGILE/ Scrum methodology which includes team work, quick deliverables, prioritizing multiple tasks.
* Responsible for setting up Filed Level Security.
* Designed Visual Force pages to add more flexibility and a rich look.
* Configured Sharing settings to specify the level of access the users must each other's data.
* Created Workflow rules and defined email alerts, related tasks, and field updates.
* Implemented Data Loader for loading the data.
* Developed business documents for Salesforce.com Custom objects.
* Created Workflow rules, Approval process on various objects to automate actions Email Alert, Field Update, Creating task, Outbound messaging and time-dependent actions.
* Created custom pipeline report and other reports for different business users using tabular, summary and matrix reports and dashboards.
* Written SOQL, SOSL queries in Apex triggers and controllers, used Salesforce workbench to generate queries.
* Developed apex custom and extension controller classes for actions defined in Visual force pages.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application.

**Environment:** Saleforce.com platform,Sales Cloud, Marketing Cloud, Apex Language, Visual Force (Pages, Component & Controllers), Workflow & Approvals, Reports, Custom Objects, Custom Tabs

**Sr. Salesforce Developer** **July2015 - September 2017**

**AT&T**

**Dallas Texas**

**Responsibilities:**

* Interacted with Business users for analysis, requirements gathering and development.
* Performed detailed analysis of technical and business requirements.
* Worked on different CRM platforms like Veeva, ServiceMax and closely with business partners to realize the full implementation capabilities into Salesforce CRM.
* Experienced in Customization and developing of ServiceMax components SFM (Service Flow Manager), SFW (service Flow Wizard), scheduled SFM and SFM Data validation rules.
* Implemented Veeva app on SFDC platform.
* Financial Cloud Relationship builder and map provides full perspective of each customer in the context of their entire financial world.
* Manage AWS servers and infrastructure using EC2, S3 & Cloud Formation.
* Worked on Lightning component Process Builder to automate task for Salesforce1 users.
* Developed Visualforce pages to meet the organization requirement for the new look and feel.
* Worked on translating several Visual Force pages to lightning framework.
* Developed a SOAP UI based framework to enable testing of legacy SOAP/REST API implementations and Salesforce Service cloud integration with CI/CD Automation.
* Worked extensively in customization of Service Cloud Console by embedding Visualforce pages in custom console components, highlight panel and interaction log.
* Worked on Veeva Vault workflows configuration and in Veeva custom objects building including VMOC’s, My setup etc.
* Developed MuleSoft batch applications to import Transfer Evaluation and GPA data from UAchieve into PeopleSoft system.
* Tuned MuleSoft batch applications to obtain optimum performance and CPU utilization.
* Involved in the Web Services Integration to connect with the different Applications.
* Vlocity CPQ is focused on the communications industry, where the Service Agent can quickly build orders and quotes and can close sales rapidly.
* Created user Roles and Profiles, security controls, Territory implementation, shared settings.
* Developed various Apex classes, Apex Triggers, and Controller classes for various needs in the application.
* Added an action to synchronize all Oracle CPQ Cloud (BigMachines) data to CRM OD.
* Developed various Custom Objects, Tabs, Master-Detail, Lookup relationships, Formula fields, validation rules.
* Designed and deployed Validation rules, Approval Processes, Custom tabs, and Auto-Response for automating business logic.
* Created various Roles, Profiles, and Page Layouts and Configured the permissions based on the hierarchy requirements of the organization.
* Developed various integrations using Mulesoft as per the User Acceptance Criteria defined by the business users.
* Expertise in working on transformations in Mulesoft.
* Implemented Data Loader for loading the data.
* Integrating Confidential with AWS Marketplace to allow buyer purchase Confidential product from AWS Marketplace.
* Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Migrated data from external sources and performed Insert, Delete, Upsert & Export operations on millions of records. Designed and developed Service cloud and Integration.
* Force.com developer toolkit including Apex Classes, Apex Triggers&Visualforce Pagesto develop custom Business Logic. Implemented Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
* Created Templates, Approval Processes, Approval Page Layouts anddefined Approval Actions onthem to automate the processes. Created Workflow Rules and defined Related Tasks, Email Alerts and Field Updates.
* Worked with SOQL,SOSL queries with Governor Limitations to store and download the data from Salesforce.com platform database. Configured Chatter for the Users in the Organization for collaboration.
* Implemented Sales cloud and incorporated enhanced features as required to streamline Business Process.
* Implemented Salesforce Service cloud and Opportunity Management (Case management, Entitlement management, Product & price book, High volume customer portal, Partner portal, Visual force sites) for business support and technical support for its channel customers.
* Implemented Data Loader through the Command Line Interface to extract the data from database.
* Involved in the Development of Apex Classes, Visualforce pages.
* Implemented Custom Cascading Style Sheets (CSS) for Visual force pages.
* Created various Custom Objects, Tabs, Formula fields, Validation rules, Approval process, Record Type, Picklist, Dependent Picklists, List views.
* Created relationships among Objects using lookup and master-detail relationships and created the junction objects.
* Used Data Loader, Command Line Interface, ETL tools for loading.
* Created CPQ process using Apptus CPQ and CL AppExchange tool in Quote.
* Integrated Apptus CPQ and CLM applications and automating processes on Salesforce platform.

**Environment:**  Saleforce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services.

**Salesforce Developer April 2012 – June2015**

**UC Health**

[**Cincinnati, Ohio, United States**](https://www.google.com/search?sxsrf=ALeKk02Th55wGpOUE_ZpcKS4gCi5oG5NQw:1614109559026&q=Cincinnati&stick=H4sIAAAAAAAAAONgVuLQz9U3MCzOy33EaMwt8PLHPWEprUlrTl5jVOHiCs7IL3fNK8ksqRQS42KDsnikuLjgmngWsXI5Z-YlZ-blJZZkAgBnmiItTwAAAA)

**Responsibilities:**

* Worked with various salesforce.com objects like Accounts, Contacts, Leads, Opportunities, Reports, Dashboards Analytic Snapshots, Custom Object
* Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Successfully established a new lead follow-up procedure which shortened the response time to qualified leads and generated more meetings for the account executives
* Developed and configured various Custom Reports and Report Folders for different user profiles based on the need in the organization.
* Performed Integration Testing by adding all modules together for the web-based application.
* Involved in business process reviews.
* Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse and Apex Classes, Apex Language, Apex Triggers, Apex Web services
* Developed workflows and approval processes for opportunities and products/ assets management and Integrated SFDC with external back office systems.
* Vlocity Cart, built upon Cards Framework in Vlocity, helps you place orders for your customers.
* Performed the roles of Developer and Administrator in the organization.
* Added an action to synchronize all Oracle CPQ Cloud (BigMachines) data to CRM OD.
* Used the sandbox for testing and migrated the code to the deployment instance after testing an also s-controls
* Interacted with the Salesforce.com premium tech support team on a regular basis.
* Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.
* Analyzed complex Salesforce team engine module and did enhancements on top of the existing system.
* Experience in working on Major Fixes and made Enhancements to Apex classes.
* Developed various Batch Apex classes and scheduled those using Apex Schedulable classes on hourly basis.
* Invoked apex trigger s using apex data types, assignment statements, loops, locking statements, exception statements.
* Leverage future methods, Techniques to develop apex code within governor limits.
* Managed to get daily data and metadata backups from Salesforce.
* Involved in developing high efficient code using object oriented design patterns.
* Experience in working on Eclipse SVN for deployments.
* Integrated third party web services using callouts by generating the necessary stubs from the WSDL files for extracting the data from external systems to display in the pages of salesforce.com and developed own web services.
* Defined, and deployed the custom objects, standard objects, custom tabs, entity-relationship data model, validation rules, workflow rules, actions, auto-response rules, page layouts, mini page layouts, search layouts, custom components, custom metadata, visual workflows (flows), custom reports, and dashboards visual force pages to suit to the needs of the application.
* Worked on Record Types, Validatiosoan Rules, Triggers and Page Layouts.
* Developed Custom VF pages and have also written various visual force email templates and Implemented Bootstrap Frame work for Custom VF Pages for Optimization.
* Audited, uncovered and resolved data integrity issues with legacy systems.
* Complete bulk imports of data using Apex Data Loader.
* Developed and maintained custom reports.

**Environment**:  Apex Language, Visual Force Pages, Data Loader, HTML, Java Script, S-Controls, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.